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(Incorporated with limited liability under the laws of Bermuda) Website: http://www.firstpacific.com

#### (Stock Code: 00142)

#### OVERSEAS REGULATORY ANNOUNCEMENT

(This overseas regulatory announcement is issued pursuant to Rule 13.09(2) of the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited.)

Please refer to the attached filings made by Indofood Agri Resources Ltd. to the Singapore Stock Exchange, relating to the following:

- (i) Unaudited Financial Statements for the first quarter ended 31 March 2011; and
- (ii) Press Release for the first quarter 2011 Results.

Dated this the 29<sup>th</sup> day of April, 2011

As at the date of this announcement, the board of directors of First Pacific Company Limited comprises the following directors:

Anthoni Salim, *Chairman* Manuel V. Pangilinan, *Managing Director and CEO* Edward A. Tortorici Robert C. Nicholson Napoleon L. Nazareno Professor Edward K.Y. Chen\*, *GBS, CBE, JP*  Tedy Djuhar Ibrahim Risjad Benny S. Santoso Graham L. Pickles\* Sir David W.C. Tang\*, *KBE* Jun Tang\*

\* Independent Non-executive Directors

#### Print this page

#### FIRST QUARTER RESULTS \* FINANCIAL STATEMENT AND RELATED ANNOUNCEMENT

\* Asterisks denote mandatory information

| -   |                              |
|---|------------------------------|
| Name of Announcer *                         | INDOFOOD AGRI RESOURCES LTD. |
| Company Registration No.                    | 200106551G                   |
| Announcement submitted on behalf of         | INDOFOOD AGRI RESOURCES LTD. |
| Announcement is submitted with respect to * | INDOFOOD AGRI RESOURCES LTD. |
| Announcement is submitted by *              | ΜΑΚ ΜΕΙ ΥΟΟΚ                 |
| Designation *                               | COMPANY SECRETARY            |
| Date & Time of Broadcast                    | 29-Apr-2011 05:40:55         |
| Announcement No.                            | 00001                        |

#### >> ANNOUNCEMENT DETAILS

The details of the announcement start here ...

| For the Financial Period Ended * | 31-03-2011  |
|----------------------------------|---|
| Description                      | Please refer to the attached file.  |
| Attachments                      | <ul> <li>IFAR1Q11Result.pdf</li> <li>Total size = 114K</li> <li>(2048K size limit recommended)</li> </ul> |

Close Window





#### UNAUDITED FINANCIAL STATEMENTS FOR THE FIRST QUARTER ENDED 31 MARCH 2011

1(a)(i) A comprehensive income statement (for the group) together with a comparative statement for the corresponding period of the immediately preceding financial year.

|   |              | Group        |        |
|---|--------------|--------------|--------|
|   | 31/03/2011   | 31/03/2010   | Change |
|   | Rp ' million | Rp ' million | %      |
| Revenue   | 2,927,286    | 2,111,630    | 38.6   |
| Cost of sales   | (1,583,858)  | (1,313,281)  | 20.6   |
| Gross Profit  | 1,343,428    | 798,349      | 68.3   |
| Gross Profit %  | 45.9%        | 37.8%        |        |
| Selling and distribution costs                            | (91,001)     | (52,203)     | 74.3   |
| General and administrative expenses                       | (201,620)    | (167,200)    | 20.6   |
| Foreign exchange gains                                    | 42,310       | 35,126       | 20.5   |
| Other operating income                                    | 13,430       | 22,830       | (41.2) |
| Other operating expenses                                  | (40,523)     | (16,525)     | 145.2  |
| Profit from operations                                    | 1,066,024    | 620,377      | 71.8   |
| Financial income  | 40,395       | 19,806       | 104.0  |
| Financial expenses  | (117,087)    | (94,264)     | 24.2   |
| Profit before tax   | 989,332      | 545,919      | 81.2   |
| Income tax expense  | (255,298)    | (140,851)    | 81.3   |
| Net profit / total comprehensive income for the<br>period | 734,034      | 405,068      | 81.2   |
| Total comprehensive income attributable to:-              |              |              |        |
| - Owners of the parent                                    | 514,331      | 309,844      | 66.0   |
| - Non-controlling interests                               | 219,703      | 95,224       | 130.7  |
| -   | 734,034      | 405,068      | 81.2   |

Note : There were no other comprehensive income during the period.

#### Additional Information:-

Earnings before interests and tax expense, depreciation and amortisation, and gain/loss arising from changes in fair value of biological assets ("EBITDA")

|  | Group        |              |        |  |
|--|--------------|--------------|--------|--|
|  | 31/03/2011   | 31/03/2010   | Change |  |
|  | Rp ' million | Rp ' million | %      |  |
| Profit from operations                 | 1,066,024    | 620,377      | 71.8   |  |
| Add: Depreciation and amortisation     | 105,472      | 95,124       | 10.9   |  |
| EBITDA includes foreign exchange gains | 1,171,496    | 715,501      | 63.7   |  |
| Less: Foreign exchange gains           | 42,310       | 35,126       | 20.5   |  |
| EBITDA excludes foreign exchange gains | 1,129,186    | 680,375      | 66.0   |  |
| EBITDA%                                | 38.6%        | 32.2%        |        |  |

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Earnings per share (EPS) and net assets value (NAV) per share

|   |            | Group      |          |
|---|------------|------------|----------|
| In SGD 'cents (converted at Rp6,966/S\$1) | 31/03/2011 | 31/03/2010 | Change % |
| EPS                                       | 5.1        | 3.1        | 65.1     |
|   |            | Group      |          |
| In SGD 'cents (converted at Rp6,906/S\$1) | 31/03/2011 | 31/12/2010 | Change % |
|   | 115.3      | 110.1      | 4.7      |

#### 1(a)(ii). Profit before income tax is arrived at after charging/(crediting) the following significant items.

|  |              | Group        |        |
|--|--------------|--------------|--------|
| Other information:-  | 31/03/2011   | 31/03/2010   | Change |
|  | Rp ' million | Rp ' million | %      |
| Depreciation of property, plant and equipment  | 101,709      | 91,616       | 11.0   |
| Amortisation of deferred charges and others  | 3,763        | 3,508        | 7.3    |
| Interest on borrowings   | 111,177      | 83,943       | 32.4   |
| Loss on disposal of biological assets  | 99           | -            | n/m    |
| Loss arising from changes in fair values of plasma<br>receivables                                    | 430          | 5,782        | 92.6   |
| Provision for uncollectible plasma receivables   | -            | 5,530        | n/m    |
| Write-off of property and equipment  | 564          | 2            | n/m    |
| Gain on disposal of property and equipment   | (63)         | (11)         | n/m    |
| Net changes in provision for decline in market values of inventories and obsolescence of inventories | 33,564       | 55           | n/m    |

n.m. denotes "Not Meaningful"





## 1(b)(i). A balance sheet (for the issuer and group), together with a comparative statement as at the end of the immediately preceding financial year.

|                                       | Gro          | oup          | Com                   | pany         |
|---------------------------------------|--------------|--------------|-----------------------|--------------|
|                                       | 31/03/2011   | 31/12/2010   | 31/03/2011            | 31/12/2010   |
|                                       | Rp ' million | Rp ' million | Rp ' million          | Rp ' million |
| Non-current assets                    |              |              |                       |              |
| Biological assets                     | 10,624,945   | 10,453,082   | -                     | -            |
| Property, plant and equipment         | 6,933,441    | 6,791,435    | 64,805                | 65,844       |
| Goodwill                              | 3,155,786    | 3,155,786    | -                     | -            |
| Claims for tax refund                 | 400,142      | 400,241      | -                     | -            |
| Deferred tax assets                   | 370,512      | 363,149      | -                     | -            |
| Investment in subsidiary companies    | -            | -            | 7,383,633             | 7,383,633    |
| Loans to a subsidiary company         | -            | -            | 2,259,501             | 2,259,501    |
| Other non-current assets              | 868,073      | 906,907      | 22                    | 22           |
| Total non-current assets              | 22,352,899   | 22,070,600   | 9,707,961             | 9,709,000    |
| <b>-</b>                              |              |              |                       |              |
| Current assets                        | 4 005 000    | 4 004 040    |                       |              |
| Inventories                           | 1,625,608    | 1,321,248    | -                     | -            |
| Trade and other receivables           | 1,113,629    | 898,034      | 20,765                | 20,943       |
| Advances to suppliers                 | 204,619      | 42,332       | -                     | -            |
| Prepaid taxes                         | 65,101       | 60,581       | -                     | -            |
| Cash and cash equivalents             | 3,606,316    | 3,795,993    | 1,623,402             | 1,621,112    |
| Total current assets                  | 6,615,273    | 6,118,188    | 1,644,167             | 1,642,055    |
| Total assets                          | 28,968,172   | 28,188,788   | 11,352,128            | 11,351,055   |
| Current liabilities                   |              |              |                       |              |
| Trade and other payables and accruals | 1,316,752    | 1,109,627    | 8,486                 | 8,572        |
| Advances from customers               | 73,980       | 98,244       | ,<br>_                | -            |
| Interest-bearing loans and borrowings | 2,858,743    | 2,815,520    | -                     | -            |
| Income tax payable                    | 185,725      | 102,417      | 130                   | 130          |
| Total current liabilities             | 4,435,200    | 4,125,808    | 8,616                 | 8,702        |
|                                       |              |              |                       |              |
| Non-current liabilities               | 4 074 050    |              |                       |              |
| Interest-bearing loans and borrowings | 4,671,259    | 4,955,185    | -                     | -            |
| Bonds and Sukuk Ijarah payables       | 723,460      | 723,109      | -                     | -            |
| Other payables                        | 279,324      | 284,832      | -                     | -            |
| Employee benefits liabilities         | 605,208      | 574,034      | -                     | -            |
| Deferred tax liabilities              | 1,819,391    | 1,825,524    | -                     | -            |
| Total non-current liabilities         | 8,098,642    | 8,362,684    | -                     | -            |
| Total liabilities                     | 12,533,842   | 12,488,492   | 8,616                 | 8,702        |
| Net assets                            | 16,434,330   | 15,700,296   | 11,343,512            | 11,342,353   |
| Attributable to owners of the parent  |              |              |                       |              |
| •                                     | 3 591 270    | 3 584 270    | 10 012 111            | 10 012 111   |
| Share capital                         | 3,584,279    | 3,584,279    | 10,912,411<br>286,949 | 10,912,411   |
| Revenue reserves                      | 7,801,595    | 7,287,264    |                       | 285,790      |
| Other reserves                        | 138,819      | 138,819      | 144,152               | 144,152      |
| N and a star II's a factor of         | 11,524,693   | 11,010,362   | 11,343,512            | 11,342,353   |
| Non-controlling interests             | 4,909,637    | 4,689,934    | -                     | -            |
| Total equity                          | 16,434,330   | 15,700,296   | 11,343,512            | 11,342,353   |





#### 1(b)(ii). Aggregate amount of the Group's borrowings and debt securities.

|      |   | Gro          | up           |
|------|---|--------------|--------------|
|      |   | 31/03/2011   | 31/12/2010   |
|      |   | Rp ' million | Rp ' million |
| (i)  | Amounts payable in one year or less, or on demand |              |              |
|      | Secured   | 2,106,262    | 1,963,446    |
|      | Unsecured   | 752,481      | 852,074      |
|      | Sub-total   | 2,858,743    | 2,815,520    |
| (ii) | Amounts repayable after one year                  |              |              |
|      | Secured   | 4,636,758    | 4,919,759    |
|      | Unsecured   | 757,961      | 758,535      |
|      | Sub-total   | 5,394,719    | 5,678,294    |
|      | TOTAL   | 8,253,462    | 8,493,814    |

#### (iii) Details of the collaterals

The above bank term loans and investment loans are secured by (i) corporate guarantees from the Company and a subsidiary; and (ii) charge over the plantation assets of the respective subsidiaries.

As of 31 March 2011, the unsecured amount repayable after one year included Bonds and Sukuk Ijarah payables of Rp723 billion.





1(c). A cash flow statement (for the group), together with a comparative statement for the corresponding period of the immediately preceding financial year.

|  | Gro          |              |
|--|--------------|--------------|
|  | 31/03/2011   | 31/03/2010   |
| Cash flows from operating activities                           | Rp ' million | Rp ' million |
| Profit before tax  | 989,332      | 545,91       |
| Adjustments :  | 303,332      | 545,51       |
| Depreciation and amortisation                                  | 105,472      | 95,12        |
| Unrealized foreign exchange gains                              | (48,794)     | (28,702      |
| Loss on disposal of biological assets                          | 99           | (20,702      |
| Loss arising from changes in fair values of plasma receivables | 430          | 5,78         |
| Provision for uncollectible plasma receivables                 | -            | 5,53         |
| Write-off of property and equipment                            | 564          | 0,00         |
| Gain on disposal of property and equipment                     | (63)         | (11          |
| Net changes in provision for decline in market values of       | . ,          |              |
| inventories and obsolescence of inventories                    | 33,564       | 5            |
| Changes in provision for asset dismantling costs               | (1,520)      | (229         |
| Changes in employee benefits liabilities                       | 31,174       | 32,70        |
| Changes in fair value of long-term receivables                 | 1,384        | 02,10        |
| Allowance of doubtful debts                                    | 213          | 60           |
| Financial income   | (40,395)     | (19,806      |
| Financial expenses   | 117,087      | 94,26        |
| Operating cash flows before working capital changes            | 1,188,547    | 731,24       |
| Changes in working capital                                     |              |              |
| Other non-current assets                                       | (44,793)     | 37,80        |
| Inventories  | (337,924)    | (239,302     |
| Trade and other receivables                                    | (233,888)    | 22,56        |
| Advances to suppliers  | (136,000)    | (67,992      |
| Prepaid taxes  | (3,383)      | (69,24       |
| Trade and other payables and accruals                          | 214,613      | 61,84        |
| Advances from customers  | (24,264)     | (22,399      |
| Cash flows generated from operations                           | 622,908      | 454,51       |
| Interest received  | 40,395       | 19,80        |
| Interest paid  | (124,223)    | (85,724      |
| Income tax paid  | (185,487)    | (140,640     |
| Net cash flows generated from operating activities             | 353,593      | 247,96       |





|  | Group        |              |
|--|--------------|--------------|
|  | 31/03/2011   | 31/03/2010   |
|  | Rp ' million | Rp ' million |
| Cash flows from investing activities                             |              |              |
| Additions to property, plant and equipment                       | (248,453)    | (211,697)    |
| Additions to biological assets                                   | (159,414)    | (162,945)    |
| Net changes in plasma receivables                                | 90,604       | (62,724)     |
| Proceeds from disposal of property and equipment                 | 245          | 117          |
| Proceeds from disposal of biological assets                      | 239          | -            |
| Investment in unquoted shares                                    | (3,162)      | (5,601)      |
| Advances for projects and purchase of fixed assets               | (27,627)     | (91,608)     |
| Net cash flows used in investing activities                      | (347,568)    | (534,458)    |
| Cash flows from financing activities                             |              |              |
| Proceeds from interest-bearing loans and borrowings              | 388,828      | 840,940      |
| Repayment of interest-bearing loans and borrowings               | (561,319)    | (287,705)    |
| Net proceeds /(payments) from amount due to related parties      | 100          | (59,924)     |
| Net cash flows (used in)/ generated from financing activities    | (172,391)    | 493,311      |
| Net (decrease) /increase in cash and cash equivalents            | (166,366)    | 206,814      |
| Effect of changes in exchange rates on cash and cash equivalents | (23,311)     | (48,723)     |
| Cash and cash equivalents at the beginning of the period         | 3,795,993    | 1,802,345    |
| Cash and cash equivalents at the end of the period               | 3,606,316    | 1,960,436    |



1(d)(i). A statement (for the issuer and group) showing either (i) all the changes in equity or (ii) changes in equity other than those arising from capitalization issues and distributions to shareholders, together with a comparative statement for the corresponding period of the immediately preceding financial year.

#### STATEMENT OF CHANGES IN EQUITY

|  | Group                 |              | Com          | pany         |
|--|-----------------------|--------------|--------------|--------------|
|  | 31/03/2011 31/03/2010 |              | 31/03/2011   | 31/03/2010   |
|  | Rp ' million          | Rp ' million | Rp ' million | Rp ' million |
| Issued Capital   |                       |              |              |              |
| Balance as at 1 January / 31 March <sup>(1)</sup>        | 3,584,279             | 3,584,279    | 10,912,411   | 10,912,411   |
| Treasury shares (IndoAgri)                               |                       |              |              |              |
| Balance as at 1 January / 31 March                       | -                     | (29,283)     | -            | (29,283)     |
| Reserves*  |                       |              |              |              |
| Balance as at 1 January                                  | 7,287,264             | 5,885,251    | 285,790      | 124,058      |
| Net profit and total recognized income<br>for the period | 514,331               | 309,844      | 1,159        | (11,308)     |
| Balance as at 31 March                                   | 7,801,595             | 6,195,095    | 286,949      | 112,750      |
| Other Reserves   |                       |              |              |              |
| Balance as at 1 January / 31 March                       | 138,819               | 8,267        | 144,152      | -            |
| Non-controlling Interests                                |                       |              |              |              |
| Balance as at 1 January                                  | 4,689,934             | 3,530,781    | -            | -            |
| Net profit and total recognized income<br>for the period | 219,703               | 95,224       | -            | -            |
| Balance as at 31 March                                   | 4,909,637             | 3,626,005    | -            | -            |
| Total Equity   | 16,434,330            | 13,384,363   | 11,343,512   | 10,995,878   |

Notes:

- (1) The issued capital of the Group differs from that of the Company as a result of applying the reverse acquisition accounting in accordance with FRS 103. It represents the total of the deemed cost of acquisition, the issued equity of Indofood Oil & Fats Pte. Ltd. immediately before the Acquisition and issue/placement of new shares by the Company subsequent to the Acquisition.
- \* Reserves of the Group consist of revenue reserve and capital reserve.
- (d)(ii). Details of any changes in the company's share capital arising from rights issue, bonus issue, share buy-backs, exercise of share options or warrants, conversion of other issue of equity securities, issue of shares for cash or consideration for acquisition or for any other purpose since the end of the previous period reported on. State also the number of shares that may be issued on conversion of all the outstanding convertibles as at end of the current financial period reported on and as at end of the corresponding period of the immediately preceding financial year.

The Company did not issue any shares during the period. As of 31 March 2011, the number of issued shares were 1,447,782,830, and the Company had no treasury shares. As of 31 March 2010, the number of issued shares were 1,447,782,830 issued shares, of which 9,000,000 shares were held as treasury shares.

There were no outstanding convertibles as at 31 March 2011 and 2010.



(d)(iii). To show the total number of issued shares excluding treasury shares as at the end of the current financial period and as at the end of the immediately preceding year.

|   | Company             |           |
|---|---------------------|-----------|
|   | 31/03/2011 31/12/20 |           |
|   | (' 000)             | (' 000)   |
| Total number of issued shares excluding treasury shares | 1,447,783           | 1,447,783 |

(d)(iv). A statement showing all sales, transfers, disposal, cancellation and/or use of treasury shares as at the end of the current financial period reported on.

Not applicable.

2. Whether the figures have been audited or reviewed, and in accordance with which auditing standard or practice.

This consolidated financial information has not been audited nor reviewed by the external auditors.

3 Where the figures have been audited or reviewed, the auditors' report (including any qualifications or emphasis of a matter).

Not applicable.

4. Whether the same accounting policies and methods of computation as in the issuer's most recently audited annual financial statements have been applied.

The accounting policies have been consistently applied by the Company and the Group, and are consistent with those used in the previous financial year.

5. If there are any changes in the accounting policies and methods of computation, including any required by an accounting standard, what has changes, as well as the reason for, and the effect of, the change.

Not applicable.





# 6. Earnings per ordinary share of the group for the current financial period reported on and the corresponding period of the immediately preceding year, after deducting any provision for the preference dividends; (a) Based on weighted average number of shares and (b) On a fully diluted basis (detailing any adjustments made to the earnings)

Basic earnings per share amounts are calculated by dividing earnings for the period attributable to the equity holders of the Company by the weighted average number of ordinary shares outstanding during the period. Diluted earnings per share is calculated on the same basis as the basic earnings per share except that the weighted average number of shares outstanding during the period is adjusted for the effects of all dilutive potential ordinary shares. The Company has no dilutive potential ordinary shares as at 31 March 2011.

|   | Group      |            |              |
|---|------------|------------|--------------|
| Earnings per share (Rp)   | 31/03/2011 | 31/03/2010 | Change<br>%  |
| Based on weighted average number of share<br>Based on a fully diluted basis | 355<br>355 | 215<br>215 | 65.1<br>65.1 |

### 7 Net asset value (for the issuer and group) per ordinary share based on issued share capital of the issuer at the end of the:-

The net asset value per share for the Group is calculated using the Group's net asset value attributable to equity holders as at end of each period divided by the issued share capital of 1,447,782,830 shares as of 31 March 2011 and 31 December 2010.

|                                | Gro                   | oup   | Com        | pany       |
|--------------------------------|-----------------------|-------|------------|------------|
|                                | 31/03/2011 31/12/2010 |       | 31/03/2011 | 31/12/2010 |
| Net asset value per share (Rp) | 7,960                 | 7,605 | 7,835      | 7,834      |





8 A review of the performance of the group, to the extent necessary for a reasonable understanding of the group's business. It must include a discussion of (a) any significant factors that affected the turnover, costs, and earnings of the group for the current financial period reported on, including (where applicable) seasonal or cyclical factors; and (b) any material factors that affected the cash flow, working capital, assets or liabilities of the group during the current financial period reported on.

#### **Review of Group Performance**

| 31/03/2011<br>Rp ' million | Group<br>31/03/2010<br>Rp ' million   | Change   |
|----------------------------|---|--|
|                            | • • • • • • • • • •   | -  |
|                            |   | Change<br>%  |
|                            |   |  |
|                            |   |  |
| 757,558                    | 617,558   | 22.7   |
| 1,349,756                  | 703,248   | 91.9   |
| 2,107,314                  | 1,320,806   | 59.5   |
|                            |   |  |
| 2,169,728                  | 1,494,072   | 45.2   |
| 2,169,728                  | 1,494,072   | 45.2   |
| (1,349,756)                | (703,248)   | 91.9   |
| 2,927,286                  | 2,111,630   | 38.6   |
| 1,343,428                  | 798,349   | 68.3   |
| 45.9%                      | 37.8%   |  |
|                            | 1,349,756<br>2,107,314<br>2,169,728<br>2,169,728<br>(1,349,756)<br>2,927,286<br>1,343,428 | 1,349,756703,2482,107,3141,320,8062,169,7281,494,0722,169,7281,494,072(1,349,756)(703,248)2,927,2862,111,6301,343,428798,349 |

\* Comprises mainly internal CPO sales to the Group's own refineries

\*\* Comprises mainly cooking oil, margarine and copra-based products

**Overview:** The Group recorded consolidated revenue of Rp2,927 billion in 1Q2011, up 39% over 1Q2010. In line with this, net profit came in strongly at Rp734 billion in 1Q2011, registering 81% increase over the same quarter last year.

**Revenue:** Plantation Division posted an impressive 1Q2011 result with total revenue up 60% over the same quarter last year, reflecting higher average selling prices of palm products (ie. crude palm oil and palm kernel) and rubber, as well as higher sales volume of palm products and oil palm seeds. Intersegment sales increased by 92%, representing higher internal CPO to the Group's refineries (up 53% from 161,000 MT in 1Q2011 from 105,000 MT in 1Q2010) at market price.

Edible Oils & Fats Division likewise reported a strong quarter with total revenue increasing 45% over the same quarter last year. The impressive sales performance was principally attributable to higher average selling prices across all edible oil & fat products and higher sales volume of cooking oil and margarine.

The Group's consolidated revenue (after elimination of inter-segment sales) in 1Q2011 grew 39% against the same quarter last year, contributing to higher external sales from both divisions. The strong sales result was attributable to higher average selling prices of edible oil & fat products and plantation crops, as well as higher sales volume of cooking oil and margarine, palm kernel and oil palm seeds. This was partially offset by lower sales volumes of CPO to external parties.

**Gross Profit:** Group's gross profit increased 68% to Rp1,343 billion in 1Q2011 from Rp798 billion in 1Q2010. Gross profit margin increased from 37.8% in 1Q2010 to 45.9% in 1Q2011. The improved gross profit was attributable to strong sales results from both divisions particularly the Plantation Division.





**Operating Expenses (i.e. comprise of S&D Expenses, G&A, Other Operating Income / Expenses)** Selling and distribution expenses were Rp91 billion in 1Q2011, an increase of Rp39 billion over last year's level on higher export taxes of Rp21 billion mainly relating to the export sales of stearine, as well as higher freight and distribution expenses of Rp15 billion relating to higher sales volume of edible oil & fats products.

G&A expenses were Rp202 billion 1Q2011, an increase of Rp35 billion over 1Q2010 mainly due to increased salaries and employee benefits.

Other operating expenses were Rp41 billion in 1Q2011 compared to Rp17 billion in 1Q2010. This was principally attributable to provision for decline in market values of inventories of Rp34 billion relating to palm by-product at end March 2011; and the Group recognised Rp0.4 billion in 1Q2011 as compared to Rp11 billion in 1Q2010 of losses arising from changes in fair values of plasma receivables and provision for uncollectible plasma receivables.

**Gain/(loss) arising from changes in fair value of biological assets:** Starting 2011, the Group has changed its practice and will engage an independent firm of valuers to prepare the valuation of the biological assets (which primarily comprise oil palm and rubber plantations) on a yearly basis. Accordingly, no recognition of gain/(loss) arising from the changes in fair values of biological assets was made in 1Q2011.

**Profit from Operations** increased 72% to Rp1,066 billion in 1Q2011 mainly due to higher gross profit. This was partially offset by higher operating expenses as explained above.

**Financial Income / Expenses:** Higher financial expenses were attributable to drawn down of existing bank facilities in 2010 in respect of the development of sugar business and oil palm plantation. The increase in financial expenses of Rp23 billion was offset by higher interest income of Rp20 billion from fixed deposits.

**Net Profit After Tax (NPAT):** The Group's NPAT improved 81% to Rp734 billion in 1Q2011 principally due to higher profit from operations, while effective tax rate stood at 26% in 1Q2011 and 1Q2010, respectively.

Attributable profit to owners was Rp514 billion in 1Q2011, an increase of 66% over the same quarter last year. While non-controlling interest increased from Rp95 billion in 1Q2010 to Rp220 billion in 1Q2011 in recognition of the net divestment of 4.9% interest in Lonsum to the public in December 2010 by the Company.

#### **Review of Financial Position**

The Group's non-current assets totaled Rp22.4 trillion as at 31 March 2011, up from Rp22.1 trillion as at 31 December 2010. The increase was principally attributable to additions of biological assets in respect of new plantings and immature plantations; and capital expenditure relating to housing and infrastructure in plantations, on-going construction works relating to new palm oil mills in Kalimantan and South Sumatra. This was partially offset by lower plasma receivables of Rp0.1 trillion.

Total current assets were Rp6.6 trillion as at 31 March 2011 compared to Rp6.1 trillion in the previous year end. This was mainly due to:

- inventories ended higher at Rp1.6 trillion as of 31 March 2011 versus Rp1.3 trillion at the end of 2010, which was principally due to higher copra-based products, palm by-product and fertilizers;
- trade and other receivables ended higher mainly due to higher sales of cooking oil and margarine;
- higher advances to supplies relating to purchases of raw materials.;
- cash levels ended slightly lower at Rp3.6 trillion as of 31 March 2011 compared to Rp3.8 trillion at the
  previous year end. This was principally due to the repayment of interest bearing loans and borrowings
  during the quarter. The Group incurred Rp0.4 trillion on purchases of assets and additions to
  biological assets, which was principally funded by net cash flows generated from operations.





Total liabilities increased slightly as at 31 March 2011. The increase was mainly due to increase in trade and other payables, but this was offset by the repayment of non-current interest bearing loans and borrowings.

9. Where a forecast, or a prospect statement, has been previously disclosed to shareholders, any variance between it and the actual results.

Not applicable.

## 10. A commentary at the date of the announcement of the significant trends and competitive conditions of the industry in which the group operates and any known factors or events that may affect the group in the next reporting period and the next 12 months.

CPO prices (CIF Rotterdam) remained strong in 1Q2011 with an average of US\$1,251 per tonne as compared to US\$1,108 per tonne in Q42010 and US\$901 per tonne in FY2010, respectively. This demonstrates the positive fundamentals for palm oil supported by tighter vegetable oil supplies. This is further supported by the improved global economic climate, underpinned by consumption growth from India, China and other emerging Asian economies, and coupled with demand for biodiesel driven by government mandates in Europe, Brazil and Argentina. In addition, we expect the demand for palm oil products in Indonesia to remain supported in the short to medium term by demand from the food and beverage industry and population growth.

Likewise, rubber prices (RSS3 SICOM) stayed robust with an average of US\$5,732 per tonne in 1Q2011 as compared to US\$4,324 per tonne in 4Q2010 and US\$3,758 per tonne in FY2010, respectively, supported by high demand fuelled by the strong automotive sector in emerging markets and a supply deficit caused by wet weather in Thailand and Malaysia.

Sugar prices (LIFFE) continued to rise with an average of US\$752 per tonne in 1Q2011 as compared to US\$728 per tonne in 4Q2010 and US\$616 per tonne in FY2010 as the sugar production has been affected by adverse weather conditions. Sugar price direction will be in part determined by production in Brazil and India, and whether India is a net importer or exporter of sugar.

#### 11. If a decision regarding dividend has been made.

- (a) Current Financial Period Reported On Nil.
- (b) Corresponding Period of the Immediately Preceding Financial Year Nil.

#### 12. If no dividend has been declared (recommended), a statement to that effect.

No dividend has been declared or recommended for the first quarter ended 31 March 2011.





### 13. Disclosure of the aggregate value of the transactions conducted under the shareholders' mandate for interested person transaction Rule 920(1)(a)(ii) of the Listing Manual

The Group has the following the interest person transactions ("IPT') for the first quarter 2011:

| Name of Interested Person  | than S\$100,000                                       |                                     |
|--|---|-------------------------------------|
|  | Rp 'billion   | US\$ 'million                       |
| PT ISM Group   |   |                                     |
| <ul> <li>Sales of cooking oil &amp; margarine</li> <li>Purchase of goods and services</li> <li>Corporate guarantee from PT ISM</li> </ul>  | 814.8<br>6.7  | -                                   |
| <ul> <li>Principal amount outstanding in respect of the bank loan<br/>facilities at end of period</li> </ul>   | 150.0   | -                                   |
| <ul> <li>Maximum loan outstanding (inclusive of principal and<br/>interest) during the period</li> </ul>   | 150.0   | -                                   |
| Salim Group  |   |                                     |
| <ul> <li>Sales of CPO</li> <li>Sales of cooking oil</li> <li>Sales of seeds</li> <li>Purchases of services</li> <li>Interest bearing loans from Salim Group</li> <li>Interest bearing loans to subsidiaries, which are associates of Salim Group <ul> <li>Principal amount outstanding in respect of the interest bearing loans at end of period</li> <li>Maximum loan outstanding (inclusive of principal and interest) during the period</li> </ul> </li> <li>Corporate guarantee, in proportion to the Group's shareholdings, in favour of banks in respect of loan facilities extended to certain subsidiaries, which are associates of Salim Croup</li> </ul> | 26.2<br>27.6<br>8.2<br>4.8<br>130.6<br>202.1<br>203.4 | -<br>-<br>-<br>14.4<br>21.6<br>21.8 |
| <ul> <li>Salim Group</li> <li>Principal amount outstanding in respect of the bank loan facilities at end of period</li> <li>Maximum loan outstanding (inclusive of principal and interest) during the period</li> </ul>  | 2,513.8<br>2,545.3                                    | 50.0<br>50.4                        |
| Rental of land   | 0.1   | -                                   |





#### Confirmation by the Board Pursuant to Rule 705(4) of the Listing Manual

Pursuant to Rule 705(4) of the SGX-ST Listing Manual, we, Mark Julian Wakeford and Moleonoto Tjang, being two Directors of Indofood Agri Resources Ltd. ("the Company") do hereby confirm on behalf of the Board of Directors of the Company that, to the best of their knowledge, nothing has come to the attention of the Board of Directors of the Company which may render the Group's unaudited financial statements for the first quarter ended 31 March 2011 to be false or misleading in any material aspect.

BY THE ORDER OF THE BOARD

Mark Julian Wakeford Chief Executive Officer and Executive Director

29 April 2011

#### Print this page

| MISCELLANEOUS                               |                              |  |  |
|---|------------------------------|--|--|
| * Asterisks denote mandatory information    |                              |  |  |
| Name of Announcer *                         | INDOFOOD AGRI RESOURCES LTD. |  |  |
| Company Registration No.                    | 200106551G                   |  |  |
| Announcement submitted on behalf of         | INDOFOOD AGRI RESOURCES LTD. |  |  |
| Announcement is submitted with respect to * | INDOFOOD AGRI RESOURCES LTD. |  |  |
| Announcement is submitted by *              | ΜΑΚ ΜΕΙ ΥΟΟΚ                 |  |  |
| Designation *                               | COMPANY SECRETARY            |  |  |
| Date & Time of Broadcast                    | 29-Apr-2011 05:42:36         |  |  |
| Announcement No.                            | 00002                        |  |  |
| >> ANNOUNCEMENT DETAILS                     |                              |  |  |

The details of the announcement start here ...

| Announcement Title * | IndoAgri's Press Release for 1Q2011 Results   |
|----------------------|---|
| Description          | Please refer to the attached file.  |
| Attachments          | <ul> <li>IFAR1Q11Press.pdf</li> <li>Total size = 59K</li> <li>(2048K size limit recommended)</li> </ul> |

Close Window



FOR IMMEDIATE RELEASE



## IndoAgri registers a solid 66.0% yoy growth in 1Q11 attributable profit to Rp514 billion (S\$74 million)

#### HIGHLIGHTS:

- Revenue increased by 38.6% in 1Q11 vs 1Q10 mainly driven by higher commodity prices and sales volume for palm products and palm seeds as well as edible oils and fats products
- Gross Profit grew strongly in 1Q11, up 68.3% over 1Q10 due to strong sales from all divisions, particularly Plantation Division
- Profit from Operations increased by 71.8% in 1Q11 vs 1Q10 mainly from higher gross profit
- Net Profit After Tax grew an impressive 81.2% to Rp734 billion due to higher profit from operations

**SINGAPORE – 29 April 2011** – SGX Main board-listed IndoAgri (the "Group"), a diversified and integrated agribusiness group and manufacturer of leading brands of edible oils and fats products in Indonesia, registered higher commodity prices and sales volume for palm products and palm seeds as well as edible oils and fats products attributing to a 38.6% increase in revenue for 1Q11 vs 1Q10. The Group recorded 1Q11 revenue of Rp2.9 trillion (S\$420 million)<sup>1</sup>.

|                          | Rp' billion |       |          | S\$' million <sup>1</sup> |      |
|--------------------------|-------------|-------|----------|---------------------------|------|
|                          | 1Q11        | 1Q10  | Change % | 1Q11                      | 1Q10 |
| Revenue                  | 2,927       | 2,112 | 38.6     | 420                       | 303  |
| Gross Profit             | 1,343       | 798   | 68.3     | 193                       | 115  |
| Gross Margin (%)         | 45.9        | 37.8  |          | 45.9                      | 37.8 |
| EBITDA <sup>2</sup>      | 1,129       | 680   | 66.0     | 162                       | 98   |
| EBITDA Margin (%)        | 38.6        | 32.2  |          | 38.6                      | 32.2 |
| Profit from operations   | 1,066       | 620   | 71.8     | 153                       | 89   |
| Profit Before Taxation   | 989         | 546   | 81.2     | 142                       | 78   |
| Net Profit After Tax     | 734         | 405   | 81.2     | 105                       | 58   |
| Attributable Net Profit  | 514         | 310   | 66.0     | 74                        | 45   |
| EPS (fully diluted) – Rp | 355         | 215   | 65.1     | 5.1                       | 3.1  |

^denotes percentage points

Gross profit increased by 68.3% in 1Q11 to Rp1.3 trillion (S\$193 million) from Rp798 billion (S\$115 million) in 1Q10, primarily due to strong sales results from both divisions, particularly from Plantation Division.

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 <sup>&</sup>lt;sup>1</sup> Income Statement and Balance Sheet items are converted at exchange rates of Rp6,966/S\$1 and Rp 6,906/S\$1, respectively.
 <sup>2</sup> Earnings before interests and tax expense, depreciation and amortisation, and gain/loss from changes in fair value of biological assets and foreign exchange gains.





The Group achieved a solid 1Q11 attributable profit of Rp514 billion (S\$74 million), up 66.0% against 1Q10.

"We are pleased to report a robust set of 1Q11 results. Our CPO production increased by 14% yoy to 176,000 tonnes. The Group's FFB nucleus production and plasma production increased by 13% and 29% yoy to 589,000 tonnes and 203,000 tonnes, respectively. The Group's balance sheet was strengthened during the quarter, reducing our net gearing to 0.28x and increasing our net assets value per share by 4.7% to SGD1.15. We believe these results underpin and demonstrate the strength of our integrated business model", commented Mr Mark Wakeford, CEO and Executive Director.

#### INDUSTRY OUTLOOK AND FUTURE PLANS

CPO prices (CIF Rotterdam) remained strong in 1Q11 with an average of US\$1,251 per tonne as compared to US\$1,108 per tonne in 4Q10 and US\$901 per tonne in FY2010, respectively. Likewise, rubber prices (RSS3 SICOM) stayed robust with an average of US\$5,732 per tonne in 1Q11 as compared to US\$4,324 per tonne in 4Q10 and US\$3,758 per tonne in FY2010, respectively. Sugar prices (LIFFE) continued to rise with an average of US\$752 per tonne in 1Q11 as compared to US\$728 per tonne in 4Q10 and US\$616 per tonne in FY2010 as the sugar production has been affected by adverse weather condition.

"CPO prices averaged US\$1,251 per tonne in 1Q11, an increase of 13% over 4Q10 average of US\$1,108 per tonne, and 39% over the FY2010 average of US\$901 per tonne. This demonstrates the positive fundamentals for palm oil supported by tighter global inventory levels. This is further supported by the improved global economic climate, underpinned by consumption growth from India, China and other emerging Asian economies, and coupled with demand for biodiesel driven by government mandates in Europe, Brazil and Argentina. In addition, we expect the demand for palm oil products in Indonesia to remain supported in the short to medium term by demand from the food and beverage industry and population growth", added Mr Mark Wakeford, CEO and Executive Director.

--The End ---

#### ABOUT INDOAGRI

**Indofood Agri Resources Ltd. ("IndoAgri")** is a diversified and integrated agribusiness group with principal business operations that range from research and development, breeding and cultivation of oil palms, to the milling and refining of crude palm oil, and the marketing and distribution of cooking oil, margarine, shortening and other derivative products. The Group also engages in the cultivation of other crops such as rubber, sugar cane, cocoa and tea.

As of March 2011, IndoAgri has 241,219 hectares planted with oil palm, rubber and sugar. In addition, IndoAgri also owns other crops such as cocoa, tea and coconut.

For more information please visit our website at: <u>www.indofoodagri.com</u>