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FIRST PACIFIC COMPANY LIMITED

第一太平有限公司

(Incorporated with limited liability under the laws of Bermuda)

Website: <http://www.firstpacific.com>

(Stock code: 00142)

ANNOUNCEMENT MADE BY PHILIPPINE LONG DISTANCE TELEPHONE COMPANY IN RELATION TO ITS AUDITED CONSOLIDATED FINANCIAL RESULTS FOR THE YEAR ENDED 31 DECEMBER 2013

This Announcement is made by First Pacific Company Limited (“First Pacific” or the “Company”) pursuant to the requirements of Rule 13.09(2)(a) of the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited (“HKEX”) and the inside information provisions under Part XIVA of the Securities and Futures Ordinance (Chapter 571 of the Laws of Hong Kong) to provide shareholders of First Pacific and the public with the audited consolidated financial results of Philippine Long Distance Telephone Company (“PLDT”), a major operating associate of the Company, for the year ended 31 December 2013.

Summary

On 4 March 2014, the board of directors of PLDT approved the release of the audited consolidated financial results for the year ended 31 December 2013. PLDT’s audited consolidated financial results have been submitted to the Philippine Stock Exchange, Inc. (“PSE”) and the New York Stock Exchange, Inc. (“NYSE”) by way of disclosure on 4 March 2014, and have also been disclosed as the Company’s Overseas Regulatory Announcement on the websites of the HKEX and the Company.

PLDT, a major operating associate of First Pacific, is a company incorporated in the Philippines, whose shares are listed on the PSE. In addition, PLDT’s American Depositary Receipts are listed on the NYSE. First Pacific and its Philippine affiliates have a 25.6% attributable economic interest in PLDT. On 4 March 2014, the board of directors of PLDT approved the release of the audited consolidated financial results for the year ended 31 December 2013. PLDT’s audited consolidated financial results have been submitted to the PSE and the NYSE by way of disclosure on 4 March 2014, and have also been disclosed as the Company’s Overseas Regulatory Announcement on the websites of the HKEX and the Company. The audited consolidated financial statements have been prepared in conformity with the Philippine Financial Reporting Standards and stated in Philippine Peso. PLDT’s audited Consolidated Income Statements for the years ended 31 December 2013, 2012 and 2011, as well as the audited Consolidated Statements of Financial Position as at 31 December 2013 and adjusted Consolidated Statements of Financial Position as at 31 December 2012 and 1 January 2012 are provided below:

**PHILIPPINE LONG DISTANCE TELEPHONE COMPANY AND SUBSIDIARIES
CONSOLIDATED INCOME STATEMENTS (AUDITED)
FOR THE YEARS ENDED 31 DECEMBER 2013, 2012 AND 2011**

(in million pesos, except earnings per common share amounts which are in pesos)

	2013	2012	2011
		(As Adjusted)	
REVENUES			
Service revenues	164,052	159,738	145,834
Non-service revenues	4,279	3,295	2,645
	168,331	163,033	148,479
EXPENSES			
Depreciation and amortization	30,304	32,354	27,539
Compensation and employee benefits	21,369	21,999	15,411
Repairs and maintenance	13,107	12,604	10,053
Cost of sales	11,806	8,747	5,443
Interconnection costs	10,610	11,105	12,586
Selling and promotions	9,776	9,708	7,807
Professional and other contracted services	6,375	5,361	5,143
Rent	6,041	5,860	3,938
Asset impairment	5,543	5,286	10,200
Taxes and licenses	3,925	3,506	3,554
Communication, training and travel	2,215	2,042	1,645
Insurance and security services	1,815	1,564	1,326
Amortization of intangible assets	1,020	921	117
Other expenses	1,609	1,472	1,662
	125,515	122,529	106,424
	42,816	40,504	42,055
OTHER INCOME (EXPENSES)			
Equity share in net earnings of associates and joint ventures	2,742	1,538	2,035
Interest income	932	1,354	1,357
Gains (losses) on derivative financial instruments – net	511	(2,009)	201
Foreign exchange gains (losses) – net	(2,893)	3,282	(735)
Financing costs – net	(6,589)	(6,876)	(6,454)
Other income	4,113	5,813	2,626
	(1,184)	3,102	(970)
INCOME BEFORE INCOME TAX FROM CONTINUING OPERATIONS	41,632	43,606	41,085
PROVISION FOR INCOME TAX	8,248	8,050	10,734
NET INCOME FROM CONTINUING OPERATIONS	33,384	35,556	30,351
NET INCOME FROM DISCONTINUED OPERATIONS	2,069	543	867
NET INCOME	35,453	36,099	31,218
ATTRIBUTABLE TO:			
Equity holders of PLDT	35,420	36,148	31,278
Noncontrolling interests	33	(49)	(60)
	35,453	36,099	31,218
Earnings Per Share Attributable to Common Equity Holders of PLDT			
Basic	163.67	167.07	161.05
Diluted	163.67	167.07	160.91
Earnings Per Share from Continuing Operations Attributable to Common Equity Holders of PLDT			
Basic	154.09	164.55	156.52
Diluted	154.09	164.55	156.39

PHILIPPINE LONG DISTANCE TELEPHONE COMPANY AND SUBSIDIARIES
CONSOLIDATED STATEMENTS OF FINANCIAL POSITION (AUDITED)
AS AT 31 DECEMBER 2013 AND 2012, AND 1 JANUARY 2012
(in million pesos)

	31 December 2013	2012 (As Adjusted)	1 January 2012 (As Adjusted)
ASSETS			
Noncurrent Assets			
Property, plant and equipment	192,665	200,078	200,142
Investments in associates, joint ventures and deposits	41,310	27,077	17,865
Available-for-sale financial investments	220	5,651	7,181
Investment in debt securities and other long-term investments – net of current portion	2,643	205	150
Investment properties	1,222	712	1,115
Goodwill and intangible assets	73,918	74,250	83,303
Deferred income tax assets – net	14,181	7,225	5,117
Derivative financial assets	24	–	–
Prepayments – net of current portion	3,031	4,500	11,697
Advances and other noncurrent assets – net of current portion	2,761	1,376	1,340
Total Noncurrent Assets	331,975	321,074	327,910
Current Assets			
Cash and cash equivalents	31,905	37,161	46,057
Short-term investments	718	574	558
Trade and other receivables	17,564	16,379	16,245
Inventories and supplies	3,164	3,467	3,827
Derivative financial assets	10	–	366
Current portion of investment in debt securities and other long-term investments	–	150	358
Current portion of prepayments	6,054	5,144	6,345
Current portion of advances and other noncurrent assets	8,248	8,116	126
Total Current Assets	67,663	70,991	73,882
Assets classified as held-for-sale	–	13,750	–
Total Current Assets	67,663	84,741	73,882
TOTAL ASSETS	399,638	405,815	401,792
EQUITY AND LIABILITIES			
Equity			
Non-voting serial preferred stock	360	360	4,419
Voting preferred stock	150	150	–
Common stock	1,093	1,093	1,085
Treasury stock	(6,505)	(6,505)	(6,505)
Capital in excess of par value	130,562	130,566	127,246
Retained earnings	22,968	25,416	26,160
Other comprehensive income	(11,481)	(3,387)	1,455
Reserves of a disposal group classified as held-for-sale	–	(2,143)	–
Total Equity Attributable to Equity Holders of PLDT	137,147	145,550	153,860
Noncontrolling interests	179	184	386
TOTAL EQUITY	137,326	145,734	154,246
Noncurrent Liabilities			
Interest-bearing financial liabilities – net of current portion	88,930	102,821	91,280
Deferred income tax liabilities – net	4,437	5,713	7,078
Derivative financial liabilities	1,869	2,802	2,235
Customers' deposits	2,545	2,529	2,272
Pension and other employee benefits	13,439	1,982	552
Deferred credits and other noncurrent liabilities	22,045	21,950	22,642
Total Noncurrent Liabilities	133,265	137,797	126,059
Current Liabilities			
Accounts payable	34,882	30,451	29,554
Accrued expenses and other current liabilities	74,256	71,624	58,271
Current portion of interest-bearing financial liabilities	15,171	12,989	26,009
Provision for claims and assessments	897	1,555	1,555
Dividends payable	932	827	2,583
Derivative financial liabilities	105	418	924
Income tax payable	2,804	1,809	2,591
Total Current Liabilities	129,047	119,673	121,487
Liabilities directly associated with assets classified as held-for-sale	–	2,611	–
Total Current Liabilities	129,047	122,284	121,487
TOTAL LIABILITIES	262,312	260,081	247,546
TOTAL EQUITY AND LIABILITIES	399,638	405,815	401,792

GENERAL

Shareholders should note that the above audited and adjusted financial results pertain only to PLDT and not to First Pacific itself.

The above information only refers to certain sections of PLDT's disclosure and shareholders should refer to PLDT's original filing submitted to the PSE (<http://www.pse.com.ph>) and the NYSE (<http://www.nyse.com>), as well as disclosed as the Company's Overseas Regulatory Announcement on the websites of the HKEX and the Company on 4 March 2014.

By Order of the Board
First Pacific Company Limited
Manuel V. Pangilinan
Managing Director and CEO

Hong Kong, 4 March 2014

As at the date of this announcement, the Board comprises the following Directors:

Executive Directors:

Manuel V. Pangilinan, *Managing Director and CEO*

Edward A. Tortorici

Robert C. Nicholson

Non-executive Directors:

Anthoni Salim, *Chairman*

Benny S. Santoso

Tedy Djuhar

Napoleon L. Nazareno

Independent Non-executive Directors:

Graham L. Pickles

Prof. Edward K.Y. Chen, *GBS, CBE, JP*

Margaret Leung Ko May Yee, *SBS, JP*

Philip Fan Yan Hok