

# FIRST PACIFIC COMPANY LIMITED 第一太平有限公司

(Incorporated with limited liability under the laws of Bermuda)

## **Press Release**

Friday, 30 October 2015

#### Indofood financial results for the period ended 30 September 2015

The attached press release was released today in Jakarta by PT Indofood Sukses Makmur Tbk ("Indofood", IDX:INDF), in which the First Pacific Group holds an economic interest of 50.1%.

Indofood is a leading Total Food Solutions company with operations in all stages of food manufacturing from the production of raw materials and their processing through to consumer products and distribution to the market. It is based and listed in Indonesia; its Consumer Branded Products subsidiary PT Indofood CBP Sukses Makmur Tbk and agribusiness subsidiaries PT Salim Ivomas Pratama Tbk and PT Perusahaan Perkebunan London Sumatra Indonesia Tbk are also listed in Indonesia. Two other subsidiaries, Indofood Agri Resources Ltd. and China Minzhong Food Corporation Limited, are listed in Singapore, and an agribusiness associate Roxas Holdings Inc. is listed in the Philippines. Through its five complementary Strategic Business groups, Indofood manufactures and distributes a wide range of food products: Consumer Branded Products (noodles, dairy, snack foods, food seasonings, nutrition and special foods, and non-alcoholic beverages), Bogasari (flour and pasta), Agribusiness (oil palm, rubber, sugar cane, cocoa and tea plantations, cooking oils, margarine and shortenings), Distribution and Cultivation & Processed Vegetables (fresh and processed vegetables).

Indofood is one of the world's largest manufacturer by volume of wheat-based instant noodles, one of the largest plantation companies by area and the largest flour miller in Indonesia. Indofood also has an extensive distribution network across Indonesia.

Further information on Indofood can be found at www.indofood.com

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**Group Corporate Communications** 

For Immediate Release

PRESS RELEASE

INDOFOOD FINANCIAL RESULTS FOR THE PERIOD ENDED 30 SEPTEMBER 2015

Consolidated net sales grew 1.5% to Rp47.56 trillion

Income from operations increased 1.0% to Rp5.42 trillion

Underlying performance, core profit declined 11.8% to Rp2.71 trillion

Jakarta, 30 October 2015 - PT Indofood Sukses Makmur Tbk ("Indofood" or the "Company") today

announced its financial results for the period ended 30 September 2015. Consolidated net sales grew 1.5%

to Rp 47.56 trillion from Rp46.88 trillion in the same period as last year. The Company's Strategic Business

Groups ("Group") namely Consumer Branded Products ("CBP"), Bogasari, Agribusiness, and Distribution

Group contributed around 50 %, 24 %, 18% and 8% respectively.

Income from operations increased 1.0 % to Rp5.42 trillion from Rp5.37 trillion, while operating margin slightly

declined to 11.4%. Income for the period attributable to equity holders of the parent entity declined 45.2% to

Rp1.68 trillion from Rp3.07 trillion and net margin declined to 3.5% from 6.6%, mainly attributable to

unrealized foreign exchange losses due to rupiah depreciation. Without taking into account non-recurring

items and difference in foreign exchange rate, core profit, which reflect the underlying performance, declined

11.8% to Rp2.71 trillion from Rp3.07 trillion.

Anthoni Salim, the President Director and Chief Executive Officer of Indofood, said: "Macro economic

conditions continue to be challenging in recent months. The soft CPO price and weakness of rupiah

undermine our net income, despite our core profit, which only weakened by 11.8%".

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#### About PT Indofood Sukses Makmur Tbk

PT Indofood Sukses Makmur Tbk ("Indofood") (IDX: INDF) is a leading Total Food Solutions Company with operation spanning from the production of raw materials and their processing, to consumer products in the market.

Indofood capitalizes on a resilient business model with five complementary Strategic Business Groups ("Group"), namely:

- Consumer Branded Products, its business activities are conducted by PT Indofood CBP Sukses
  Makmur Tbk ("ICBP"), which was listed on Indonesia Stock Exchange ("IDX") since October 7, 2010.
  ICBP is one of the leading consumer branded product producers in Indonesia, with a wide range of
  consumer products. In 2013, ICBP started its non-alcoholic beverage business, and has current
  product portfolio of ready-to-drink tea and coffee, packaged water, carbonated soft drinks and fruit
  juice drinks.
- Bogasari. The Group is primarily a producer of wheat flour as well as pasta, with business operations supported by its own shipping and packaging units.
- Agribusiness. The Group is led by Indofood Agri Resources Ltd. ("IndoAgri"), listed on the Singapore Stock Exchange ("SGX"). Both of IndoAgri's two operating subsidiaries PT Salim Ivomas Pratama Tbk and PT PP London Sumatra Indonesia Tbk, are listed on the IDX. The Group's principal activities range from research and development, seed breeding, oil palm cultivation and milling to the production and marketing of branded cooking oils, margarine and shortening. In addition, the Group is also involved in the cultivation and processing of rubber and sugar cane, as well as other crops. In 2013, IndoAgri initiated expansion of its global business through equity investment in the sugar business in Brazil and the Philippines.
- Distribution. With the most extensive distribution network in Indonesia, this Group distributes the majority of Indofood's and its subsidiaries' consumer products, as well as other third-party products.
- Cultivation & Processed Vegetables. Cultivation and processed vegetables group activities are conducted by China Minzhong Food Corporation Limited ("CMFC"), which is listed on the SGX and is an integrated vegetable processing company in the People's Republic of China. Through its decades of experience, CMFC has developed an integrated demand-driven operation with wideranging cultivation and processing capabilities. In addition, CMFC also has a branded products operation.

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CONSOLIDATED STATEMENT OF FINANCIAL POSITION
As of September 30, 2015
(Expressed in Millions of Rupiah, Unless Otherwise Stated)
(Unaudited)

CONSOLIDATED STATEMENT OF INCOME AND OTHER COMPREHENSIVE INCOME For the Nine - Months Period Ended September 30, 2015 (Expressed in Millions of Rupiah, Unless Otherwise Stated)

CONSOLIDATED STATEMENT OF CASH FLOWS For the Nine - Months Period Ended September 30, 2015 (Expressed in Millions of Rupiah, Unless Otherwise Stated)

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			December 31, 2013 /				December 31, 2013 /			2014			
	C	December 31, 2014	January 1, 2014 (As Restated)	LANDUITING AND POURTY			January 1, 2014 (As Restated)		2015 (Nine Months)	(Nine Months) (As Restated)		2015 (Nine Months)	2014 (Nine Months)
ASSETS	September 30, 2015	(AS Hesizited)	(As nestated)	LIABILITIES AND EQUITY	September 30, 2015	(As Restated)	(As Restated)		(Mine Months)	(AS REStated)		(Nine Months)	(Nine Months)
CURRENT ASSETS				LIABILITIES				CONTINUING OPERATIONS					
Cash and cash equivalents	11,583,945	14,157,619	13,666,194	CURRENT LIABILITIES Short-term bank loans and overdraft	6,427,768	5.069.833	4.625.586	NET SALES COST OF GOODS SOLD	47,564,001 34,696,893	46,881,975 34,337,450	CASH FLOWS FROM OPERATING ACTIVITIES Cash received from customers	46,191,826	50,889,310
Time Deposits			3,398,300	Trust receipts payable	4,219,464	3,922,784	4,103,558	GROSS PROFIT	12,867,108	12,544,525	Cash paid to suppliers	(25,719,328)	(27,189,436)
Short-term investments	1,568,122	665,340	692,832	Trade payables Third parties	3,434,884	3,307,564	3,400,715	Calling and distribution assesses	(5,203,416)	(4.400.000)	Payments for production and operating expenses Payments to employees	(11,100,412) (4,505,948)	(10,501,007) (4,661,600)
Accounts receivable				Related parties	507,061	539,400	277,135	Selling and distribution expenses General and administrative expenses	(2,581,156)	(4,489,829) (2,802,482)	Cash generated from operations	4,866,138	8,537,267
Trade				Other payables - Third parties Accrued expenses	1,468,919 1,476,600	1,303,973 2,051,104	1,172,720 1,513,147	Other operating income	595,624 (253,388)	353,531	Receipts of interest income Payments of interest expense	456,800 (1,078,452)	627,020 (1,196,063)
Third parties - net	4,452,484	2,986,729	.,,	Short-term employee benefits liability	657,641	728,613	770,224	Other operating expenses INCOME FROM OPERATIONS	5,424,772	<u>(235,908)</u> 5,369,837	Payments of taxes - net	(1,339,306)	(1,625,180)
Related parties	528,942	553,910	375,733	Taxes payable Current maturities of long-term debts	641,283	479,296	305,536	F			Other receipt - net Net Cash Provided by Operating Activities	13,135 2,918,315	6,364,398
Non-trade				Bank loans	2,899,482	1,091,748	954,935	Finance income Finance expenses	456,976 (2,975,222)	505,863 (1,121,006)		2,510,013	0,004,000
Third parties	361,156	496,276		Bonds payable and Sukuk Ijarah payables Liability for purchases of fixed assets	13,477	11,349	2,336,642 11,111	Share in net loss of associates	(283,754)	(41,358)	CASH FLOWS FROM INVESTING ACTIVITIES Proceeds from sale of fixed assets	13,208	23.895
Related parties	358,938	302,755	208,269	Liabilities directly associated with disposal group classified as helds for sale	5,046,980	4,176,022		INCOME BEFORE INCOME TAX EXPENSE	2,622,772	4,713,336	Additions to fixed assets and plantations	(2,802,536)	(3,331,629)
Inventories - net	8,805,733	8,454,845	-,,	Total Current Liabilities	26,793,559	22,681,686	19,471,309	Income Tax Expense-Net	(937,370)	(1,263,836)	Acquisition of Subsidiaries net of cash acquired Addition short-term investment	(1,061,676) (460,900)	(34,952)
Advances and deposits	1,398,462	646,497	884,410	NON-CURRENT LIABILITIES				INCOME FOR THE PERIOD FROM			Advances for projects and fixed assets	(395,397)	(385,819)
Prepaid taxes	669,655	345,967	203,619	Long-term debts - net of current maturities				CONTINUING OPERATIONS	1,685,402	3,449,500	Investment in associates Capitalized future cane crop expenditures	(238,454) (122,870)	(239,075)
Future crop expenditures	101,737 380,504	161,819 391.057		Bank loans Bonds payable	12,092,278 3,988,312	12,826,553 3,985,409	13,294,577 1,993,227	A DISCONTINUED OPERATION			Investment in time deposits	(122,070)	(3,781,512)
Prepaid expenses and other current assets  Assets of disposal group classified as held for sa		11,832,922	355,291	Liability for purchases of fixed assets	28,310	25,914	36,511	INCOME FOR THE PERIOD FROM			Addition to intagible assets Investment in convertible notes	:	(367,756) (57,020)
Total Current Assets	42,897,504	40,995,736	32,772,095	Total Long-term debts	16,108,900	16,837,876	15,324,315	A DISCONTINUED OPERATION	422,103	591,926	Net Cash Used in Investing Activities	(5,068,625)	(8,173,868)
Total Current Assets	42,057,504	40,555,750	32,112,003	Deferred tax liabilities - net	1,121,014	1,011,716	1,109,020	INCOME FOR THE PERIOD	2,107,505	4,041,426			
				Due to related parties Liabilities for employee benefits	432,319 5,149,088	523,202 4,706,587	515,443 4,073,515	Other comprehensive income (loss)			CASH FLOWS FROM FINANCING ACTIVITIES		
NON-CURRENT ASSETS				Estimated liabilities for assets dismantling costs	64,821	59,001	50,923	Unrealized gains (losses) on available-for-sale financial assets	439,460	(31,418)	Proceeds from short-term bank loans Proceeds from long-term bank loans	3,737,235 1,024,193	4,736,904 1,639,439
Claims for tax refund	53,239	456.683	565,241	Other long-term payable Advances for stock subscription from non-controlling interests	:	:	136,166 213,150	Exchange differences on translation of financial statements	424,320	(66,462)	Non-controlling shareholders additional capital	.,,	
Plasma receivables - net	715,686	618,026	632,661	Total Non-current Liabilities	22,876,142	23,138,382	21,422,532	Fair value gain (loss) arising from cash flow hedges	(14,310)	79,773	contributions to a Subsidiary Proceeds of long-term borrowings from related parties	485,662 129,000	167,148
Deferred tax assets - net	2,221,498	1,742,851	1,415,894	TOTAL LIABILITIES	49,669,701	45,820,068	40,893,841	Remeasurement of defined benefit obligation Other comprehensive income (losses)	(15,886) 833,584	(22,265)	Payments of short-term bank loans	(2,827,893)	(2,358,042)
Long-term investments	1,966,305	1,877,887	1,573,095								Payments of cash dividends Payments of long-term bank loans	(1,931,694) (1,102,450)	(1,246,821) (795,362)
Plantations				EQUITY				TOTAL COMPREHENSIVE INCOME FOR THE PERIOD	2,941,089	4,001,054	Payments of cash dividends by Subsidiaries to		
Mature plantations - net	5,275,809	5,116,106	4,742,845	Capital stock - Rp100 (full amount) par value per share Authorized - 30,000,000,000 shares				Income for the period attributable to :			non-controlling interests Purchase of treasury stock by a Subsidiary	(573,164) (151,903)	(468,472) (166,257)
Immature plantations	3,392,535	3,197,449	2,847,525	Issued and fully paid - 8,780,426,500 shares	878,043	878,043	878,043	Equity holders of the parent entity Non-controlling interests	1,683,590 423,915	3,071,688 969,738	Payment of liability for purchase of fixed assets	(1,868)	(2,133)
Industrial timber plantations - net	289,435	279,221	269,020	Additional paid-in capital Unrealized gains on available -for- sale financial assets	522,249 977,219	522,249 539,039	522,249 554,051	Total	2,107,505	4,041,426	Proceeds from issuance of Rupiah bonds VII - net Payment of Rupiah bonds V	:	1,989,645
Fixed assets - net	24,169,763	22,011,488	,,	Difference from changes in equity of Subsidiaries				Total comprehensive income			Net Cash Provided by (Used in) Financing Activities	(1,212,882)	1,886,049
Deferred charges - net	655,875	596,345	,-	and effects of transactions with non-controlling interests Exchange differences on translation of financial statements	6,681,529 991,701	6,637,221 520,453	6,579,227 1,286,568	for the period attributable to :			p., U		
Goodwill	3,976,524	3,976,524	-,,	Reserve of disposal group as held for sale	355,806	387,359	.,	Equity holders of the parent entity Non-controlling interests	2,528,637 412,452	3,034,306 966,748	NET EFFECTS OF CHANGES IN EXCHANGE	040 407	44.000
Intangible assets - net	2,661,544	2,761,473		Retained earnings Appropriated for general reserve	95,000	90,000	85.000	Total	2,941,089	4,001,054	RATES ON CASH AND CASH EQUIVALENTS  NET INCREASE / (DECREASE) IN CASH AND CASH EQUIVALENTS	(2,521,005)	11,880 88,459
Long-term prepayments	952,868	761,489		Unappropriated	15,237,144	15,530,036	12,886,831	BASIC EARNINGS PER SHARE FROM CONTINUING OPERATIONS			CASH AND CASH EQUIVALENTS AT THE BEGINNING OF PERIOD		13,518,709
Advances for stock subscription in associate			259,700	Equity Attributable to Equity Holders of the Parent Entity	25,738,691	25,104,400	22,791,969	ATTRIBUTABLE TO EQUITY HOLDERS OF THE PARENT ENTITY			CASH AND CASH EQUIVALENTS AT THE BEGINNING OF PERIOD	11,519,430	13,607,168
Other non-current assets	1,640,257	1,702,988		Non-controlling Interests	15,460,450	15,169,798	14,092,130	(full amount)	152	294			
Total Non-Current Assets	47,971,338	45,098,530	45,005,845	Total Equity	41,199,141	40,274,198	36,884,099	BASIC EARNINGS PER SHARE FROM A DISCONTIUED OPERATION			Cash and cash equivalents consist of : Cash and cash equivalents	11,583,945	13,765,398
TOTAL ASSETS	90,868,842	86,094,266	77,777,940	TOTAL LIABILITIES AND EQUITY	90,868,842	86,094,266	77,777,940	ATTRIBUTABLE TO EQUITY HOLDERS OF THE PARENT ENTITY (full amount)	40	56	Overdraft Net	(64,515) 11,519,430	(158,230) 13,607,168
								<u> </u>					

Notes: 1. The financial information as of and for the nine months ended September 30, 2015 and 2014 is unaudited.

2. The financial information as of December 31, 2014 and 2013 is derived from the consolidated financial statement, which has been audited by Purwantono, Suherman & Surja (PSS), a member firm of Ernst & Young Global Limited, independent auditors,

after the restatement of the financial statement as described in point 3 below.

3. The financial position as of December 31, 2014, and December 31, 2013/January 1, 2015. Certain information such as consolidated statement of income and other comprehensive income for the nine-months period ended September 30, 2014 were restated due to implementation of certain revised Indonesian Financial Accounting Standard (PSAK) effectively on January 1, 2015. Certain information such as consolidated statement of changes in equity and notes to the consolidated financial statements are not included in the information presented above.

4. The foreign exchange rates used to translate the foreign currency monetary assets and liabilities to Rupiah currency as of September 30, 2015, December 31, 2014, and December 31, 2013/January 1, 2014 were Rp14,657, Rp12,440 and Rp12,189 (full amount), respectively, to US\$1

Jakarta, October 30, 2015

The Board of Directors PT IND®FOOD SUKSES MAKMUR THE