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### FIRST PACIFIC COMPANY LIMITED

第一太平有限公司

(Incorporated with limited liability under the laws of Bermuda) Website: http://www.firstpacific.com (Stock Code: 00142)

### **OVERSEAS REGULATORY ANNOUNCEMENT**

(This overseas regulatory announcement is issued pursuant to Rule 13.09(2) of the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited.)

Please refer to the attached filings made by Indofood Agri Resources Ltd. to the Singapore Stock Exchange, in relation to the following:-

- i) Unaudited Financial Statements for the second quarter ended 30 June 2013; and
- ii) Press Release for the 2Q 2013 Results.

Dated this the 14<sup>th</sup> day of August, 2013

As at the date of this announcement, the board of directors of First Pacific Company Limited comprises the following directors:

### Executive Directors:

Manuel V. Pangilinan, *Managing Director and CEO* Edward A. Tortorici Robert C. Nicholson

### Non-executive Directors:

Anthoni Salim, *Chairman* Benny S. Santoso Tedy Djuhar Napoleon L. Nazareno

### Independent Non-executive Directors:

Graham L. Pickles Prof. Edward K.Y. Chen, *GBS, CBE, JP* Margaret Leung Ko May Yee, *SBS, JP* Philip Fan Yan Hok

### SECOND QUARTER RESULTS \* FINANCIAL STATEMENT AND RELATED ANNOUNCEMENT

* Asterisks denote mandatory information	
Name of Announcer *	INDOFOOD AGRI RESOURCES LTD.
Company Registration No.	200106551G
Announcement submitted on behalf of	INDOFOOD AGRI RESOURCES LTD.
Announcement is submitted with respect to *	INDOFOOD AGRI RESOURCES LTD.
Announcement is submitted by *	MAK MEI YOOK
Designation *	COMPANY SECRETARY
Date & Time of Broadcast	14-Aug-2013 20:20:56
Announcement No.	00308

>> ANNOUNCEMENT DETAILS	
The details of the announcement start here .	
For the Financial Period Ended *	30-06-2013
Description	Please see attached.
Attachments	<sup>∅</sup> <u>IFAR1H13Results.pdf</u> Total size =111K (2048K size limit recommended)





### UNAUDITED FINANCIAL STATEMENTS FOR THE SECOND QUARTER ENDED 30 JUNE 2013

### 1(a)(i) A comprehensive income statement (for the group) together with a comparative statement for the corresponding period of the immediately preceding financial year.

		Group – Q2		Group	o – YTD 6 mont	hs
	30/06/2013	30/06/2012	Change	30/06/2013	30/06/2012	Change
	Rp ' million	Rp ' million	%	Rp ' million	Rp ' million	%
Revenue	3,357,944	3,780,147	(11.2)	6,454,605	6,979,570	(7.5)
Cost of sales	(2,818,847)	(2,687,632)	4.9	(5,278,508)	(4,790,550)	10.2
Gross Profit	539,097	1,092,515	(50.7)	1,176,097	2,189,020	(46.3)
Gross Profit %	16.1%	28.9%		18.2%	31.4%	
Selling and distribution costs	(114,104)	(104,255)	9.4	(215,942)	(192,341)	12.3
General and administrative expenses	(219,281)	(234,665)	(6.6)	(463,104)	(445,491)	4.0
Foreign exchange (losses)/ gains	(310)	(14,430)	(97.9)	(4,000)	1,141	n/m
Other operating income	63,066	4,202	n/m	121,614	36,276	n/m
Other operating expenses	(66,392)	(72,019)	(7.8)	(101,337)	(97,653)	3.8
Share of results of an associated company	(21,135)	(9,469)	n/m	(30,036)	(9,469)	n/m
Profit from operations	180,941	661,879	(72.7)	483,292	1,481,483	(67.4)
Financial income	42,883	60,036	(28.6)	97,632	137,620	(29.1)
Financial expenses	(124,481)	(134,282)	(7.3)	(251,521)	(273,549)	(8.1)
Profit before tax	99,343	587,633	(83.1)	329,403	1,345,554	(75.5)
Income tax expense	(32,273)	(141,883)	(77.3)	(109,196)	(298,988)	(63.5)
Net Profit for the period	67,070	445,750	(85.0)	220,207	1,046,566	(79.0)
Other comprehensive income						
Foreign currency translation on investment in foreign operations	(20,476)	-	n/m	(19,767)	-	n/m
Total comprehensive income for the period	46,594	445,750	(89.5)	200,440	1,046,566	(80.8)
Net profit after tax attributable to:-						
- Owners of the Company	65,906	253,601	(74.0)	172,737	630,544	(72.6)
- Non-controlling interests	1,164	192,149	(99.4)	47,470	416,022	(88.6)
	67,070	445,750	(85.0)	220,207	1,046,566	(79.0)
Total comprehensive income attributable to:-						
- Owners of the Company	44,501	253,601	(82.5)	151,636	630,544	(76.0)
- Non-controlling interests	2,093	192,149	(98.9)	48,804	416,022	(88.3)
Total comprehensive income for the period	46,594	445,750	(89.5)	200,440	1,046,566	(80.8)

n.m. denotes "Not Meaningful"

### INDOFOOD AGRI RESOURCES Ltd.





#### Additional Information:-

Earnings before interests and tax expense, depreciation and amortisation, and gain/loss arising from changes in fair value of biological assets ("EBITDA")

	Group – Q2			Grou	p – YTD 6 mon	ths
	30/06/2013 30/06/2012 Change		30/06/2013	Change		
	Rp ' million	Rp ' million	%	Rp ' million	Rp ' million	%
Profit from operations	180,941	661,879	(72.7)	483,292	1,481,483	(67.4)
Add: Depreciation & amortisation	215,056	146,887	46.4	358,819	267,041	34.4
EBITDA includes foreign exchange (losses)/ gains	395,997	808,766	(51.0)	842,111	1,748,524	(51.8)
Less: Foreign exchange (losses)/ gains	(310)	(14,430)	(97.9)	(4,000)	1,141	n/m
EBITDA excludes foreign exchange (losses)/ gains	396,307	823,196	(51.9)	846,111	1,747,383	(51.6)
EBITDA%	11.8%	21.8%		13.1%	25.0%	

Earnings per share (EPS) and net assets value (NAV) per share

	Gi	Group – YTD 6 months				
In SGD 'cents (converted at Rp7,821/S\$1)	30/06/2013	30/06/2012	Change %			
EPS	1.5	5.6	(72.3)			
		Group				
In SGD 'cents (converted at Rp7,841/S\$1)	30/06/2013	31/12/2012	Change %			

#### 1(a)(ii). Profit before income tax is arrived at after charging/(crediting) the following significant items.

	Group – Q2			Group – YTD 6 months			
Other information:-	30/06/2013	30/06/2012	Change	30/06/2013	30/06/2012	Change	
	Rp ' million	Rp ' million	%	Rp ' million	Rp ' million	%	
Depreciation of property, plant and equipment	203,632	137,058	48.6	337,202	248,653	35.6	
Amortisation of deferred charges and others	11,424	9,829	16.2	21,617	18,388	17.6	
Interest on borrowings	120,539	127,197	(5.2)	244,852	264,020	(7.3)	
Gains on disposal of biological assets	(8,608)	(42)	n/m	(8,328)	(42)	n/m	
Allowance for uncollectible and loss arising from changes in fair value of plasma receivables	24,079	17,614	36.7	28,975	28,307	2.4	
Write-off of property and equipment	44	477	(90.8)	1,370	719	90.5	
Gains / (losses) on disposal of property and equipment	912	1,516	(39.8)	(577)	1,467	n/m	
Net changes in provision for decline in market value and obsolescence of inventories	(21,614)	42,166	n/m	(60,931)	31,375	n/m	
Changes in provision for asset dismantling costs	(5,065)	(25)	n/m	(6,303)	(870)	n/m	

n.m. denotes "Not Meaningful"





### 1(b)(i). A balance sheet (for the issuer and group), together with a comparative statement as at the end of the immediately preceding financial year.

ne mineulalely preceding mancial year.					
	Group		Company		
	30/06/2013	31/12/2012	30/06/2013	31/12/2012	
	Rp ' million	Rp ' million	Rp ' million	Rp ' million	
Non-current assets					
Biological assets	13,297,611	12,585,842	-		
Property, plant and equipment	9,034,748	8,460,857	56,276	58,059	
Goodwill	3,216,816	3,155,786	-		
Claims for tax refund	132,079	322,908	-		
Deferred tax assets	835,168	691,660	-		
Investment in subsidiary companies	-	-	9,660,599	9,660,59	
Investment in an associated company	140,933	141,823	-		
Investment in a joint venture	667,109	-	667,109		
Advances and prepayments	671,809	566,944	36,698	86,70	
Other non-current receivables	601,898	567,625	22	2	
Total non-current assets	28,598,171	26,493,445	10,420,704	9,805,37	
Current assets					
Inventories	1,583,518	1,889,006	-		
Trade and other receivables	1,213,196	1,042,394	258,979	9,15	
Advances and prepayments	417,581	180,925	867	24	
Prepaid taxes	281,695	123,271	-		
Cash and cash equivalents	3,965,056	5,082,296	1,676,926	1,633,17	
Total current assets	7,461,046	8,317,892	1,936,772	1,642,57	
Total assets	36,059,217	34,811,337	12,357,476	11,447,95	
Current liabilities					
Trade and other payables and accruals	2,021,685	1,605,682	28,479	11,31	
Advances and taxes payable	199,857	247,861	-		
Interest-bearing loans and borrowings	3,023,159	2,664,213	-		
Income tax payable	57,118	91,544	130	13	
Total current liabilities	5,301,819	4,609,300	28,609	11,44	
Non-current liabilities					
Interest-bearing loans and borrowings	3,971,804	3,389,772	739,049		
Bonds and Sukuk Ijarah payables	727,135	726,232	-		
Amounts due to related parties and other payables	382,958	348,674	-		
Provision and other liabilities	23,732	31,908	-		
Employee benefits liabilities	938,221	840,495	-		
Deferred tax liabilities	2,067,514	2,036,447	-		
Total non-current liabilities	8,111,364	7,373,528	739,049		
Total liabilities	13,413,183	11,982,828	767,658	11,44	
Net assets	22,646,034	22,828,509	11,589,818	11,436,51	
Attributable to owners of the Company					
Share capital	3,584,279	3,584,279	10,912,411	10,912,41	
Treasury shares	(124,208)	(124,208)	(124,208)	(124,208	
Revenue reserves	9,871,895	9,794,752	679,564	504,15	
Other reserves	520,343	541,444	122,051	144,15	
			11,589,818	11,436,51	
	13 852 300	13 / 46 26 /			
Non-controlling interests	<b>13,852,309</b> 8,793,725	<b>13,796,267</b> 9,032,242		11,400,01	

#### IND@FOOD AGRI RESOURCES Ltd.

8 Eu Tong Sen Street #16-96/97 The Central Singapore 059818 Company Registration No. 200106551G





#### 1(b)(ii). Aggregate amount of the Group's borrowings and debt securities.

		Group		
		30/06/2013	31/12/2012	
		Rp ' million	Rp ' million	
(i)	Amounts payable in one year or less, or on demand			
	Secured	1,956,692	1,692,820	
	Unsecured	1,066,467	971,393	
	Sub-total	3,023,159	2,664,213	
(ii)	Amounts repayable after one year			
. ,	Secured	2,930,723	3,009,804	
	Unsecured	1,768,216	1,106,200	
	Sub-total	4,698,939	4,116,004	
	TOTAL	7,722,098	6,780,217	

### (iii) Details of the collaterals

The above bank term loans and investment loans are secured by:

(a) corporate guarantee from a subsidiary

(b) charge over the plantation assets of the respective subsidiary.





### 1(c). A cash flow statement (for the group), together with a comparative statement for the corresponding period of the immediately preceding financial year.

	Group	0 – Q2	Group – YT	D 6 months
	30/06/2013	30/06/2012	30/06/2013	30/06/2012
	Rp ' million	Rp ' million	Rp ' million	Rp ' million
Cash flows from operating activities				
Profit before taxation	99,343	587,633	329,403	1,345,554
Adjustments :				
Depreciation and amortisation	215,056	146,887	358,819	267,041
Unrealised foreign exchange losses	968	22,769	9,048	7,191
Gains on disposal of biological assets	(8,608)	(42)	(8,328)	(42)
Allowance for uncollectible and loss arising from changes in fair value of plasma receivables	24,079	17,614	28,975	28,307
Write-off of property and equipment	44	477	1,370	719
Gains / (losses) on disposal of property and equipment	912	1,516	(577)	1,467
Net changes in provision for decline in market value and obsolescence of inventories	(21,614)	42,166	(60,931)	31,375
Changes in provision for asset dismantling costs	(5,065)	(25)	(6,303)	(870)
Provision for employee benefits	48,589	24,477	97,726	63,786
Changes in fair value of long-term receivables	319	74	102	(309)
Provision / (write-back) allowance of doubtful debts	27	-	(201)	
Financial income	(42,883)	(60,036)	(97,632)	(137,620)
Financial expenses	124,481	134,282	251,521	273,549
Operating cash flows before working capital changes	435,648	917,792	902,992	1,880,148
Changes in working capital				
Other non-current receivables	176,068	42,809	157,641	32,882
Inventories	267,987	(102,674)	366,420	(466,184)
Trade and other receivables	(186,088)	(9,061)	(224,097)	(166,992)
Advances to suppliers	(1,292)	295,219	(146,226)	(146,252)
Prepaid taxes	14,772	(5,278)	12,529	(43,966)
Trade and other payables and accruals	(76,160)	(18,514)	166,994	324,592
Advances from customers	(9,822)	(9,092)	(85,346)	73,610
Cash flows generated from operations	621,113	1,111,201	1,150,907	1,487,838
Interest received	42,883	60,036	97,632	137,620
Interest paid	(124,353)	(127,701)	(244,088)	(261,675
Income tax paid	(225,119)	(318,260)	(429,506)	(465,407)
Net cash flows generated from operating activities	314,524	725,276	574,945	898,376





	Group – Q2		Group – YTD 6 months		
	30/06/2013	30/06/2012	30/06/2013	30/06/2012	
	Rp ' million	Rp ' million	Rp ' million	Rp ' million	
Cash flows from investing activities					
Additions to property, plant and equipment	(559,225)	(382,639)	(845,669)	(611,075)	
Additions to biological assets	(282,291)	(213,813)	(477,514)	(420,658)	
Increase in plasma receivables	(24,426)	(8,964)	(107,197)	(77,317)	
Proceeds from disposal of property and equipment	204	114	1,923	536	
Proceeds from disposal of biological assets	9,375	83	9,523	83	
Advances for projects and purchase of fixed assets	(47,312)	(12,339)	(157,133)	(134,764)	
Investment in an associated company	(12,260)	(137,850)	(25,555)	(137,850)	
Investment in a joint venture	(667,109)	-	(667,109)	-	
Acquisition of subsidiary, net of cash acquired	-	-	(329,989)	-	
Net cash flows used in investing activities	(1,583,044)	(755,408)	(2,598,720)	(1,381,045)	
Cash flows from financing activities					
Proceeds from interest-bearing loans and borrowings	1,407,142	224,466	1,943,188	715,311	
Repayment of interest-bearing loans and borrowings	(508,180)	(937,983)	(976,046)	(1,141,582)	
Net proceeds / (payments) from amount due to related parties	21,900	2,045	18,020	(21,413)	
Dividend payments by subsidiaries to non- controlling interests	(9,502)	(378,399)	(9,502)	(386,359)	
Dividend payment by the Company	(95,594)	(31,780)	(95,594)	(31,780)	
Proceeds from additional capital contribution from non-controlling interests	-	-	-	23,167	
Payments of treasury shares	-	(18,795)	-	(18,795)	
Net cash flows generated from/ (used in) financing activities	815,766	(1,140,446)	880,066	(861,451)	
Net decrease in cash and cash equivalents	(452,754)	(1,170,578)	(1,143,709)	(1,344,120)	
Effect of changes in exchange rates on cash and cash equivalents	27,217	22,086	26,469	54,562	
Cash and cash equivalents at the beginning of the period	4,390,593	6,394,138	5,082,296	6,535,204	
•					

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1(d)(i). A statement (for the issuer and group) showing either (i) all the changes in equity or (ii) changes in equity other than those arising from capitalisation issues and distributions to shareholders, together with a comparative statement for the corresponding period of the immediately preceding financial year.

#### STATEMENT OF CHANGES IN EQUITY

	Gro	up	Com	pany
	30/06/2013	30/06/2012	30/06/2013	30/06/2012
	Rp ' million	Rp ' million	Rp ' million	Rp ' million
Issued Capital (1)	_	_		
Balance as at 1 January / 30 June <sup>(1)</sup>	3,584,279	3,584,279	10,912,411	10,912,411
<u>Treasury shares (IndoAgri)</u>				
Balance as at 1 January / 30 June	(124,208)	(81,413)	(124,208)	(81,413)
Purchase of treasury shares	-	(18,795)	-	(18,795)
Balance as at 30 June	(124,208)	(100,208)	(124,208)	(100,208)
Deserves				
<u>Reserves</u> Balance as at 1 January	9,794,752	8,777,210	504,155	231,727
Dividend payment	(95,594)	(31,780)	(95,594)	(31,780)
Net profit and total recognised income for the period	172,737	630,544	271,003	264,912
Balance as at 30 June	9,871,895	9,375,974	679,564	464,859
Other Reserves *				
Balance as at 1 January	541,444	538,431	144,152	144,152
Foreign currency translation	(21,101)	-	(22,101)	-
Balance as at 30 June	520,343	538,431	122,051	144,152
Non-controlling Interests				
Balance as at 1 January	9,032,242	8,622,050	-	-
Dividend payments by subsidiaries	(289,321)	(386,359)	-	-
Non-controlling interest of acquired subsidiary	2,000	-	-	-
Capital contribution from non-controlling interests	-	23,167	-	-
Foreign currency translation	1,334	-	-	-
Net profit and total recognised income for the period	47,470	416,022	-	-
Balance as at 30 June	8,793,725	8,674,880	-	-
Total Equity	22,646,034	22,073,356	11,589,818	11,421,214
	-2,040,004	,010,000	11,000,010	.,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,

Notes:

(1) The issued capital of the Group differs from that of the Company as a result of applying the reverse acquisition accounting in accordance with FRS 103. It represents the total of the deemed cost of acquisition immediately before the Acquisition and issue/placement of new shares by the Company subsequent to the Acquisition.

\* Other reserves comprise capital reserves of subsidiary companies; gain on sale of treasury shares and foreign currency translation differences.





# (d)(ii). Details of any changes in the company's share capital arising from rights issue, bonus issue, share buy-backs, exercise of share options or warrants, conversion of other issue of equity securities, issue of shares for cash or consideration for acquisition or for any other purpose since the end of the previous period reported on. State also the number of shares that may be issued on conversion of all the outstanding convertibles as at end of the current financial period reported on and as at end of the corresponding period of the immediately preceding financial year.

The Company did not issue any shares during the period. As of 30 June 2013, the number of issued shares were 1,447,782,830, of which 13,500,000 shares were held as treasury shares. As of 30 June 2012, the number of issued shares were 1,447,782,830, of which 11,000,000 shares were held as treasury shares.

There were no outstanding convertibles as at 30 June 2013 and 2012.

### (d)(iii). To show the total number of issued shares excluding treasury shares as at the end of the current financial period and as at the end of the immediately preceding year.

	Comp	bany
	30/06/2013	31/12/2012
	(' 000)	(' 000)
Total number of issued shares	1,447,783	1,447,783
Less: Treasury shares	(13,500)	(13,500)
Total number of issued shares excluding treasury shares	1,434,283	1,434,283

(d)(iv). A statement showing all sales, transfers, disposal, cancellation and/or use of treasury shares as at the end of the current financial period reported on.

Treasury Shares	Comp	bany
	No of shares	Amount
	(' 000)	Rp ' million
Balance as at 1 January / 30 June 2013	13,500	124,208

2. Whether the figures have been audited or reviewed, and in accordance with which auditing standard or practice.

This consolidated financial information has not been audited nor reviewed by the external auditors.

3 Where the figures have been audited or reviewed, the auditors' report (including any qualifications or emphasis of a matter).

Not applicable.





### 4. Whether the same accounting policies and methods of computation as in the issuer's most recently audited annual financial statements have been applied.

The accounting policies have been consistently applied by the Company and the Group, and are consistent with those used in the previous financial year.

5. If there are any changes in the accounting policies and methods of computation, including any required by an accounting standard, what has changes, as well as the reason for, and the effect of, the change.

Not applicable.

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6. Earnings per ordinary share of the group for the current financial period reported on and the corresponding period of the immediately preceding year, after deducting any provision for the preference dividends; (a) Based on weighted average number of shares and (b) On a fully diluted basis (detailing any adjustments made to the earnings)

Basic earnings per share amounts are calculated by dividing earnings for the period attributable to the equity holders of the Company by the weighted average number of ordinary shares outstanding during the period. Diluted earnings per share is calculated on the same basis as the basic earnings per share except that the weighted average number of shares outstanding during the period is adjusted for the effects of all dilutive potential ordinary shares. The Company has no dilutive potential ordinary shares as at 30 June 2013.

	Group – Q2			Group – YTD 6 months		
			Change			Change
Earnings per share (Rp)	30/06/2013	30/06/2012	%	30/06/2013	30/06/2012	%
Based on weighted average number of share	46	176	(73.9)	120	438	(72.3)
Based on a fully diluted basis	46	176	(73.9)	120	438	(72.3)

### Net asset value (for the issuer and group) per ordinary share based on issued share capital of the issuer at the end of the:-

The net asset value per share for the Group is calculated using the Group's net asset value attributable to equity holders as at end of each period divided by the issued share capital of 1,434,282,830 (excluding 13,500,000 held as treasury shares as of 30 June 2013 and 31 December 2012.

	Gr	oup	Company		
	30/06/2013	31/12/2012	30/06/2013	31/12/2012	
Net asset value per share (Rp)	9,658	9,619	8,081	7,974	



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A review of the performance of the group, to the extent necessary for a reasonable understanding of the group's business. It must include a discussion of (a) any significant factors that affected the turnover, costs, and earnings of the group for the current financial period reported on, including (where applicable) seasonal or cyclical factors; and (b) any material factors that affected the cash flow, working capital, assets or liabilities of the group during the current financial period reported on.

#### **Review of Group Performance**

	Group – Q2			Group – YTD 6 months			
	30/06/2013	30/06/2012	Change	30/06/2013	30/06/2012	Change	
Revenue	Rp ' million	Rp ' million	%	Rp ' million	Rp ' million	%	
Plantations							
External sales	1,124,724	1,048,491	7.3	2,286,386	1,883,532	21.4	
Inter-segment sales *	802,708	1,219,392	(34.2)	1,384,241	2,219,427	(37.6)	
Sub-total	1,927,432	2,267,883	(15.0)	3,670,627	4,102,959	(10.5)	
Edible Oils & Fats **							
External sales	2,233,220	2,731,656	(18.2)	4,168,219	5,096,038	(18.2)	
Inter-segment sales *	4,278	-	n/m	4,278	-	n/m	
Sub-total	2,237,498	2,731,656	(18.1)	4,172,497	5,096,038	(18.1)	
Elimination of inter segment sales *	(806,986)	(1,219,392)	(33.8)	(1,388,519)	(2,219,427)	(37.4	
Total revenue to external parties	3,357,944	3,780,147	(11.2)	6,454,605	6,979,570	(7.5	
Gross Profit	539,097	1,092,515	(50.7)	1,176,097	2,189,020	(46.3	
Gross Profit %	16.1%	28.9%		18.2%	31.4%		

\* Comprises mainly internal CPO sales to the Group's own refineries

\*\* Comprises mainly cooking oil, margarine and copra-based products

#### **Review of Group Performance**

**Overview:** The Group reported total consolidated revenue of Rp3.4 trillion and Rp6.5 trillion in 2Q13 and 1H13 respectively, registering 11% and 8% decline over the comparative periods in 2012. The sales performance was adversely affected by lower average prices of key plantation crops (i.e. palm products and rubber), lower cooking oil and copra-based products sales. The decline in selling prices of key plantation crops and higher production cost contributed to 85% and 79% decline in Net Profit After Tax over 2Q12 and 1H12.

**Revenue:** Plantation Division's total revenue came in 15% and 11% lower than the same periods in 2012, this was despite achieving higher sales volume of crude palm oil (CPO) in 2Q13 and 1H13. The positive CPO volume impact was more than offset by lower average selling price of key plantation crops, reflecting the adverse effects arising from the decline in commodity prices.

Edible Oils & Fats (EOF) Division posted total revenue of Rp2.2 trillion and Rp4.2 trillion in 2Q13 and 1H13 respectively, registering 18% decline over the comparative periods in 2012. The sales decline was primarily attributable to the combined effects of lower sales volume of bulk oil and copra-based products, as well as lower average selling prices following the 10% price reduction for consumer cooking oil and margarine with effect from April 2013.





**Gross Profit:** Group's gross profit declined 51% and 46% in 2Q13 and 1H13 respectively primarily attributable to the adverse effect arising from lower average selling prices for plantation crops. This was further negatively impacted by higher production cost arising from rising wages and partly arising from newly matured plantations. On the other hand, EOF Division continued to deliver consistent profitability, contributing positively to the Group's results.

### Operating Expenses (i.e. Selling & distribution Expenses (S&D), General & administrative Expenses (G&A), Other Operating Income / Expenses):

The Group reported higher S&D expenses of Rp114 billion and Rp216 billion in 2Q13 and 1H13, rising 9% and 12% over the same periods last year principally due to higher inbound transportation expenses relating to higher CPO sales in Indonesia, higher A&P and distribution cost.

The Group recognised higher Other Operating Income of Rp63 billion and Rp122 billion in 2Q13 and 1H13 respectively mainly attributable to reversals of provision of allowance for decline in market values of inventories due to reduction in stock level.

Share of results of an associated company were related to the investment in Heliae, a development stage company which develops technology solutions for the commercial production of a variety of potential uses including food & feed, fertilizer, chemicals, pharmaceuticals.

**Profit from Operations:** The Group reported lower profit from operations of Rp181 billion in 2Q13, a 73% decline over the same quarter last year mainly due to lower gross profit. On year-to-date basis, the profit from operations was likewise lower for the same reason.

**Financial income / expenses: Financial income / expenses**: The Group recognised lower financial income in 2Q13 and 1H13 mainly attributable to lower fixed deposit placements with the banks.

**Net Profit After Tax (NPAT)**: the Group's 2Q13 and 1H13 NPAT declined 85% and 79% respectively against the comparative periods in 2012 primarily due to lower profits from operations as explained above.

#### **Review of Financial Position**

As of end June 2013, the Group's total non-current assets stood at Rp28.6 trillion compared to Rp26.5 trillion in last year end. The increase was principally attributable to (i) additions of biological assets in respect of new plantings and immature plantations; (ii) capital expenditure relating to housing and infrastructure in plantations and on-going construction works relating to palm oil mills; and (iii) recognition of a 50% Investment in a Joint Venture (i.e. CMAA) in 2Q13. This increase was however partly offset by Rp0.2 trillion of tax refunds.

The Group reported total current assets of Rp7.5 trillion, a 10% down from last year end of Rp8.3 trillion. This was mainly due to lower cash levels of Rp4.0 trillion compared to Rp5.1 trillion in the previous year end, as well as a significant reduction in CPO stocks.

The decline in cash levels was principally attributable to (i) the acquisition of a subsidiary, MPM in 1Q13 for Rp0.3 trillion; (ii) the investment in a Joint Venture – CMAA in 2Q13 for Rp0.7 trillion (US\$66.6 million); and funding for capital expenditure during the period. The cash outflows for such investing activities were partly funded by positive net cash flows generated from operations of Rp0.6 trillion and additional interest-bearing loans and borrowings of Rp1 trillion.

Total liabilities ended higher at Rp13.4 trillion as of end June compared to last year end of Rp12.0 trillion, principally due to higher interest-bearing loans and borrowings, and higher trade and other payable and accruals.





### 9. Where a forecast, or a prospect statement, has been previously disclosed to shareholders, any variance between it and the actual results.

Not applicable.

## 10. A commentary at the date of the announcement of the significant trends and competitive conditions of the industry in which the group operates and any known factors or events that may affect the group in the next reporting period and the next 12 months.

The slowing down of economic growth particularly in China and Europe, slower biodiesel demand in Europe and expectations of stronger palm oil supplies in 2H13 and larger soybean harvests from the US have put significant pressure on commodity prices. After hitting a 2-year low of US\$776 per tonne in December 2012, CPO prices (CIF Rotterdam) recovered slightly to US\$847 in 1H13 but it remained significantly lower than 2012's level of US\$1,006. On a positive note, Indonesia has now become one of the largest consumers of palm oil together with China and India. We also expect Indonesia's growing food and beverage industry to sustain domestic demand for palm oil products.

Rubber prices (RSS3 SICOM) continued to come under pressure with an average of US\$3,031 per tonne in 1H13 compared to US\$3,384 in 2012 on expectation of slower demand from major rubber consuming countries, particularly China, US and Europe. The long-term outlook for rubber remains upbeat, supported by healthy demand from tyre-makers, automotive industries and rubber goods manufacturers in developing markets.

Indonesia remains a net importer of sugar with over 50% of its domestic sugar demand fulfilled by imported sugar. Sugar prices in Indonesia are relatively shielded from global fluctuations with government's policies aimed at protecting the domestic industry and particularly the smallholder farmers. Currently the domestic sugar price in Indonesia is above the international market as the government operates a strict import quota system for sugar, restricting imports when domestic prices fall below the government-mandated floor price of Rp8,100 per kilogram which took effect since May 2012.

#### **Business Expansions**

On 8 March 2013, the Company's subsidiaries, PT Salim Ivomas Pratama Tbk and PT PP London Sumatra Indonesia Tbk acquired an effective interest of 79.7% in MPM for Rp330 billion (approximately US\$34 million). MPM in turn owns the SAL Group, which holds three industrial forest plantation concessions for a total area of 73,330 hectares in Berau and East Kutai, East Kalimantan. This acquisition fits into the Group's agriculture business model and enhances its diversification into other agriculture crops through intercropping.

On 25 June 2013, the Group completed the acquisition of a 50% equity stake in Companhia Mineira de Açúcar e Álcool Participações (CMAA) for a cash consideration of BRL143.4 million (approximately US\$66.6 million), a company engages in the cultivation and processing of sugar cane for the production and marketing of ethanol and sugar, as well as co-generation of electric power from sugar cane bagasse in Brazil. Currently CMAA operates one mill in Vale do Tijuco with a total crushing capacity of 3.0 million tonnes per year, and can be expanded to 3.8 million tonnes by 2014/15.





- 11. If a decision regarding dividend has been made.
  - (a) Current Financial Period Reported On Nil.
  - (b) Corresponding Period of the Immediately Preceding Financial Year Nil.
- 12. If no dividend has been declared (recommended), a statement to that effect.

No dividend has been declared or recommended for the second quarter ended 30 June 2013.

13. Disclosure of the aggregate value of the transactions conducted under the shareholders' mandate for interested person transaction Rule 920(1)(a)(ii) of the Listing Manual

The Group has the following the interest person transactions ("IPT') for the first half of 2013:

Name of Interested Person	Aggregate value of all Interested person transactions (excluding transactions less than \$\$100,000)		
	Rp 'billion	USD 'million	
PT ISM Group			
<ul> <li>Sales of cooking oil, margarine and others</li> <li>Purchase of goods and services</li> </ul>	1,481.6 12.8	-	
Salim Group			
<ul> <li>Sales of cooking oil &amp; seeds</li> <li>Purchase of FFB</li> <li>Management Fee</li> <li>Purchases of goods and services</li> <li>Rental of office space</li> <li>Interest bearing loans from Salim Group</li> <li>Non-interest bearing loan from Salim Group</li> <li>Interest bearing loans to subsidiaries which Salim Group has a 40% shareholding interest <ul> <li>Principal amount outstanding in respect of the interest bearing loans at end of period</li> <li>Maximum loan outstanding (inclusive of principal and interest) during the period</li> </ul> </li> <li>Corporate guarantees extended in favour of banks in respect of loan facilities extended to certain subsidiaries, which Salim Group has a 40% shareholding interest</li> </ul>	56.9 30.7 0.6 68.1 0.02 192.1 - 262.1 282.3	- - - 17.4 26.1 26.4	
<ul> <li>Principal amount outstanding in respect of the bank loan facilities at end of period</li> <li>Maximum loan outstanding (inclusive of principal and</li> </ul>	4,210.2 4,269.3	36.0 40.0	
<ul><li>interest) during the period</li><li>Rental of land</li></ul>	0.3	-	

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### Confirmation by the Board Pursuant to Rule 705(5) of the Listing Manual

Pursuant to Rule 705(5) of the SGX-ST Listing Manual, we, Mark Julian Wakeford and Moleonoto Tjang, being two Directors of Indofood Agri Resources Ltd. ("**the Company**") do hereby confirm on behalf of the Board of Directors of the Company that, to the best of their knowledge, nothing has come to the attention of the Board of Directors of the Company which may render the Group's unaudited financial statements for the second quarter ended 30 June 2013 to be false or misleading in any material aspect.

BY THE ORDER OF THE BOARD

Mark Julian Wakeford Chief Executive Officer and Executive Director

14 August 2013

### MISCELLANEOUS :: INDOAGRI'S PRESS RELEASE FOR 1H 2013 RESULTS

Like 0 Tweet 0     Asterisks denote mandatory information	
Name of Announcer *	INDOFOOD AGRI RESOURCES LTD.
Company Registration No.	200106551G
Announcement submitted on behalf of	INDOFOOD AGRI RESOURCES LTD.
Announcement is submitted with respect to *	INDOFOOD AGRI RESOURCES LTD.
Announcement is submitted by *	ΜΑΚ ΜΕΙ ΥΟΟΚ
Designation *	COMPANY SECRETARY
Date & Time of Broadcast	14-Aug-2013 20:22:44
Announcement No.	00310

### >> ANNOUNCEMENT DETAILS

Announcement Title *	IndoAgri's Press Release for 1H 2013 Results		
Description	Please see attached.		
Attachments			





FOR IMMEDIATE RELEASE

# IndoAgri posts 2Q13 Revenue of Rp3.4 trillion (S\$429 million)<sup>1</sup> with attributable profit of Rp66 billion (S\$8 million)

### HIGHLIGHTS:

- Revenue declined 11% yoy in 2Q13 impacted negatively by lower selling prices of key plantation crops and lower edible oils sales
- EBITDA fell 52% yoy in 2Q13 on lower selling prices and rising production cost
- Attributable profit fell 74% yoy to Rp66 billion (S\$8 million)
- Completion of the acquisition of a 50% interest in CMAA in June 2013

**SINGAPORE – 14 August 2013** – SGX Main board-listed IndoAgri (the "Group"), a diversified and integrated agribusiness group and manufacturer of leading brands of edible oils and fats products in Indonesia, posted revenue of Rp3.4 trillion (S\$429 million), declining 11% over 2Q12 as higher sales volume of crude palm oil (CPO) was more than offset by lower average selling price of key plantation crops and lower edible oils sales. 1H13 revenue were likewise lower, declining 8% over 1H12.

			Change			Change
In Rp' billion	2Q13	2Q12	%	1H13	1H12	%
Revenue	3,358	3,780	(11.2%)	6,455	6,980	(7.5%)
Gross Profit	539	1,093	(50.7%)	1,176	2,189	(46.3%)
Gross Margin (%)	16.1%	28.9%		18.2%	31.4%	
EBITDA <sup>2</sup>	396	823	(51.9%)	846	1,747	(51.6%)
EBITDA Margin (%)	11.8%	21.8%		13.1%	25.0%	
Profit from operations	181	662	(72.7%)	483	1,481	(67.4%)
Profit Before Taxation	99	588	(83.1%)	329	1,346	(75.5%)
Net Profit After Tax	67	446	(84.9%)	220	1,047	(79.0%)
Attributable Net Profit	66	254	(74.0%)	173	631	(72.6%)
EPS (fully diluted) – Rp	46	176	(73.9%)	120	438	(72.5%)

EBITDA declined 52% in 2Q13 and 1H13 on lower selling prices for key plantation crops and higher production cost. In particular, rising wages and lower production yield from newly matured plantations accounted for the increase in production cost.

Falling commodity prices for key plantation crops and higher production costs attributed to 85% and 79% yoy decline in Net Profit After Tax in 2Q13 and 1H13 respectively. In line with this, the Group's attributable profit fell 74% in 2Q13.

IND@FOOD AGRI RESOURCES Ltd.

<sup>&</sup>lt;sup>1</sup> Income Statement and Balance Sheet items are converted at exchange rates of Rp7,821/S\$1 and Rp7,841/S\$1, respectively <sup>2</sup> Earnings before interests and tax expense, depreciation and amortisation, and gain/loss from changes in fair value of

biological assets and foreign exchange gains.





"Lower selling prices of our main plantation crops have adversely affected our 1H13 results. Average selling prices of CPO, PK and Rubber were respectively 17%, 29% and 20% lower than 1H12. We expect to see soft commodity prices for the remainder of 2013, which will continue to impact our financial performance. Our Edible Oils & Fats Division continued to deliver positive results with 1H13 EBITDA of Rp307 billion, 13% ahead of last year, demonstrating the strength of our brand and integrated business model. We achieved total FFB of 1,642,000 tonnes and CPO fell 11% to 356,000 tonnes in 1H13 on lower purchases from external and lower palm production from Sumatra. We have commenced the sugar harvest season in May, and contribution remained subdued in 2Q13 as most sugar sales will be realised in the second half of the year.", commented Mr Mark Wakeford, CEO and Executive Director.

"We are pleased that the Group has on 25 June 2013 expanded into the sugar and ethanol industry in Brazil following the completion of the acquisition of a 50% equity stake in Companhia Mineira de Açúcar e Álcool Participações (CMAA) for a cash consideration of US\$66.6 million.", added Mr Mark Wakeford, CEO and Executive Director.

#### INDUSTRY OUTLOOK AND FUTURE PLANS

The slowing down of economic growth particularly in China and Europe, slower biodiesel demand in Europe and expectations of stronger palm oil supplies in 2H13 and larger soybean harvests from the US have put significant pressure on commodity prices. After hitting a 2-year low of US\$776 per tonne in December 2012, CPO prices (CIF Rotterdam) recovered slightly to US\$847 in 1H13 but it remained significantly lower than 2012's level of US\$1,006. On a positive note, Indonesia has now become one of the largest consumers of palm oil together with China and India, sustaining by the large domestic demand for palm products.

Rubber prices (RSS3 SICOM) continued to come under pressure with an average of US\$3,031 per tonne in 1H13 compared to US\$3,384 in 2012 on expectation of slower demand from major rubber consuming countries, particularly China, US and Europe. The long-term outlook for rubber remains upbeat, supported by healthy demand from tyre-makers, automotive industries and rubber goods manufacturers in developing markets.

Indonesia remains a net importer of sugar with over 50% of its domestic sugar demand fulfilled by imported sugar. Sugar prices in Indonesia are relatively shielded from global fluctuations with government's policies aimed at protecting the domestic industry and particularly the smallholder farmers. Currently the domestic sugar price in Indonesia is above the international market as the government operates a strict import quota system for sugar, restricting imports when domestic prices fall below the government-mandated floor price of Rp8,100 per kilogram which took effect since May 2012.

--The End ---

### ABOUT INDOAGRI

**Indofood Agri Resources Ltd. ("IndoAgri")** is a diversified and integrated agribusiness group with principal business operations that range from research and development, breeding and cultivation of oil palms, to the milling and refining of crude palm oil, and the marketing and distribution of cooking oil, margarine, shortening and other derivative products. The Group also engages in the cultivation of other crops such as rubber, sugar cane, cocoa and tea.

As of June 2013, IndoAgri has 269,162 hectares planted with oil palm, rubber, sugar cane, cocoa and tea.

For more information please visit our website at: <u>www.indofoodagri.com</u>.

#### INDOFOOD AGRI RESOURCES Ltd.