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(Incorporated with limited liability under the laws of Bermuda) Website: http://www.firstpacific.com

## (Stock Code: 00142)

## **OVERSEAS REGULATORY ANNOUNCEMENT**

(This overseas regulatory announcement is issued pursuant to Rule 13.09(2) of the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited.)

Please refer to the attached filings made by Indofood Agri Resources Ltd. to the Singapore Stock Exchange, relating to (i) Unaudited Financial Statements for the third quarter ended 30<sup>th</sup> September 2010; and (ii) Press Release for the third quarter 2010 Results.

Dated this the 29<sup>th</sup> day of October, 2010

As at the date of this announcement, the board of directors of First Pacific Company Limited comprises the following directors:

Anthoni Salim, *Chairman* Manuel V. Pangilinan, *Managing Director and CEO* Edward A. Tortorici Robert C. Nicholson Ambassador Albert F. del Rosario Napoleon L. Nazareno Professor Edward K.Y. Chen\*, *GBS, CBE, JP*  Tedy Djuhar Ibrahim Risjad Benny S. Santoso Graham L. Pickles\* Sir David W.C. Tang\*, *KBE* Jun Tang\*

\*Independent Non-executive Directors

## Print this page

## THIRD QUARTER RESULTS \* FINANCIAL STATEMENT AND RELATED ANNOUNCEMENT

\* Asterisks denote mandatory information

-	
Name of Announcer *	INDOFOOD AGRI RESOURCES LTD.
Company Registration No.	200106551G
Announcement submitted on behalf of	INDOFOOD AGRI RESOURCES LTD.
Announcement is submitted with respect to *	INDOFOOD AGRI RESOURCES LTD.
Announcement is submitted by *	Mak Mei Yook
Designation *	Company Secretary
Date & Time of Broadcast	29-Oct-2010 06:23:20
Announcement No.	00001

## >> ANNOUNCEMENT DETAILS

The details of the announcement start here ...

For the Financial Period Ended *	30-09-2010
Description	Please refer to the attached file.
Attachments	<ul> <li>IFAR3Q10Result.pdf</li> <li>Total size = 124K</li> <li>(2048K size limit recommended)</li> </ul>

Close Window





## UNAUDITED FINANCIAL STATEMENTS FOR THE THIRD QUARTER ENDED 30 SEPTEMBER 2010

1(a)(i) A comprehensive income statement (for the group) together with a comparative statement for the corresponding period of the immediately preceding financial year.

		Group – Q3		Group	o – YTD 9 mont	ths
	30/09/2010	30/09/2009	Change	30/09/2010	30/09/2009	Change
	Rp ' million	Rp ' million	%	Rp ' million	Rp ' million	%
Revenue	2,297,637	2,481,085	(7.4)	6,504,693	6,764,822	(3.8)
Cost of sales	(1,435,291)	(1,705,042)	(15.8)	(4,077,862)	(4,399,240)	(7.3)
Gross Profit	862,346	776,043	11.1	2,426,831	2,365,582	2.6
Gross Profit %	37.5%	31.3%		37.3%	35.0%	
Selling and distribution costs	(79,569)	(60,003)	32.6	(192,553)	(179,885)	7.0
General and administrative expenses	(194,324)	(145,720)	33.4	(530,503)	(476,463)	11.3
Foreign exchange gains	22,247	105,515	(78.9)	65,356	250,915	(74.0)
Other operating income	20,126	37,201	(45.9)	59,044	119,670	(50.7)
Other operating expenses	(32,541)	(36,283)	(10.3)	(94,780)	(54,217)	74.8
Profit from operations before biological asset gains	598,285	676,753	(11.6)	1,733,395	2,025,602	(14.4)
Gain arising from changes in fair value of biological assets	-	-	-	20,176	593,192	(96.6)
Profit from operations include biological asset gains	598,285	676,753	(11.6)	1,753,571	2,618,794	(33.0)
Financial income	6,063	13,379	(54.7)	42,386	53,693	(21.1)
Financial expenses	(102,299)	(122,633)	(16.6)	(300,239)	(343,809)	(12.7)
Profit before tax	502,049	567,499	(11.5)	1,495,718	2,328,678	(35.8)
Income tax expense	(141,729)	(172,885)	(18.0)	(412,203)	(655,398)	(37.1)
Net profit / total comprehensive income for the period	360,320	394,614	(8.7)	1,083,515	1,673,280	(35.2)
Total comprehensive income attributable to:-						
- Equity holders of the Company	259,059	316,455	(18.1)	804,347	1,239,105	(35.1)
<ul> <li>Minority interests</li> </ul>	101,261	78,159	29.6	279,168	434,175	(35.7)
	360,320	394,614	(8.7)	1,083,515	1,673,280	(35.2)

Note : There were no other comprehensive income during the period.

n.m. denotes "Not Meaningful"





### Additional Information:-

Earnings before interests and tax expense, depreciation and amortisation, and gain/loss arising from changes in fair value of biological assets ("EBITDA")

	Group – Q3			Group – YTD 9 months		
	30/09/2010	30/09/2009	Change	30/09/2010	30/09/2009	Change
	Rp ' million	Rp ' million	%	Rp ' million	Rp ' million	%
Profit from operations	598,285	676,753	(11.6)	1,753,571	2,618,794	(33.0)
Add: Depreciation & amortisation	107,142	93,984	14.0	303,180	253,751	19.5
Add: Gain arising from changes in fair value of biological assets	-	-	-	(20,176)	(593,192)	(96.6)
EBITDA includes forex gains	705,427	770,737	(8.5)	2,036,575	2,279,353	(10.7)
Less: Forex gains	22,247	105,515	(78.9)	65,356	250,915	(74.0)
EBITDA excludes forex gains	683,180	665,222	2.7	1,971,219	2,028,438	(2.8)
EBITDA%	29.7%	26.8%		30.3%	30.0%	

Earnings per share (EPS) and net assets value (NAV) per share

	Group – YTD 9 months					
In SGD 'cents (converted at Rp6,605/S\$1)	30/09/2010	30/09/2009	Change %			
EPS *	8.5	13.0	(35.1)			

\* EPS excluding the effect of biological asset gain would have been SGD 8.1 cents in YTD Sep 2010, down 19.5% as compared to SGD 10.1 cents in YTD Sep 2009.

		Group				
In SGD 'cents (converted at Rp6,774/S\$1)	30/09/2010	31/12/2009	Change %			
NAV per share	105.2	96.9	8.5			

## 1(a)(ii). Profit before income tax is arrived at after charging/(crediting) the following significant items.

	Group – Q3			Group	– YTD 9 mon	ths
Other information:-	30/09/2010	30/09/2009	Change	30/09/2010	30/09/2009	Change
	Rp ' million	Rp ' million	%	Rp ' million	Rp ' million	%
Depreciation of property, plant and equipment	90,212	71,050	27.0	253,509	203,675	24.5
Amortisation of prepaid land premiums and deferred land rights acquisition costs	16,930	22,934	(26.2)	49,671	50,076	(0.8)
Interest on borrowings	96,515	112,613	(14.3)	281,439	329,851	(14.7)
Loss on disposal of biological assets	2,586	72	n/m	2,586	3,802	(32.0)
Write-off of property and equipment	1,838	52	n/m	2,023	709	185.3
Loss on write-off of plasma receivables	26,459	16,552	59.9	26,459	20,639	28.2
(Gain)/ Loss arising from changes in fair values of plasma receivables	(4,547)	(3,980)	14.2	5,246	(10,632)	(149.3)
(Reversal)/ Provision of allowances for uncollectible plasma receivables	(4,988)	18,309	(127.2)	6,843	21,877	(68.7)
(Gain)/ Loss on disposals of property and equipment	(740)	(754)	(1.9)	(909)	900	(201.0)
(Reversal)/ Provision for decline in market values of inventories and obsolescence of inventories	(6,330)	3,257	n/m	7,823	(11,954)	(165.4)
Gain from dilution of shareholding in a subsidiary	-	(21,495)	n/m	-	(21,495)	n/m

n.m. denotes "Not Meaningful"

#### INDOFOOD AGRI RESOURCES Ltd.

8 Eu Tong Sen Street #16-96/97 The Central Singapore 059818 Company Registration No. 200106551G





## 1(b)(i). A balance sheet (for the issuer and group), together with a comparative statement as at the end of the immediately preceding financial year.

	Gro	oup	Com	pany
	30/09/2010	31/12/2009	30/09/2010	31/12/2009
	Rp ' million	Rp ' million	Rp ' million	Rp ' million
Non-current assets				
Biological assets	10,023,783	9,486,096	-	-
Property, plant and equipment	5,035,329	4,223,457	66,884	70,001
Prepaid land premiums and deferred	1,446,408	1,430,347	-	-
land rights acquisition costs				
Goodwill	3,155,786	3,155,786	-	-
Claims for tax refund	329,395	328,844	-	-
Deferred tax assets	363,667	294,327	-	-
Investment in subsidiary companies	-	-	8,487,971	8,487,971
Loans to a subsidiary company	-	-	2,259,501	2,259,501
Other non-current assets	908,021	817,811	24	24
Total non-current assets	21,262,389	19,736,668	10,814,380	10,817,497
Current assets				
Inventories	1,366,400	1,082,557	-	-
Trade and other receivables	845,864	752,702	16,878	17,626
Advances to suppliers	209,703	160,756	-	-
Prepaid taxes	196,890	112,779	-	-
Cash and cash equivalents	1,891,866	1,802,345	188,282	183,450
Total current assets	4,510,723	3,911,139	205,160	201,076
Total assets	25,773,112	23,647,807	11,019,540	11,018,573
Current liabilities				
Trade and other payables and accruals	1,228,999	979,911	7,778	11,257
Advances from customers	52,929	92,891		
Interest-bearing loans and borrowings	2,639,759	1,746,464	-	-
Income tax payable	84,591	106,182	130	130
Total current liabilities	4,006,278	2,925,448	7,908	11,387
Non-current liabilities	4 505 400	4 404 040		
Interest-bearing loans and borrowings	4,505,122	4,491,213	-	-
Bonds and Sukuk Ijarah payables	722,768	721,802	-	-
Other payables	257,439	323,096	-	-
Employee benefits liabilities	533,573 1,781,322	442,960 1,763,993	-	-
Deferred tax liabilities	-		-	-
Total non-current liabilities Total liabilities	7,800,224	7,743,064 10,668,512	7,908	- 11,387
		10,000,012	1,000	11,001
Net assets	13,966,610	12,979,295	11,011,632	11,007,186
Attributable to equity holders				
Share capital	3,584,279	3,584,279	10,912,411	10,912,411
Treasury shares	(29,283)	(29,283)	(29,283)	(29,283)
Reserves	6,697,865	5,893,518	128,504	(23,203) 124,058
	10,252,861	9,448,514	11,011,632	11,007,186
Minority interests	3,713,749	<b>3,530,781</b>		
Total equity	13,966,610	12,979,295	11,011,632	11,007,186
i otai oquity	13,300,010	12,313,233	11,011,032	11,007,100

#### IND@FOOD AGRI RESOURCES Ltd. 8 Eu Tong Sen Street #16-96/97 The Central

#16-96/97 The Central Singapore 059818 Company Registration No. 200106551G





## 1(b)(ii). Aggregate amount of the Group's borrowings and debt securities.

		Group		
		30/09/2010	31/12/2009	
		Rp ' million	Rp ' million	
(i)	Amounts payable in one year or less, or on demand			
	Secured	1,908,203	1,176,464	
	Unsecured	731,556	570,000	
	Sub-total	2,639,759	1,746,464	
(ii)	Amounts repayable after one year			
	Secured	4,469,178	4,453,713	
	Unsecured	758,712	759,302	
	Sub-total	5,227,890	5,213,015	
	TOTAL	7,867,649	6,959,479	

## (iii) Details of the collaterals

The above bank term loans and investment loans are secured by (i) corporate guarantees from the Company and a subsidiary; and (ii) charge over the plantation assets of the respective subsidiaries.

As of 30 September 2010, the unsecured amount repayable after one year included Bonds and Sukuk Ijarah payables of Rp723 billion.



## 1(c). A cash flow statement (for the group), together with a comparative statement for the corresponding period of the immediately preceding financial year.

	Group	o – Q3	Group – YTD 9 months	
	30/09/2010	30/09/2009	30/09/2010	30/09/2009
	Rp ' million	Rp ' million	Rp ' million	Rp ' million
Cash flows from operating activities	•	•		•
Profit before taxation	502,049	567,499	1,495,718	2,328,678
Adjustments :				
Depreciation and amortisation	107,142	93,984	303,180	253,75
Unrealized foreign exchange gains	(39,941)	(61,506)	(83,251)	(189,362
(Gain)/ Loss arising from changes in fair values of plasma receivables	(4,547)	(3,980)	5,246	(10,632
Loss on disposal of biological assets	2,586	72	2,586	3,80
(Reversal)/ Provision for uncollectible plasma Receivables	(4,988)	18,309	6,843	21,87
Write-off of property, plant and equipment	1,838	52	2,023	70
(Gain)/ Loss on disposals of property and		-	,	
Equipment	(740)	(754)	(909)	90
(Reversal)/ Provision for decline in market values of inventories and obsolescence of inventories	(6,330)	3,257	7,823	(11,954
Loss on write-off of plasma receivables	26,459	16,552	26,459	20,63
Changes in provision for asset dismantling costs	480	1,602	1,256	3,01
Changes in employee benefits liabilities	23,994	15,814	90,613	40,28
Changes in fair value of biological assets	-	-	(20,176)	(593,192
Changes in fair value of long-term receivables	(42)	16	1,732	(422
Changes in provision for doubtful account	2,653	-	3,254	(115
Gain from dilution of shareholding in a subsidiary	-	(21,495)	-	(21,495
Financial income	(6,063)	(13,379)	(42,386)	(53,693
Financial expenses	102,299	122,633	300,239	343,80
Operating cash flows before working capital changes	706,849	738,676	2,100,250	2,136,60
Changes in working capital				
Other non-current assets	26,192	(82,949)	33,030	(278,502
Inventories	(98,280)	104,355	(291,666)	(263,816
Trade and other receivables	(24,404)	(39,461)	(107,287)	(145,529
Advances to suppliers	(45,864)	(67,780)	(1,444)	(182,700
Prepaid taxes	(19,637)	(29,405)	(84,111)	(26,907
Trade and other payables	305,011	(127,546)	240,525	3,74
Advances from customers	(16,482)	115,654	(39,962)	94,89
Cash flows generated from operations	833,385	611,544	1,849,335	1,337,78
Interest received	6,063	13,379	42,386	53,69
Interest paid	(102,068)	(113,667)	(289,520)	(345,070
Income tax paid	(148,937)	(202,205)	(485,803)	(862,522
Net cash flows generated from operating activities	588,443	309,051	1,116,398	183,88





	Group – Q3		Group – YTD 9 months		
	30/09/2010	30/09/2009	30/09/2010	30/09/2009	
	Rp ' million	Rp ' million	Rp ' million	Rp ' million	
Cash flows from investing activities					
Additions to property, plant and equipment Additions to biological assets Increase in plasma receivables Proceeds from disposal of property and equipment	(312,323) (167,754) (7,077) 1,215	(417,791) (167,305) (51,469) 2,094	(795,235) (519,153) (125,645) 1,541	(1,231,006) (527,407) (97,384) 2,960	
Additions to prepaid land premiums and deferred	(16,768)	(17,400)	(46,502)	(33,689)	
land rights acquisition costs Investment in shares of an associate	(6,266)	(11,100)	(11,867)	(00,000)	
Advances for projects and purchase of fixed assets	(210,184)	(113,217)	(356,736)	(143,978)	
Acquisition of minority interests in subsidiaries Proceeds from investments in repurchase	-	-	-	(89,464) 10,953	
receivables Proceeds from disposal of biological assets Advances for long term investments	100 -	- (4,250)	100 -	1,381 (4,250)	
Net cash flows used in investing activities	(719,057)	(769,338)	(1,853,497)	(2,111,884)	
Cash flows from financing activities					
Proceeds from interest-bearing loans and borrowings	1,361,347	2,116,500	2,917,163	3,390,948	
Repayment of interest-bearing loans and borrowings	(1,269,377)	(1,315,598)	(1,876,836)	(1,893,150)	
Net (payments) / proceeds of amount due to related parties	(10,022)	1,457	(68,046)	18,275	
Dividend payments by subsidiaries to minority shareholders	(101,465)	-	(111,117)	(108,234)	
Proceeds from sales of treasury stocks Increase in issued share capital in IGER – minority portion	- 14,917	69,357 -	14,917	69,357 -	
Net cash flows (used in) / generated from financing activities	(4,600)	871,716	876,081	1,477,196	
Net (decrease) / increase in cash and cash equivalents	(135,214)	411,429	138,982	(450,803)	
Effect of changes in exchange rates on cash and cash equivalents	(6,683)	(100,016)	(49,461)	(158,172)	
Cash and cash equivalents at the beginning of the period	2,033,763	1,487,878	1,802,345	2,408,266	



1(d)(i). A statement (for the issuer and group) showing either (i) all the changes in equity or (ii) changes in equity other than those arising from capitalization issues and distributions to shareholders, together with a comparative statement for the corresponding period of the immediately preceding financial year.

## STATEMENT OF CHANGES IN EQUITY

	Group		Com	pany
	30/09/2010	30/09/2009	30/09/2010	30/09/2009
	Rp ' million	Rp ' million	Rp ' million	Rp ' million
<u>Issued Capital</u> Balance as at 1 January / 30 September <sup>(1)</sup>	3,584,279	3,584,279	10,912,411	10,912,411
		<u> </u>		
Treasury shares (IndoAgri)	(	()	(22, 222)	(
Balance as at 1 January / 30 September	(29,283)	(29,283)	(29,283)	(29,283)
Reserves*				
Balance as at 1 January	5,893,518	4,366,689	124,058	143,766
Net profit/ (loss) and total recognized	804,347	1,239,105	4,446	(15,675)
income / (expenses) for the period	6 607 965		129 504	( . ,
Balance as at 30 September	6,697,865	5,605,794	128,504	128,091
Minority Interests				
Balance as at 1 January	3,530,781	3,053,817	-	-
Dividend payments by subsidiaries	(111,117)	(108,234)	-	-
Minority interests of acquired Subsidiaries	-	(73,186)	-	-
Net change arising from treasury shares transactions of Lonsum	-	47,862	-	-
Additional share capital in IGER	14,917	-	-	-
Net profit and total recognized income for the period	279,168	434,175	-	-
Balance as at 30 September	3,713,749	3,354,434		-
Total Equity	13,966,610	12,515,224	11,011,632	11,011,219
· · ···· - · ·························	,,,		,•,••	.,,

#### Notes:

- (1) The issued capital of the Group differs from that of the Company as a result of applying the reverse acquisition accounting in accordance with FRS 103. It represents the total of the deemed cost of acquisition, the issued equity of Indofood Oil & Fats Pte. Ltd. immediately before the Acquisition and issue/placement of new shares by the Company subsequent to the Acquisition.
- \* Reserves of the Group consist of revenue reserve and capital reserve.
- (d)(ii). Details of any changes in the company's share capital arising from rights issue, bonus issue, share buy-backs, exercise of share options or warrants, conversion of other issue of equity securities, issue of shares for cash or consideration for acquisition or for any other purpose since the end of the previous period reported on. State also the number of shares that may be issued on conversion of all the outstanding convertibles as at end of the current financial period reported on and as at end of the corresponding period of the immediately preceding financial year.

The Company did not issue any shares during the period. As of 30 September 2010 and 2009, total number of issued shares were 1,447,782,830, of which 9,000,000 shares were held by the Company as treasury shares.

There were no outstanding convertibles as at 30 September 2010 and 2009.





(d)(iii). To show the total number of issued shares excluding treasury shares as at the end of the current financial period and as at the end of the immediately preceding year.

	Comp	Company		
	30/09/2010	31/12/2009		
	(' 000)	(' 000)		
Total number of issued shares	1,447,783	1,447,783		
Less: Treasury shares	(9,000)	(9,000)		
Total number of issued shares excluding treasury shares	1,438,783	1,438,783		

(d)(iv). A statement showing all sales, transfers, disposal, cancellation and/or use of treasury shares as at the end of the current financial period reported on.

Treasury Shares	Comp	Company		
	No of shares	Amount		
	(' 000)	Rp ' million		
Balance as at 1 January 2010	9,000	29,283		
Purchase of Treasury shares	-	-		
Balance as at 30 September 2010	9,000	29,283		

The Company did not purchase any of its issued shares during the first 9 months of 2010.

## 2. Whether the figures have been audited or reviewed, and in accordance with which auditing standard or practice.

This consolidated financial information has not been audited nor reviewed by the external auditors.

3 Where the figures have been audited or reviewed, the auditors' report (including any qualifications or emphasis of a matter).

Not applicable.

4. Whether the same accounting policies and methods of computation as in the issuer's most recently audited annual financial statements have been applied.

The accounting policies have been consistently applied by the Company and the Group, and are consistent with those used in the previous financial year.

5. If there are any changes in the accounting policies and methods of computation, including any required by an accounting standard, what has changes, as well as the reason for, and the effect of, the change.

Not applicable.





# 6. Earnings per ordinary share of the group for the current financial period reported on and the corresponding period of the immediately preceding year, after deducting any provision for the preference dividends; (a) Based on weighted average number of shares and (b) On a fully diluted basis (detailing any adjustments made to the earnings)

Basic earnings per share amounts are calculated by dividing earnings for the period attributable to the equity holders of the Company by the weighted average number of ordinary shares outstanding during the period. Diluted earnings per share is calculated on the same basis as the basic earnings per share except that the weighted average number of shares outstanding during the period is adjusted for the effects of all dilutive potential ordinary shares. The Company has no dilutive potential ordinary shares as at 30 September 2010.

	Group – Q3			Group – YTD 9 months		
Earnings per share (Rp)	30/09/2010	30/09/2009	Change %	30/09/2010	30/09/2009	Change %
Based on weighted average number of share	180	220	(18.1)	559	861	(35.1)
Based on a fully diluted basis	180	220	(18.1)	559	861	(35.1)
Note: EPS exclude the effect of biological asset gain	180	220	(18.1)	538	669	(19.5)

## 7 Net asset value (for the issuer and group) per ordinary share based on issued share capital of the issuer at the end of the:-

The net asset value per share for the Group is calculated using the Group's net asset value attributable to equity holders as at end of each period divided by the issued share capital of 1,438,782,830 shares (excluding 9,000,000 held in treasury shares) as of 30 September 2010 and 2009.

	Gr	oup	Company		
	30/09/2010 31/12/2009 30/09/2010		31/12/2009		
Net asset value per share (Rp)	7,126	6,567	7,653	7,650	





8 A review of the performance of the group, to the extent necessary for a reasonable understanding of the group's business. It must include a discussion of (a) any significant factors that affected the turnover, costs, and earnings of the group for the current financial period reported on, including (where applicable) seasonal or cyclical factors; and (b) any material factors that affected the cash flow, working capital, assets or liabilities of the group during the current financial period reported on.

## **Review of Group Performance**

	Group – Q3			Group – YTD 9 months			
	30/09/2010 (3Q2010) Rp ' million	30/09/2009 (3Q2009) Rp ' million	Change %	30/09/2010 (9M2010) Rp ' million	30/09/2009 (9M2009) Rp ' million	Change %	
Revenue			70		Kp million	70	
Plantations							
External sales	627,504	845,642	(25.8)	1,871,101	2,136,151	(12.4)	
Inter-segment sales *	1,100,130	751,735	46.3	2,739,497	2,137,968	28.1	
Sub-total	1,727,634	1,597,377	8.2	4,610,598	4,274,119	7.9	
Edible Oils & Fats **							
External sales	1,670,133	1,635,443	2.1	4,633,592	4,628,671	0.1	
Inter-segment sales	21,114	47,248	(55.3)	55,188	94,708	(41.7)	
Sub-total	1,691,247	1,682,691	0.5	4,688,780	4,723,379	(0.7)	
Elimination of inter- segment sales *	(1,121,244)	(798,983)	40.3	(2,794,685)	(2,232,676)	25.2	
Total revenue to external parties	2,297,637	2,481,085	(7.4)	6,504,693	6,764,822	(3.8)	
Gross Profit	862,346	776,043	11.1	2,426,831	2,365,582	2.6	
Gross Profit %	37.5%	31.3%		37.3%	35.0%		

\* Comprises mainly internal CPO sales to the Group's refinery

\*\* Comprises mainly cooking oil, margarine and copra-based products

**Revenue:** Plantation Division delivered good performance in 3Q2010 with total revenue up 8% against same quarter last year, reflecting higher average selling prices of CPO, palm kernel and rubber, as well as higher sales volume of palm seeds. On year-to-date basis, total revenue was likewise 8% higher than last year on higher average selling prices of plantation crops and higher sales volume of palm seeds.

Edible Oils & Fats Division's 3Q2010 and 9M2010 revenue were both flat to the corresponding periods last year. This division recorded higher cooking oil and margarine revenue, but this was partially offset by lower revenue from copra-based and other related products.

Nonetheless, the Group recorded lower consolidated revenue of 7% and 4% in 3Q2010 and 9M2010 respectively. The sales decline was principally due to lower crude palm oil (CPO) sales to external parties as the Group dedicated higher internal CPO to the Group's refinery (403,000 MT in 9M10 vs. 326,000 MT in 9M09) at market price. The dedication of higher internal CPO to the downstream refinery provides the Group with an assured supply of higher quality CPO and reduces the refinery's reliance on external parties for its CPO requirements.

**Gross Profit**: Despite lower sales, 3Q2010 gross profit of Rp862 billion was 11% higher than the same quarter last year on higher average selling prices of CPO, palm kernel and rubber, as well as higher palm seed sales. For similar reasons, 9M2010 gross profit was likewise higher by 3% against the corresponding period in last year.





**Gain/(loss) arising from changes in fair values of biological assets:** In accordance with the Singapore Financial Reporting Standards ("SFRS") No. 41, *"Agriculture"*, biological assets are stated at fair value less estimated point-of-sale costs (estimated selling costs). Gains or losses arising from the changes in fair values of the biological assets at each reporting date are included in the consolidated income statement for the period in which they arise.

Notwithstanding the above, it is the practice of the Group to engage an independent firm of valuers to prepare the valuation of the biological assets (which primarily comprise oil palm and rubber plantations) on a semi-annual basis. The valuations were prepared based on the discounted net future cash flows of the underlying plantations. The expected net future cash flows of the underlying plantations are determined using the forecasted market prices of the related agricultural produce.

On year-to-date basis, the Group recognised Rp20 billion of gains in June 2010 mainly due to lower discount rate. This was partly offset by lower projected CPO prices in Rupiah terms due to a stronger projected Rupiah currency against the US dollar.

**Profit from Operations:** Despite higher gross profit, the Group's Profit from Operations came in lower than last year. This was mainly due to a substantially lower gain (Rp20 billion in 9M10 vs. Rp593 billion in 9M09) arising from changes in fair values of biological assets and lower net foreign exchange gains.

Excluding the effects of the gain on biological assets and the foreign exchange gains, 3Q2010 adjusted EBITDA was 3% higher than 3Q2009 on higher gross profit. This was partially offset by higher operating expenses during the quarter.

On year-to-date basis, 9M2010 adjusted EBITDA declined 3% compared to the corresponding period last year mainly due to higher operating expenses:-

- (i) higher Selling and Distribution Expenses arising from higher A&P and freight costs;
- (ii) higher G&A Expenses relating to salaries and employee benefits and professional fees during the current period;
- (iii) lower Other Operating Income due to several income items recognized in 9M2009, such as, the reversal of provision for decline in market values of inventories of Rp12 billion, gain on changes in fair value of plasma receivables of Rp11 billion and gains from dilution of shareholding in a subsidiary of Rp21 billion; and
- (iv) higher Other Operating Expenses on fees relating to Sukuk Ijarah Bonds of Rp25 billion, amortization of new ERP IT system of Rp8 billion and provision for decline in market values and obsolescence of inventories of Rp8 billion. This was partially offset by lower provision for plasma projects.

**Net Profit After Tax (NPAT):** The Group's 3Q2010 and 9M2010 NPAT declined by 9% and 35% respectively against the corresponding periods last year mainly due to lower Profits from Operations as explained above.

#### **Review of Financial Position**

The Group's non-current assets totaled Rp21.3 trillion as at 30 September 2010, up from Rp19.7 trillion as at 31 December 2009. The increase was principally due to additions of biological assets in respect of new planting and immature plantations; and capital expenditure relating to housing and infrastructure in plantations, on-going construction works for a new CPO refinery located in Jakarta and a sugar factory located in South Sumatra, as well as higher plasma receivables.

Total current assets increased from Rp3.9 trillion as at 31 December 2009 to Rp4.5 trillion as at 30 September 2010. This was mainly due to:-

- (i) inventories ended higher at Rp1.4 trillion as of 30 September 2010 versus Rp1.1 trillion at the end of 2009 due to higher plantation crops, higher fertilizers and refined sugar.
- (ii) higher trade and other receivables on higher receivables from related companies;
- (iii) increase in prepaid taxes; and
- (iv) higher cash levels on positive cash flows generated from operations and drawdowns of existing facilities, and after netting-off the funds used in purchases of assets and additions to biological assets.





Total liabilities increased from Rp10.7 trillion at the end of 2009 to Rp11.8 trillion as at 30 September 2010. The increase was mainly due to (i) higher interest bearing loans and borrowings from the additional bank facilities relating to the sugar operations; and (ii) higher trade and other payables and accruals relating to purchases of equipment for the new CPO refinery, purchases of raw materials and fertilizers.

## 9. Where a forecast, or a prospect statement, has been previously disclosed to shareholders, any variance between it and the actual results.

Not applicable.

## 10. A commentary at the date of the announcement of the significant trends and competitive conditions of the industry in which the group operates and any known factors or events that may affect the group in the next reporting period and the next 12 months.

International CPO prices continued to stay firm with an average of US\$825 per tonne (CIF Rotterdam) in 9M2010, against an average of US\$683 per tonne for the full year 2009. This price increase was driven by tighter palm oil supply from the major palm producing countries (i.e. Malaysia and Indonesia); and potentially tighter-than-expected global vegetable oil supply and inventories arising from the adverse weather conditions.

We expect the demand outlook for palm oil to remain positive in 2011 with the improving global economic climate, supported by robust consumption growth from India, China and other emerging Asian economies, and coupled with stronger demand for biodiesel driven by government mandates in Europe, Brazil and Argentina.

Looking ahead, we expect the Indonesian economy to remain upbeat. The demand for palm oil products, and domestic consumption patterns supported by the population growth in Indonesia, will remain relatively resilient in the short to medium term.

#### 11. If a decision regarding dividend has been made.

- (a) Current Financial Period Reported On Nil.
- (b) Corresponding Period of the Immediately Preceding Financial Year Nil.

#### 12. If no dividend has been declared (recommended), a statement to that effect.

No dividend has been declared or recommended for the third quarter ended 30 September 2010.





## 13. Disclosure of the aggregate value of the transactions conducted under the shareholders' mandate for interested person transaction Rule 920(1)(a)(ii) of the Listing Manual.

The Group has the following the interest person transactions ("IPT') for the first 9 months of 2010:

Name of Interested Person	Aggregate value of all Interested person transactions (excluding transactions less than S\$100,000		
	Rp 'billion	USD 'million	
PT ISM Group			
<ul> <li>Sales of cooking oil &amp; margarine</li> <li>Purchase of goods and services</li> </ul>	1,816.1 34.6	-	
Salim Group			
<ul> <li>Sales of seeds and FFB</li> <li>Management Fee</li> <li>Purchases of services</li> <li>Interest bearing loans from Salim Group</li> <li>Interest bearing loans to subsidiaries, which Salim Group has a 40% shareholding interest         <ul> <li>Principal amount outstanding in respect of the interest bearing loans at end of period</li> <li>Maximum loan outstanding (inclusive of principal and interest) during the period</li> </ul> </li> <li>Corporate guarantees in favour of banks in respect of loan facilities extended to certain subsidiaries, which Salim roup has a 40% shareholding interest</li> </ul>	8.4 0.1 16.4 213.1 356.7 372.6		
<ul> <li>Principal amount outstanding in respect of the bank loan facilities at end of period</li> </ul>	1,688.4	50.0	
<ul> <li>Maximum loan outstanding (inclusive of principal and interest) during the period</li> </ul>	1,138.0	50.2	
Rental of land	0.4	-	

## BY THE ORDER OF THE BOARD

Mark Julian Wakeford Chief Executive Officer and Executive Director

29 October 2010





## Confirmation by the Board Pursuant to Rule 705(4) of the Listing Manual

Pursuant to Rule 705(4) of the SGX-ST Listing Manual, we, Mark Julian Wakeford and Moleonoto Tjang, being two Directors of Indofood Agri Resources Ltd. ("the Company") do hereby confirm on behalf of the Board of Directors of the Company that, to the best of their knowledge, nothing has come to the attention of the Board of Directors of the Company which may render the Group's unaudited financial statements for the third quarter ended 30 September 2010 to be false or misleading in any material aspect.

On behalf of the Board of Directors:

Mark Julian Wakeford Chief Executive Officer Moleonoto Tjang Executive Director

29 October 2010

## Print this page

MISCELLANEOUS				
* Asterisks denote mandatory information				
Name of Announcer *	INDOFOOD AGRI RESOURCES LTD.			
Company Registration No.	200106551G			
Announcement submitted on behalf of	INDOFOOD AGRI RESOURCES LTD.			
Announcement is submitted with respect to *	INDOFOOD AGRI RESOURCES LTD.			
Announcement is submitted by *	Mak Mei Yook			
Designation *	Company Secretary			
Date & Time of Broadcast	29-Oct-2010 06:25:26			
Announcement No.	00002			
>> ANNOUNCEMENT DETAILS				

Announcement Title *	IndoAgri's Press Release for 3Q 2010
Description	Please refer to the attached file.
Attachments	<ul> <li>IFAR3Q10PressR.pdf</li> <li>Total size = 61K</li> <li>(2048K size limit recommended)</li> </ul>

Close Window\*



PRESS RELEASE



## IndoAgri posts Rp360 billion (S\$55 million<sup>1</sup>) for 3Q10 net profit, up 13.3% vs 2Q10

- Consolidated revenue up 9.7% q-o-q to Rp2.3 trillion (S\$348 million<sup>1</sup>)
- Plantation division achieved 10.6% q-o-q revenue growth on higher palm products sales
- Gross profit increased 12.6% q-o-q on higher palm products sales

**SINGAPORE – 29 October 2010** – SGX Main board-listed IndoAgri (the "Group"), a major vertically integrated agribusiness group and manufacturer of leading brands of edible oils and fats in Indonesia, announced a positive set of results for 3Q10 with consolidated revenue and net profit up 9.7% and 13.3% respectively compared to 2Q10.

	Rp 'billion					
	3Q10	2Q10	3Q10 vs. 2Q10	9M10	9M09	9M10 vs 9M09
Revenue	2,298	2,095	9.7%	6,505	6,765	(3.8%)
Gross Profit	862	766	12.6%	2,427	2,366	2.6%
Gross Profit Margin	37.5%	36.6%		37.3%	35.0%	
EBITDA <sup>2</sup>	683	616	11.0%	1,971	2,028	(2.8%)
EBITDA Margin	29.7%	29.4%		30.3%	30.0%	
Foreign exchange gains	22	8	n/m	65	251	(74.0%)
Gains arising from changes in fair value of biological assets	-	20	-	20	593	n/m
Profit From Operations	598	543	10.2%	1,754	2,619	(33.0%)
Net Profit After Tax	360	318	13.3%	1,084	1,673	(35.2%)
Attributable Net Profit	259	235	10.0%	804	1,239	(35.1%)
EPS (fully diluted) – Rp/S\$ cents	180	164	10.0%	559	861	(35.1%)

## **FINANCIAL HIGHLIGHTS**

n/m denotes not meaningful

IND@FOOD AGRI RESOURCES Ltd.

<sup>&</sup>lt;sup>1</sup> Group's functional currency is Indonesian Rupiah. Converted at exchange rate of Rp6,605 to S\$1 for indicative reference only.
<sup>2</sup> Earnings before interests and tax expense, depreciation and amortisation, and gain/loss from changes in fair value of biological assets and foreign exchange gains.





The Group reported consolidated revenue increase of 9.7% q-o-q to Rp2.3 trillion (S\$348 million) in 3Q10 on higher sales volume of cooking oil and margarine, as well as higher palm kernel sales. For 9M10, consolidated revenue declined 4% against the same period last year on lower crude palm oil (CPO) sales.

Gross profit for 3Q10 increased 12.6% q-o-q to Rp862 billion (S\$131 million) on higher palm products sales. The 9M10 gross profit was likewise higher by 2.6% vs. 9M09 on higher average selling prices of CPO, palm kernel and rubber, as well as higher sales volume of palm seeds.

The Group's 3Q10 net profit increased 13.3% q-o-q to Rp360 billion (S\$55 million) from Rp318 billion (S\$48 million) in 2Q10, mainly on higher gross profit as explained above. On year-to-date basis, 9M10 net profit came lower by 35.2% compared to the same period last year mainly due to a substantially lower biological assets gain (Rp20 billion in 9M10 vs. Rp593 billion in 9M09), and lower net foreign exchange gains.

"The Group has delivered a satisfactory 3Q10 result with revenue and net profit up 9.7% and 13.3% respectively compared to 2Q10. Our CPO production has increased 19% from 169,000 MT 2Q10 to 201,000 MT in 3Q10 as we enter the peak production season." commented Mr Mark Wakeford, CEO and Executive Director.

## INDUSTRY OUTLOOK AND FUTURE PLANS

International CPO prices continued to stay firm with an average of US\$825 per tonne (CIF Rotterdam) in 9M2010, against an average of US\$683 per tonne for the full year 2009. This price increase was driven by tighter palm oil supply from the major palm producing countries (i.e. Malaysia and Indonesia); and potentially tighter-than-expected global vegetable oil supply and inventories arising from the adverse weather conditions.

Mr Wakeford added, "We expect the demand outlook for palm oil to remain positive in 2011 with the improving global economic climate, supported by robust consumption growth from India, China and other emerging Asian economies, and coupled with stronger demand for biodiesel driven by government mandates in Europe, Brazil and Argentina.

Looking ahead, we expect the Indonesian economy to remain upbeat. The demand for palm oil products, and domestic consumption patterns supported by the population growth in Indonesia, will remain relatively resilient in the short to medium term."

---The End ---

INDOFOOD AGRI RESOURCES Ltd.





## ABOUT INDOAGRI

**Indofood Agri Resources Ltd. ("IndoAgri")** is a vertically integrated agribusiness group with principal business operations that range from research and development, breeding and cultivation of oil palms, to the milling and refining of crude palm oil, and the marketing and distribution of cooking oil, margarine, shortening and other derivative products. The Group also engages in the cultivation of other crops such as rubber, sugar cane, cocoa and tea.

As of 30 September 2010, IndoAgri owns 232,650 hectares of plantations spread throughout Indonesia Of which, 196,455 hectares and 21,699 hectares are planted with oil palm and rubber, respectively. In addition, IndoAgri also has 14,496 hectares of other crops such as sugar cane, cocoa, tea and coconut.

For more information please visit our website at: www.indofoodagri.com

INDOFOOD AGRI RESOURCES Ltd.