

IMPORTANT  
重要提示

THIS FORM IS VALUABLE AND TRANSFERABLE (UNLESS OTHERWISE STATED IN THE PROSPECTUS OR IN THIS FORM OR ANY ATTACHMENTS OR LABELS HERETO) AND REQUIRES YOUR IMMEDIATE ATTENTION. THE OFFER CONTAINED IN THIS DOCUMENT AND THE ACCOMPANYING FORM OF APPLICATION FOR EXCESS RIGHTS SHARES EXPIRES AT 4:00 P.M. ON WEDNESDAY, 3 JULY 2013.  
此表格乃有價值及可轉讓，並應即時處理。本表格及隨附之額外供股股份申請表格所載之供股建議將於二零一三年七月三日(星期三)下午四時正截止。

IF YOU ARE IN ANY DOUBT AS TO ANY ASPECT OF THIS FORM, OR AS TO THE ACTION TO BE TAKEN, OR IF YOU HAVE SOLD ALL OR PART OF YOUR SHARES OF FIRST PACIFIC COMPANY LIMITED (THE "COMPANY"), YOU SHOULD CONSULT YOUR LICENSED SECURITIES DEALER, BANK MANAGER, SOLICITOR, PROFESSIONAL ACCOUNTANT OR OTHER PROFESSIONAL ADVISER.  
閣下如對本表格的任何方面或應採取之行動有任何疑問或如 閣下已出售 閣下名下全部或部分第一太平洋有限公司(本公司)之股份，應諮詢 閣下之持牌證券交易商、銀行經理、律師、專業會計師或其他專業顧問。

A copy of this form, together with a copy of the rights issue prospectus of the Company dated 17 June 2013 (the "Prospectus") and a copy of the form of application for excess Rights Shares, have been registered with the Registrar of Companies in Hong Kong pursuant to Section 342C of the Companies Ordinance, Chapter 32 of the Laws of Hong Kong and will be filed with the Registrar of Companies in Bermuda on or as soon as reasonably practicable after the publication of the Prospectus as required by the Companies Act 1981 of Bermuda. The Registrar of Companies in Hong Kong, the Registrar of Companies in Bermuda and the Securities and Futures Commission in Hong Kong take no responsibility for the contents of any of these documents.

本表格連同於二零一三年六月十七日刊發之本公司之供股章程(章程)及額外供股股份申請表格，已遵照香港法例第32章公司條例第342C條之規定於香港公司註冊處處長註冊，並將會於章程刊發時或其後在合理切實可行範圍內儘快按百慕達(1981年公司法)規定提交百慕達公司註冊處處長存檔。香港公司註冊處處長、百慕達公司註冊處處長與香港證券及期貨事務監察委員會對任何此等文件之內容概不負責。

Hong Kong Exchanges and Clearing Limited, The Stock Exchange of Hong Kong Limited (the "Stock Exchange") and Hong Kong Securities Clearing Company Limited ("HKSCC") take no responsibility for the contents of this document, make no representation as to its accuracy or completeness and expressly disclaim any liability whatsoever for any loss howsoever arising from or in reliance upon the whole or any part of the contents of this document.

香港交易及結算所有限公司、香港聯合交易所有限公司(聯交所)及香港中央結算有限公司(香港結算)對本文件之內容概不負責，對其準確性或完整性亦不發表任何聲明，並明確表示概不就因本文件全部或任何部分內容而產生或因倚賴該等內容而引致之任何損失承擔任何責任。



FIRST PACIFIC COMPANY LIMITED  
第一太平洋有限公司

(Incorporated with limited liability under the laws of Bermuda)

Website: <http://www.firstpacific.com>

(Stock Code: 00142)

(根據百慕達法例註冊成立之有限公司)

網址: <http://www.firstpacific.com>

(股份代號: 00142)

Branch Share Registrar in Hong Kong:  
Computershare Hong Kong Investor Services Ltd.  
Shops 1712-1716,  
17/F, Hopewell Centre  
183 Queen's Road East  
Wanchai,  
Hong Kong

股份過戶登記處香港分處:  
香港中央證券登記有限公司  
香港  
灣仔  
皇后大道東183號  
合和中心17樓  
1712-1716室

Principal place of business  
in Hong Kong:  
24th Floor  
Two Exchange Square  
8 Connaught Place  
Central  
Hong Kong

香港主要營業地點:  
香港  
中環  
康樂廣場八號  
交易廣場第二座  
二十四樓

Registered office:  
Canon's Court  
22 Victoria Street  
Hamilton HM12  
Bermuda

註冊辦事處:  
Canon's Court  
22 Victoria Street  
Hamilton HM12  
Bermuda

PROPOSED RIGHTS ISSUE OF  
480,194,901 RIGHTS SHARES  
AT THE SUBSCRIPTION PRICE OF HK\$8.10 PER RIGHTS SHARE  
ON THE BASIS OF ONE RIGHTS SHARE FOR EVERY EIGHT EXISTING  
SHARES HELD ON THE RECORD DATE  
建議供股  
涉及480,194,901股供股股份，  
有關認購價為每股供股股份8.10港元，  
有關基準為於記錄日期每持有八股現有股份  
可獲配發一股供股股份  
PAYABLE IN FULL ON ACCEPTANCE BY NOT LATER THAN  
4:00 P.M. ON WEDNESDAY, 3 JULY 2013  
股款須不遲於二零一三年七月三日(星期三)  
下午四時正接納時繳足  
PROVISIONAL ALLOTMENT LETTER  
暫定配額通知書

Name(s) and address of Qualifying Shareholder(s) 合資格股東之姓名及地址

Total number of Existing Shares registered in your name(s) at 5:00 p.m. on Thursday, 13 June 2013  
於二零一三年六月十三日(星期四)下午五時正登記於 閣下名下之現有股份總數

BOX A  
甲欄

Number of Rights Shares allotted to you subject to payment in full on acceptance by no later than  
4:00 p.m. on Wednesday, 3 July 2013  
配發予 閣下之供股股份數目，股款須於二零一三年七月三日(星期三)下午四時正接納時繳足

BOX B  
乙欄

Total subscription monies payable on acceptance in full  
應繳認購股款總額，股款須於接納時繳足

BOX C  
丙欄

HKS  
港元

Please insert your contact telephone no. here: \_\_\_\_\_

請在此填上 閣下之聯絡電話: \_\_\_\_\_

Terms defined in the Prospectus have the same meanings herein unless the context otherwise requires.

除非文義另有指明，否則章程所界定之詞彙與本表格所採用者具有相同涵義。  
The Underwriter has the right under the Underwriting Agreement to terminate the Underwriting Agreement by notice to the Company at any time prior to the Latest Time for Termination, in certain circumstances set out in the Underwriting Agreement. Details of the circumstances in which the Underwriter has the right to terminate the Underwriting Agreement are set out below in this provisional allotment letter in the section headed "Termination of the Underwriting Agreement."

根據包銷協議，包銷商有權在包銷協議內所載之若干情況下，於最後截止時間前，隨時向本公司發出書面通知終止包銷協議。包銷商有權終止包銷協議之情況詳情，載於本暫定配額通知書下文「終止包銷協議」一節內。

The Rights Issue is conditional upon the Underwriting Agreement becoming unconditional and not being terminated. If the conditions of the Rights Issue are not fulfilled, the Rights Issue will not proceed. Any person dealing in the Shares or Rights Shares (including in their nil-paid form) up to the date on which such conditions are fulfilled and any person dealing in the securities of the Company from Thursday, 20 June 2013 to Thursday, 27 June 2013 (being the first and last day of dealing in the nil-paid Rights Shares, respectively) will accordingly bear the risk that the Rights Issue may not become unconditional or may not proceed. Any dealings in the Shares from now up to the date on which the conditions to which the Rights Issue is subject are fulfilled, or in the Rights Shares in nil-paid form on the Stock Exchange during the period in which they may be traded in their nil-paid form, will bear the risk that the Rights Issue may not become unconditional or may not proceed.

供股須待包銷協議成為無條件及並無被終止後，方可作實。倘若供股之條件並無獲履行，則供股將不會進行。任何人士如由現時起至有關條件達成當日止買賣股份或供股股份(包括以未繳股款形式)，以及任何人士如由二零一三年六月二十日(星期四)至二零一三年六月二十七日(星期四)(分別為買賣未繳股款之供股股份之日及最後日期)買賣本公司證券，將須承受供股可能不會成為無條件或可能不會進行之風險。由現時起至供股之所有條件達成當日止買賣任何股份，或於未繳股款供股股份方式進行買賣之期間在聯交所買賣未繳股款供股股份將須承受供股未必成為無條件或未必進行之風險。

Investors who have any doubt about their position are recommended to obtain professional advice from their advisers regarding dealings in Shares or nil-paid Rights Shares during these periods.

投資者如對彼等之狀況有任何疑問，應諮詢彼等顧問有關該等期間買賣股份或未繳股款供股股份之專業意見。  
THIS FORM IS NOT FOR PUBLICATION, RELEASE OR DISTRIBUTION, DIRECTLY OR INDIRECTLY, IN OR INTO THE UNITED STATES.

本表格不可直接或間接在或向美國刊發、發售或派發。  
Subject to the granting of the listing of, and permission to deal in, the Rights Shares in their nil-paid and fully-paid forms on the Stock Exchange, and compliance with the stock admission requirements of HKSCC, the Rights Shares in their nil-paid and fully-paid forms will be accepted as eligible securities by HKSCC for deposit, clearance and settlement in the Central Clearing and Settlement System ("CCASS") with effect from the respective commencement dates of dealings in the Rights Shares in their nil-paid and fully-paid forms on the Stock Exchange or such other dates as determined by HKSCC. Settlement of transactions between participants of the Stock Exchange on any trading day is required to take place in CCASS on the second trading day thereafter. All activities under CCASS are subject to the General Rules of CCASS and CCASS Operational Procedures in effect from time to time.

在獲准將合資格供股股份之暫定配額，向本表格所填明之人士而顯示將由本公司之股份過戶登記處香港中央證券登記有限公司(地址為香港灣仔皇后大道東183號合和中心17樓)1712-1716室)接收之港元合資格股款，最遲於二零一三年七月三日(星期三)下午四時正前交回上述本公司之股份過戶登記處分處。所有股款須以港元繳付，並以在香港持牌銀行戶口開出之支票或以香港持牌銀行發出之銀行本票支付。所有支票或銀行本票均須註明抬頭人為「FIRST PACIFIC COMPANY LIMITED — RIGHTS ISSUE ACCOUNT」，並以(只准入抬頭人賬戶)劃線方式開出。有關轉讓及分拆配額之指示載於背頁。本公司將不另發股款收條。

Each person accepting the provisional allotment specified in this form:  
• confirms that he/she/it has read the terms and conditions and acceptance procedures set out on the pages attached to this provisional allotment letter and in the Prospectus and agrees to be bound by them; and  
• agrees that this provisional allotment letter, and the resulting contract, will be governed by and construed in accordance with Hong Kong law.

接納本表格所載之暫定配額的每位人士均：  
• 確認其已閱讀本暫定配額通知書所附頁數及章程所載之條款及條件以及接納手續，並同意受其約束；及  
• 同意本暫定配額通知書及因此構成之合約將受香港法律管限及根據香港法律詮釋。

IN THE EVENT OF TRANSFER OF RIGHTS TO SUBSCRIBE FOR RIGHTS SHARE(S) REPRESENTED BY THIS DOCUMENT, AD VALOREM STAMP DUTY IS PAYABLE ON EACH SALE AND EACH PURCHASE. A GIFT OR TRANSFER OF BENEFICIAL INTEREST OTHER THAN BY WAY OF SALE IS ALSO LIABLE TO AD VALOREM STAMP DUTY. EVIDENCE OF PAYMENT OF AD VALOREM STAMP DUTY WILL BE REQUIRED BEFORE REGISTRATION OF ANY TRANSFER OF THE ENTITLEMENT(S) TO THE RIGHTS SHARE(S) REPRESENTED BY THIS DOCUMENT.

如轉讓可認購本文件所指之供股股份之認購權，每項買賣雙方均須繳付從價印花稅。除以出售形式外，贖贈或轉讓實益擁有之權益亦須繳付從價印花稅。在送交本文件以登記轉讓任何供股股份權益之前，須出示已繳付從價印花稅之證明。

Form B

表格乙

FORM OF TRANSFER AND NOMINATION

轉讓及提名表格

(To be completed and signed only by (a) Qualifying Shareholder(s) who wish(es) to transfer all of his/her/their right(s) to subscribe for the Rights Shares set out in Box B of Form A)

(只供擬轉讓其／彼等載於表格甲內乙欄之全部供股股份認購權之合資格股東填寫及簽署)

To: The Directors

First Pacific Company Limited

致：第一太平洋有限公司

列位董事 台照

Dear Sirs,  
I/We hereby transfer all of my/our rights to subscribe for the Rights Shares comprised in this provisional allotment letter to the person(s) accepting the same and signing the registration application form (Form C) below.

敬啟者：  
本人／吾等茲將本暫定配額通知書所列本人／吾等之供股股份之認購權悉數轉讓予接受此權利並簽署下列登記申請表格(表格丙)之人士。

1. .... 2. .... 3. .... 4. ....

Signature(s) (all joint Shareholders must sign)

簽署(所有聯名股東均須簽署)

Date: ..... 2013

日期：二零一三年.....月.....日

Hong Kong stamp duty is payable by the transferor(s) if this form is completed.

填妥此表格後，轉讓人須繳付香港印花稅。

REGISTRATION APPLICATION FORM

登記申請表格

Form C

表格丙

(To be completed and signed only by the person(s) to whom the rights to subscribe for the Rights Shares have been transferred)

(只供承讓供股股份認購權之人士填寫及簽署)

To: The Directors

First Pacific Company Limited

致：第一太平洋有限公司(「貴公司」)

列位董事 台照

Dear Sirs,  
I/We request you to register the number of Rights Shares mentioned in Box B of Form A in my/our name(s). I/We agree to accept the same on the terms set out in this provisional allotment letter and the Prospectus and subject to the memorandum of association and the Bye-laws of the Company. Our address is not, and we are not located within, the Specified Territories, unless our addresses are in the US, the UK or Canada in which case we shall fulfil, to the satisfaction of the Company and the Underwriters, the relevant requirements specified in the Prospectus relating to the Rights Shares, a copy of which we hereby acknowledge we have received.

敬啟者：  
本人／吾等謹請 貴董事會將表格甲內乙欄所列之供股股份數目，登記於本人／吾等名下。本人／吾等同意按照本暫定配額通知書及章程所載條款，以及在 貴公司之組織章程大綱及細則規限下，接納此等供股股份。吾等之地址並非(而吾等亦並非位於)指明地區(不包括吾等之地址在美國、英國或加拿大的情況，在該等情況下，吾等將遵守章程內所指明有關供股股份之有關規定至 貴公司及包銷商感到滿意，而吾等亦謹此承認，吾等已收到章程)。

Existing Shareholder(s)  
Please mark "X" in this box  
現有股東請在本欄內填上「X」號

To be completed in <b>BLOCK</b> letters in <b>ENGLISH</b> . Joint applicants should give one address only. 請用英文正楷填寫。 聯名申請人只須填報一個地址。				
Name in English 英文姓名	Family name (姓氏) Other names (名字)	Name in Chinese 中文姓名		
Name continuation and/or name(s) of joint applicant(s) (if required)/ 姓名(續)及／或聯名申請人姓名(如有需要)				
Address in English (joint applicants shall give one address only) 英文地址 (聯名申請人只須填報一個地址。)				
Occupation 職業	Tel. No. 電話號碼			
Dividend Instructions 股息指示		Bank account No. 銀行賬戶號碼		
Name and address of bank 銀行名稱及地址	BANK 銀行	BRANCH 分行	ACCOUNT 賬戶	

1. .... 2. .... 3. .... 4. ....

Signature(s) (all joint applicants must sign)

簽署(所有聯名申請人均須簽署)

Date: ..... 2013

日期：二零一三年.....月.....日

Hong Kong stamp duty is payable by the transferee(s) if this form is completed.

填妥此表格後，承讓人須繳付香港印花稅。

Names of Chinese applicants must be given both in English and in Chinese characters.

華裔申請人須填寫中英文姓名。

# FIRSTPACIFIC COMPANY LIMITED

## 第一太平洋有限公司

(Incorporated with limited liability under the laws of Bermuda)

Website: <http://www.firstpacific.com>

(Stock Code: 00142)

17 June 2013

Dear Qualifying Shareholder(s),

### INTRODUCTION

In accordance with the terms and conditions of this provisional allotment letter and those set out in the Prospectus and subject to the memorandum of association and the Bye-laws of the Company, the Directors have provisionally allotted to you the number of Rights Shares in the Company indicated on the front page of this provisional allotment letter on the basis of one Rights Share for every eight Existing Shares in the Company registered in your name in the register of members of the Company as at 5:00 p.m. on Thursday, 13 June 2013. Your holding of Existing Shares as at that date is set out in Box A on the front page of this provisional allotment letter and the number of Rights Shares provisionally allotted to you is set out in Box B on the front page of this provisional allotment letter. Terms defined in the Prospectus have the same meanings when adopted herein unless the context otherwise requires.

You have the right to acquire the Rights Shares provisionally allotted to you at a price of HK\$8.10 per Rights Share payable in full on acceptance, in the manner set out below, by not later than 4:00 p.m. on Wednesday, 3 July 2013.

You may, subject to the section headed "Qualifying Shareholders and Non-Qualifying Shareholders" below, accept all or any number of the Rights Shares provisionally allotted to you hereunder or dispose of your right to all or any of them. If you wish to accept only part of your provisional allotment and to transfer the remainder or to transfer your provisional allotment to more than one person, you should refer to the instructions in the section headed "Splitting" below. If you wish to transfer all of your provisional allotment you should refer to the instructions in the section headed "Transfer" below.

The Rights Issue is conditional upon the Underwriting Agreement becoming unconditional and not being terminated. If the conditions of the Rights Issue are not fulfilled, the Rights Issue will not proceed.

### RIGHTS SHARES

The Rights Shares, when allotted, issued and fully-paid, will rank *pari passu* in all respects with the Shares then in issue such that holders of fully-paid Rights Shares will be entitled to receive all future dividends and distributions the record dates of which are on or after the date of allotment and issue of the Rights Shares in their fully-paid form. The *nil-paid* Rights Shares and the fully-paid Rights Shares will not entitle their holders to receive the final dividend in respect of the financial year ended 31 December 2012, recommended by the Directors on 19 March 2013 and approved at the Company's AGM on 30 May 2013, and expected to be payable on 24 June 2013. Subject to the granting of the listing and permitted transfers of the Rights Shares in their nil-paid and fully-paid forms on the Stock Exchange, as well as compliance with the listing rules of the HKSCC, the Rights Shares in their nil-paid and fully-paid forms will be accepted as eligible securities by HKSCC for deposit, clearance and settlement in CCASS with effect from the respective commencement dates of dealings in the Rights Shares in their nil-paid and fully-paid forms on the Stock Exchange or such other dates as determined by HKSCC. Settlement of transactions between participants of the Stock Exchange on any trading day is required to take place in CCASS on the second trading day thereafter. All activities under CCASS are subject to the General Rules of CCASS and CCASS Operational Procedures in effect from time to time.

### PROCEDURE FOR ACCEPTANCE

Any person (including, without limitation, agents, custodians, nominees and trustees) outside Hong Kong wishing to take up his/her/its rights under the Rights Issue must satisfy himself/herself/itself as to full observance of the applicable laws of any relevant territory including obtaining any requisite governmental or other consents, observing any other requisite formalities and paying any issue, transfer or other taxes due in such territories. The attention of Shareholders with registered addresses in any of the Specified Territories or holding Shares on behalf of persons with such addresses is drawn to the section below headed "Qualifying Shareholders and Non-Qualifying Shareholders".

Qualifying Shareholders who wish to take up their provisional allotment of Rights Shares in full, must lodge the whole of this provisional allotment letter intact with the Company's branch share registrar, Computershare Hong Kong Investor Services Ltd., Shops 1712-1716, 17/F, Hopewell Centre, 183 Queen's Road East, Wanchai, Hong Kong, together with payment of the full amount payable on acceptance, as shown in Box C on the front page of this provisional allotment letter, so as to be received by not later than 4:00 p.m. on Wednesday, 3 July 2013. All remittances must be in Hong Kong dollars and cheques must be drawn on a bank account with, or cashier's orders must be issued by, a licensed bank in Hong Kong and made payable to "First Pacific Company Limited – Rights Issue Account" and crossed "Account Payee Only". Such payment will constitute acceptance of the provisional allotment on the terms of this provisional allotment letter and the Prospectus and subject to the memorandum of association and the Bye-laws of the Company. No receipt will be given for such remittances. All enquires in connection with this provisional allotment letter should be addressed to the Company's branch share registrar in Hong Kong at the above address.

It should be noted that unless a provisional allotment letter, duly completed, together with the appropriate remittance shown in Box C on the front page of this provisional allotment letter, has been received as described above by 4:00 p.m. on Wednesday, 3 July 2013, whether from the original allottee or any person in whose favour the rights have been validly transferred, your provisional allotment and all rights thereunder will be deemed to have been declined and will be cancelled. The Company may (at its sole discretion) treat a provisional allotment letter as valid and binding on the person(s) by whom or on whose behalf it is lodged even if not completed in accordance with the relevant instructions.

### SPLITTING

If you wish to accept only part of your provisional allotment or transfer a part of your rights to subscribe for the Rights Shares provisionally allotted to you hereunder or to transfer all or part of your rights to more than one person, this original provisional allotment letter must be surrendered and lodged for cancellation with a covering letter stating clearly the number of split provisional allotment letters required and the number of nil-paid Rights Shares to be comprised in each split provisional allotment letter (which, in aggregate, should be equal to the number of Rights Shares provisionally allotted to you as set out in Box B on the front page of this provisional allotment letter), by no later than 4:30 p.m. on Monday, 24 June 2013 with the Company's branch share registrar, Computershare Hong Kong Investor Services Ltd., at Shops 1712-1716, 17/F, Hopewell Centre, 183 Queen's Road East, Wanchai, Hong Kong, who will cancel this original provisional allotment letter and issue the provisional allotment letters required which will be available for collection at the Company's branch share registrar, Computershare Hong Kong Investor Services Ltd., Shops 1712-1716, 17/F, Hopewell Centre, 183 Queen's Road East, Wanchai, Hong Kong, after 9:00 a.m. on the third Business Day after the surrender of this original provisional allotment letter.

It should be noted that Hong Kong stamp duty is payable in connection with the transfer of your rights to subscribe for the relevant Rights Shares to the transferee(s) and the acceptance by the transferee(s) of such rights. The Company may (at its sole discretion) treat a provisional allotment letter as valid and binding on the person(s) by whom or on whose behalf it is lodged even if not completed in accordance with the relevant instructions.

### TRANSFER

If you wish to transfer all of your provisional allotment to another person you should complete and sign the "Form of Transfer and Nomination" (Form B) in this provisional allotment letter and hand the completed and signed provisional allotment letter to the person to or through whom you are transferring your provisional allotment. The transferee must then complete and sign the "Registration Application Form" (Form C) in this provisional allotment letter and lodge this provisional allotment letter intact together with a remittance for the full amount payable on acceptance with the Company's branch share registrar, Computershare Hong Kong Investor Services Limited, at the address given above, to effect the transfer by no later than 4:00 p.m. on Wednesday, 3 July 2013.

It should be noted that Hong Kong stamp duty is payable in connection with the transfer of your rights to subscribe for the relevant Rights Shares to the transferee(s) and the acceptance by the transferee(s) of such rights. The Company may (at its sole discretion) treat a provisional allotment letter as valid and binding on the person(s) by whom or on whose behalf it is lodged even if not completed in accordance with the relevant instructions.

The Company and the Underwriter reserve the right to refuse to register any transfer in favour of any person in respect of which the Company or the Underwriter believe such transfer may violate applicable legal or regulatory requirements.

### EFFECT OF BAD WEATHER

The latest time for acceptance of, and payment for, the Rights Shares will not take place if there is a tropical cyclone warning signal number 8 or above, or a "black" rainstorm warning; (i) in force in Hong Kong at any local time between 12:00 noon and no longer in force after 12:00 noon on Wednesday, 3 July 2013. Instead, the latest time for acceptance of, and payment for, the Rights Shares will be extended to 5:00 p.m. on the same Business Day, or (ii) in force in Hong Kong between 12:00 noon and 4:00 p.m. on Wednesday, 3 July 2013. Instead, the latest time for acceptance of, and payment for, the Rights Shares will be rescheduled to 4:00 p.m. on the following Business Day which does not have either of those warnings in force at any time between 9:00 a.m. and 4:00 p.m. If the latest time for acceptance of, and payment for, the Rights Shares does not take place on Wednesday, 3 July 2013, the dates mentioned in this provisional allotment letter may be affected. The Company will notify the Shareholders by way of announcement(s) of any change to the expected timetable as soon as practicable.

### TERMINATION OF THE UNDERWRITING AGREEMENT

It should be noted that the Underwriting Agreement grants the Underwriter the right to terminate the Underwriting Agreement by notice to the Company at any time prior to the Latest Time for Termination if: (a) any of the following shall have come to the notice of the Underwriter or the Underwriter shall have reasonable cause to believe after the date of the Underwriting Agreement that in any of the Announcement, the Prospectus Documents or any supplementary prospectus or has become untrue, incorrect or misleading in any material respect; or (b) that any matter has arisen or been discovered which would, if the Announcement, the Prospectus Documents or any supplementary prospectus had been issued at that time, constitute a material omission therefrom if it had not been disclosed in the Announcement, the Prospectus Documents or any supplementary prospectus; or (c) that the Company is required by any applicable law or regulatory rule to issue a supplementary prospectus in connection with the Prospectus Documents; or (d) that the Company is required to amend the Prospectus Documents; or (e) that the Company is required to amend the Prospectus Documents; or (f) that the Company is required to amend the Prospectus Documents; or (g) that the Company is required to amend the Prospectus Documents; or (h) that the Company is required to amend the Prospectus Documents; or (i) any event or series of events occurs, exists or comes into force; (ii) any event or series of events in the nature of force majeure (including, without limitation, any act of God, war, riot, public disorder, civil commotion, fire, flood, explosion, epidemic, terrorism, strike or lock-out, outbreak or escalation of hostilities (whether or not war is declared) or declaration of national or international emergency or calamity or crisis) in Hong Kong or Bermuda or any other place in which the Company or any of its subsidiaries or PLDT controls or carries on business; or (iii) any new law or regulation or any change in existing laws or regulations (or any change in the interpretation or application thereof by any court or other competent authority) in Hong Kong or Bermuda or any other place in which the Company or any of its subsidiaries or PLDT controls or carries on business; or (iv) any change in the conditions of the Company or any of its subsidiaries or PLDT; or (v) any change in the conditions of local, national or international securities markets (including, without limitation, the imposition of any moratorium, suspension or material restriction on trading in securities generally, the Singapore Stock Exchange, the Philippine Stock Exchange, the Indonesian Stock Exchange, or (vi) a change or development including a prospective change in taxation or exchange control in Hong Kong or Bermuda or any other place in which the Company or any of its subsidiaries or PLDT controls or carries on business which will or may adversely affect the Company or any of its subsidiaries or PLDT or the present or prospective shareholders of the Company, and which, in any such case and in the absolute opinion of the Underwriter, will or may (A) be materially adverse to, or materially and prejudicially affect, the business or financial or trading position or prospects of the Company, its subsidiaries and PLDT as a whole or the Rights Issue or the success thereof; or (B) make it inadvisable or inexpedient to proceed with the Rights Issue; or (C) have the effect of making any part of the Underwriting Agreement (including underwriting) incapable of performance in accordance with its terms.

### CHEQUES AND CASHIER'S ORDERS

All cheques and cashier's orders will be presented for payment immediately following receipt and all interest earned on such monies will be retained for the benefit of the Company. Any provisional allotment letter in respect of which the accompanying cheque or cashier's order is dishonoured on first presentation is liable to be rejected, and in that event the provisional allotment and all rights thereunder will be deemed to have been declined and will be cancelled.

### SHARE CERTIFICATES AND REFUND CHEQUES FOR THE RIGHTS ISSUE

It is expected that all nil-paid Rights Shares in respect of which the allottee(s) are expected to be posted on or around Thursday, 11 July 2013 to those Qualifying Shareholders who have accepted and (where applicable) applied for, and paid for, the Rights Shares by ordinary mail at their own risk. Refund cheques in respect of wholly or partially unapplied applications for excess Rights Shares (if any) are expected to be posted on or around Thursday, 11 July 2013 by ordinary mail to the applicants at their own risk.

### EXCESS RIGHTS SHARES

The Qualifying Shareholders may apply, by way of excess application, for (i) Rights Shares representing unsold fractional entitlements, (ii) any Rights Shares provisionally allotted but not accepted by Qualifying Shareholders or otherwise subscribed for by transferees of nil-paid Rights Shares and (iii) any Rights Shares representing any unsold entitlements of the Non-Qualifying Shareholders with addresses in the specified Territories.

Applications for excess Rights Shares made in accordance with the excess application forms and excess Rights Shares. The board of the Company will allocate the excess Rights Shares at its discretion on a fair and equitable basis according to the principle that any excess Rights Shares will be allocated to Qualifying Shareholders on a pro rata basis by reference to the number of Rights Shares applied for, with flexibility to round up or down to whole board lots at the discretion of the Directors. Reference will only be made to the number of excess Rights Shares being applied for but no reference will be made to Rights Shares comprised in applications by provisional allotment letter or the existing number of Shares held by Qualifying Shareholders. If the aggregate number of Rights Shares not taken up by the Qualifying Shareholders under provisional allotment letters is greater than the aggregate number of excess Rights Shares applied for through the excess application forms, the number of excess Rights Shares to be issued will be reduced in proportion to the number of excess Rights Shares applied for. No preference will be given to those to whom excess Rights Shares are applied for.

Beneficial Owners whose Shares are held by a Registered Owner, or which are held in CCASS, should note that the Registered Owner (including CCASS) is regarded as a single Shareholder according to the register of members of the Company. Accordingly, the Shareholders should note that the aforesaid arrangement for the allocation of the excess Rights Shares will not be extended to the beneficial owners individually.

If a Qualifying Shareholder wishes to apply for any Rights Shares in addition to his provisional allotment, he must complete and sign an excess application form and lodge it, together with a separate remittance for the amount payable on application in respect of the excess Rights Shares applied for, with the Company's branch share registrar by 4:00 p.m. on Wednesday, 3 July 2013, or such later time and/or date as may be agreed between the Company and the Underwriter.

### FRACTIONAL ENTITLEMENTS

The Company will not provisionally allot fractions of Rights Shares in their nil-paid or fully-paid forms.

The aggregate of fractions of the Rights Shares, in nil-paid form, will be provisionally allotted to a nominee appointed by the Company, and if a premium of more than HK\$100 (net of expenses) can be obtained, will be sold by the Company or its appointed nominee in nil-paid form on the Stock Exchange. The net proceeds of such sale will be retained by the Company for its own benefit.

Any unsold fractions of the Rights Shares will be made available for excess applications upon Qualifying Shareholders. No odd lot matching services will be provided.

### DISTRIBUTION OF THIS PROVISIONAL ALLOTMENT LETTER AND THE OTHER PROSPECTUS DOCUMENTS

This provisional allotment letter shall only be sent to the Qualifying Shareholders.

Distribution of this provisional allotment letter and the other Prospectus Documents into jurisdictions other than Hong Kong may be restricted by law. Persons into whose possession this provisional allotment letter or any of the other Prospectus Documents come (including, without limitation, agents, custodians, nominees and trustees) should inform themselves of and observe any such restrictions. Any failure to comply with those restrictions may constitute a violation of the securities laws of any such jurisdiction. Any Shareholder or Beneficial Owner who is in any doubt as to his/her position should consult an appropriate professional adviser without delay. In particular, subject to certain exceptions as agreed between the Company and the Underwriter, this provisional allotment letter and the other Prospectus Documents should not be distributed, forwarded to or transmitted in, into or from any of the Specified Territories.

### QUALIFYING SHAREHOLDERS AND NON-QUALIFYING SHAREHOLDERS

The Prospectus Documents will not be registered in any applicable securities legislation of any jurisdiction other than Hong Kong and Bermuda.

To qualify for the Rights Issue and to accept the Rights Shares provisionally allotted under the provisional allotment letter, a Shareholder must have been registered as a member of the Company as at 5:00 p.m. on Thursday, 13 June 2013 and not be a Non-Qualifying Shareholder.

The Non-Qualifying Shareholders are Shareholders resident in the US, the UK, Canada and Saudi Arabia (the "Specified Territories"), except that a Shareholder resident in one of the Specified Territories who was registered as a member of the Company on the Record Date and who fulfills the requirements of an applicable exemption described in the section below headed "Limited categories of persons in the Specified Territories who may be able to take up their rights under the Rights Issue" is regarded as a Qualifying Shareholder.

Arrangements will be made for the Rights Shares which would otherwise have been available to be taken up by Non-Qualifying Shareholders whose addresses as shown in the register of members of the Company at 5:00 p.m. on Thursday, 13 June 2013 are in a Specified Territory, to be sold in the market in their nil-paid form on or after the date of the Rights Issue. The net proceeds of such sale, less expenses, will be paid to the Non-Qualifying Shareholders pro-rata to their shareholding based as at 5:00 p.m. on Thursday, 13 June 2013. The Company will retain individual amounts of HK\$100 or less for its own benefit. Any unsold entitlement of such Non-Qualifying Shareholders to the Rights Shares, together with any Rights Shares provisionally allotted but not accepted by the Qualifying Shareholders or otherwise subscribed for by transferees of nil-paid Rights Shares and any unsold fractions of the Rights Shares (see the section headed "Fractional Entitlements" above) will be made available for excess applications on excess application forms by Qualifying Shareholders. In respect of any Beneficial Owner who is a resident in a Specified Territory who does not reside in the Relevant Territory and who holds his/her/its rights in Shares through a Registered Owner and/or any such Beneficial Owners holding interests in Shares through CCASS) having an address shown in the register of members of the Company at 5:00 p.m. on the Record Date which is not in one of the Specified Territories (a "Non-Qualifying Beneficial Owner"), the nil-paid Rights Shares which would otherwise have been available to be taken up by that Non-Qualifying Beneficial Owner will not be sold in the market and the relevant Non-Qualifying Beneficial Owner will not receive the proceeds of any such sale.

Receipt of this provisional allotment letter and/or any other Prospectus Document does not and will not constitute an offer in those jurisdictions in which it would be illegal to make an offer and, in those circumstances, this provisional allotment letter and/or the other Prospectus Documents must be treated as set for information purposes only and should not be copied or redistributed. Persons (including, without limitation, agents, custodians, nominees and trustees) who receive a copy of this provisional allotment letter and/or any other Prospectus Document should not, in connection with the Rights Issue, distribute or send the same in, into or from, or transfer nil-paid Rights Shares to any person in, into or from, any of the Specified Territories. If a provisional allotment letter or excess application form is received by any person in any such territory, or by his/her agent or nominee, he/she must not seek to take up the rights referred to in the provisional allotment letter or excess application form or to transfer the Rights Shares or apply for any excess Rights Shares under the excess application form unless the Company and the Underwriter determine that such actions would not violate applicable legal or regulatory requirements. Any person (including, without limitation, agents, custodians, nominees and trustees) who does forward this provisional allotment letter or any other Prospectus Document in, into or from any Specified Territory (whether under a contractual or legal obligation or otherwise) should draw the recipient's attention to the contents of this section.

Notwithstanding any other provision in this provisional allotment letter or any other Prospectus Document, the Company and the Underwriter reserve the right to permit any Shareholder to take up his/her/its rights if the Company and the Underwriter, in their absolute discretion, are satisfied that the transaction in question would not constitute a contract of or an offer in any of the Specified Territories.

### LIMITED CATEGORIES OF PERSONS IN THE SPECIFIED TERRITORIES WHO MAY BE ABLE TO TAKE UP THEIR RIGHTS UNDER THE RIGHTS ISSUE

The following limited categories of persons in the Specified Territories may be able to take up their rights under the Rights Issue:

- Shareholders or Beneficial Owners in the US whom the Company believes reasonably are QIBs (the identities of whom are to be agreed between the Company and the Underwriter) may be able to purchase Rights Shares being offered in the Rights Issue (pursuant to the exercise of rights granted under the Rights Issue) by way of a private placement pursuant to an applicable exemption from registration under the US Securities Act, provided that they provide a signed investor representation letter in the form set out in Appendix IV of the Prospectus, which will also contain restrictions and procedures regarding the transfer of Rights Shares, in accordance with the requirements of the Prospectus;
- Persons resident in the UK who are (i) "qualified investors" for the purposes of sections 86(1) and 86(7) of the UK Financial Services and Markets Act 2000 ("FSMA") (including pursuant to Article 2(1) of the European Union's Directive 2003/71/EC (and any amendments thereto, including those made by Directive 2010/73/EU) (the "Prospectus Directive")); (ii) persons whom the Rights Issue may be made available pursuant to another exemption under Article 3(2) of the Prospectus Directive or (iii) persons whom the Prospectus may otherwise be lawfully distributed;
- Persons located in Canada who are "accredited investors" as defined in National Instrument 45-106 *Prospectus and Registration Exemptions* ("NI 45-106").

In each case, the Company and the Underwriter reserve the absolute discretion in determining whether to allow such participation as well as the identity of the persons who may be allowed to do so.

### REPRESENTATIONS AND WARRANTIES

By completing, signing and submitting this provisional allotment letter, each subscriber of Rights Shares being offered and sold outside the US hereby represents and warrants to the Company and the Underwriter and to any person acting on their behalf, unless in their sole discretion the Company and the Underwriter waive such requirement that:

- he/she/it was a Shareholder as at 5:00 p.m. on Thursday, 13 June 2013, or he/she/it lawfully acquired or may lawfully acquire rights, directly or indirectly, from such a person;
- he/she/it may lawfully be offered, take up, exercise, obtain, subscribe for and receive the nil-paid Rights Shares and/or the fully-paid Rights Shares in the jurisdiction in which he/she/it resides or is currently located;
- he/she/it is not subject to certain restrictions, such as the "US person" as defined in Regulation S under the US Securities Act;
- subject to certain exceptions, he/she/it is not accepting or offering to acquire, take up or exercise nil-paid Rights Shares or the fully-paid Rights Shares on a nondiscriminatory basis for a person who is resident or located in the US or otherwise a "US person" (as defined in Regulation S under the US Securities Act) at the time the instruction to accept was given;
- he/she/it is acquiring the nil-paid Rights Shares and/or the fully-paid Rights Shares in an "offshore transaction" as defined in Regulation S under the US Securities Act;
- he/she/it has not been offered the Rights Shares by means of any "directed selling efforts" as defined in Regulation S under the US Securities Act;
- he/she/it is not acquiring nil-paid Rights Shares or the fully-paid Rights Shares with a view to the offer, sale, transfer, delivery or distribution, directly or indirectly, of such nil-paid Rights Shares or the fully-paid Rights Shares into the US; and
- he/she/it understands that neither the nil-paid Rights Shares nor the fully-paid Rights Shares have been or will be registered under the US Securities Act or with any securities regulatory authority of any state, territory, or possession of the US and the nil-paid Rights Shares or the fully-paid Rights Shares are being distributed outside the US or transferred to the Relevant Territory in violation of Regulation S. Consequently, he/she/it understands the nil-paid Rights Shares or the fully-paid Rights Shares may not be offered, sold, pledged or otherwise transferred in or into the US, except in reliance on an exemption from, or in transactions not subject to, the registration requirements of the US Securities Act.

Any person (including, without limitation, agents, custodians, nominees and trustees) who transfers this provisional allotment letter or requesting registration of the Rights Shares comprised therein represents and warrants to the Company and the Underwriter that, except where proof or confirmation has been provided to the Company's satisfaction that such person's use of this provisional allotment letter will result in the distribution of an applicable legal requirement in any jurisdiction: (i) such person is not accepting and/or transferring this provisional allotment letter, or requesting registration of the relevant nil-paid Rights Shares or the fully-paid Rights Shares from within any of the Specified Territories; (ii) such person is not in any of the Specified Territories or in any territory in which it is otherwise unlawful to make or accept an offer to acquire the Rights Shares or to use this provisional allotment letter in any manner in which such person has used or will use it; (iii) such person is not acting on a non-discriminatory basis for a person who is resident or located in the US or otherwise a "US person" (as defined in Regulation S under the US Securities Act) at the time the instruction to accept or renounce was given; and (iv) such person is not acquiring the Rights Shares with a view to the offer, sale, resale, transfer, delivery or distribution, directly or indirectly, of any of the Rights Shares into any of the Specified Territories.

The Company may treat as invalid any acceptance or purported acceptance of the allotment of Rights Shares comprised in, or any transfer or purported transfer of, this provisional allotment letter if it: (a) appears to the Company to have been executed in, or despatched from, any of the Specified Territories and the acceptance may involve a breach of the laws of the relevant Specified Territory or the acceptance is otherwise in a manner which may involve a breach of the laws of any jurisdiction of if it or its agents believe that it may violate any applicable legal or regulatory requirement; (b) provides an address in any of the Specified Territories for delivery of definitive share certificates for Rights Shares and such delivery would be unlawful or provide an address for delivery of definitive share certificates in any other jurisdiction outside Hong Kong in which it would be unlawful to deliver such certificates; or (c) purports to exclude the representation and/or warranty required by the paragraph immediately above.

In relation to the Canadian investors, capitalised terms and expressions shall have the respective meanings assigned to them in the Canadian Offering Memorandum dated on or around 17 June 2013 issued by the Company in connection with the Rights Issue (the "Canadian Offering Memorandum"). By completing, signing and submitting this provisional allotment letter, each Canadian investor who exercises the Rights Shares and subscribes for the Rights Shares will be deemed to have represented to the Company and the Underwriter, its broker-dealer affiliates and each dealer participating in the distribution of the Rights and Rights Shares as set forth in the Canadian Offering Memorandum.

For the avoidance of doubt, neither Hong Kong Securities Clearing Limited nor HKSCC Nominees Limited will give, or be subject to, any of the above representations and warranties.

### GENERAL

Lodgment of this provisional allotment letter with, where relevant, the form of transfer and nomination purporting to have been signed by the person(s) in whose favour this provisional allotment letter has been issued, shall be conclusive evidence of the title of the party or parties lodging it to deal with the same and to receive a split provisional allotment letter and/or the share certificates for the Rights Shares. Further copies of the Prospectus are available at the Company's branch share registrar, Computershare Hong Kong Investor Services Ltd., (telephone number: (852) 2862 8646), at Shops 1712-1716, 17/F, Hopewell Centre, 183 Queen's Road East, Wanchai, Hong Kong.

All documents, including cheques for refund, will be sent by ordinary mail at the risk of the relevant applicants or other persons entitled thereto.

This provisional allotment letter and all acceptances of the offer contained in it shall be governed by and construed in accordance with the laws of Hong Kong. Nil-paid rights are expected to be traded in board lots of 2,000 (as the Existing Shares are currently traded on the Stock Exchange in board lots of 2,000). References in this provisional allotment letter to time are to Hong Kong time unless otherwise stated.

By completing, signing and submitting this provisional allotment letter, you agree to disclose to the Company and/or its Hong Kong branch share registrar and their respective advisers and agents personal data and any information which they require about you or the person(s) for whose behalf you have made the acceptance of the provisional allotment of Rights Shares. The Personal Data (Privacy) Ordinance provides the holders of securities to ascertain whether the Company or its Hong Kong branch share registrar hold their personal data, to obtain a copy of that data, and to correct any data that is inaccurate. In accordance with the Personal Data (Privacy) Ordinance, the Company and its Hong Kong branch share registrar have the right to charge a reasonable fee for the processing of any data access request. All requests for access to data or correction of data or for information regarding policies and practices and the kinds of data held should be addressed to the Company, at its principal place of business in Hong Kong at 24th Floor, Two Exchange Square, 8 Connaught Place, Central, Hong Kong or as notified from time to time in accordance with applicable law, for the attention of the Company Secretary or (as the case may be) the Hong Kong branch share registrar.

Yours faithfully,  
 For and on behalf of  
**First Pacific Company Limited**  
 Managed and controlled by  
**Manfred W. Maerker**  
 Managing Director and CEO

# FIRST PACIFIC COMPANY LIMITED

## 第一太平洋有限公司

(根據百慕達法例註冊成立之有限公司)

網址: <http://www.firstpacific.com>

(股份代號: 00142)

敬啟者:

### 緒言

根據本暫定配額通知書及章程所載之條款及條件，並在本公司之組織章程大綱及細則的規限下，本公司董事已暫定配發本暫定配額通知書首頁所載數目之本公司供股股份予閣下，基準為於二零一三年六月十三日(星期四)下午五時正以前，閣下名義在本公司股東登記冊上登記每八股現行股份可獲配發一股供股股份。閣下該項持有之現有股份列於本暫定配額通知書首頁中圖，而所獲暫定配發之供股股份數目則列於本暫定配額通知書首頁中圖。除文義另有所指外，於章程中已界定之詞彙與本函件所採用者具相同涵義。

閣下有權不遵於二零一三年七月三日(星期三)下午四時正根據下文所載之方式按每股股份8.10港元之價格收購暫定配發予閣下之供股股份。閣下「合資格股東」及「不合資格股東」一節的規限下，閣下可接納此暫定配發予閣下之全部或任何數目的供股股份，或出售閣下之全部或任何有關權利。閣下如欲只接納閣下之部分暫定配額並將餘額轉讓，或擬將閣下之暫定配額轉讓予超過一人，則閣下應參閱下文「分拆」一節內之指示。閣下如欲轉讓閣下之全部暫定配額，則閣下應參閱下文「轉讓」一節內之指示。閣下應參閱下文「轉讓」一節內之指示。

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