



FIRST PACIFIC COMPANY LIMITED

第一太平有限公司

(Incorporated with limited liability under the laws of Bermuda)

Press Release

Wednesday, 6 March 2024

MPIC surges to a record high 90% growth in reported net income

The attached press release was released today in Manila by Metro Pacific Investments Corporation (“MPIC”), in which First Pacific Group holds an economic interest of approximately 46.3% as at 31 December 2023.

MPIC is a Philippine-based, leading infrastructure investment management and holding company, with core investments in electricity distribution and production, toll roads, water distribution and sewerage management, and healthcare services in the Philippines and ASEAN.

Further information on MPIC can be found at www.mpic.com.ph.

* * *

For further information, please contact:

John Ryan
Associate Director

Tel: +852 2842 4355
Mobile: +852 6336 1411

Sara Cheung
Vice President
Group Corporate Communications

Tel: +852 2842 4336

MPIC surges to a record high 90% growth in Reported Net Income

MANILA, Philippines, March 6, 2024 – Metro Pacific Investments Corporation’s (“MPIC” or the “Company”) Consolidated Reported Net Income attributable to the Company rose 90% to a highest-ever ₱19.9 billion in 2023 compared with ₱10.5 billion last year.

Improved financial and operating results from MPIC’s holdings delivered a 29% increase in contribution from operations to a record high ₱24.5 billion, mainly driven by the strong performance of the power generation business and higher water tariffs at the water concession.

Among the Company’s core businesses, Power had the largest contribution at ₱15.2 billion or 62% of Net Operating Income while Toll Roads and Water contributed ₱5.8 billion and ₱4.4 billion, respectively.

Core Net Income was up 38% to ₱19.5 billion from ₱14.2 billion in 2022.

STAND-ALONE PERFORMANCE OF CORE OPERATING COMPANIES

POWER MERALCO

Financial and Operational Highlights

- Total Revenues rose 4% to ₱443.6 billion, its highest-ever figure, reflecting increased pass-through charges and growth in volumes sold.
 - Consolidated distribution utility energy sales volumes grew 4.4% to 51,044 GWh.
- Consolidated Core Net Income (“CCNI”) increased 37% to ₱37.1 billion, driven by significant growth in contribution from the power generation business.
 - Meralco PowerGen Corporation (“MGen”) contributed ₱9.7 billion to MERALCO’s CCNI, 80% higher than in 2022, primarily driven by the contribution of Singapore-based PacificLight Power Pte. Ltd., the recovery of Global Business Power and positive contributions of its solar power projects.
- Reported Net Income improved 34% to ₱38.0 billion.
- Capital expenditures amounted to ₱30 billion, mainly utilized for new connections, asset renewals, and load growth projects, as well as pole relocation works to support various government infrastructure projects.

TOLL ROADS

METRO PACIFIC TOLLWAYS CORPORATION

Financial and Operational Highlights

- Toll Revenues grew 19% to ₱27.2 billion due to a combination of toll rate increases and traffic growth in the Philippines and Indonesia.

- Average daily vehicle entries
 - Philippines - rose 12% to 659,687
 - Vietnam - increased 5% to 77,622
 - Indonesia - climbed 82% to 489,728, which included 197,893 vehicles from the Jakarta-Cikampek Elevated Toll Road (“Japex”), acquired in 2H 2022
- Core Net Income only increased 2% to ₱5.8 billion as the growth in Revenues was tempered by the higher concession amortization on newly opened roads and financing cost of the Japex acquisition.

WATER

MAYNILAD

Financial and Operational Highlights

- Revenues grew 19% to ₱27.3 billion reflecting 2% growth in billed volume and higher effective tariffs.
- Core Net Income rose 51% to ₱9.1 billion due to lower operating costs resulting from the extension of the concession period.
- Capital expenditure amounted to ₱19.7 billion, up 29% from last year, as Maynilad continued to deliver on its obligations under its regulator-approved business plan.

BALANCE SHEET HIGHLIGHTS – MPIC PARENT

- Cash and cash equivalents and short-term investments amounted to ₱14.2 billion.
- Net debt amounted to ₱62.6 billion versus ₱73.6 billion in December 2022.

CONCLUSION

“All of our core business segments performed consistently well in 2023. Meralco’s power generation business is becoming a steady contributor to its growth with promising expansion opportunities in the pipeline. Traffic on our toll roads under MPTC is rising by double digits and Maynilad is benefiting from the catch-up of delayed tariff increases,” said MPIC Chairman, President, and CEO Manuel V. Pangilinan.

“We are working hard to make 2024 another banner year for MPIC and our operating companies on the expectation that greater private sector participation in infrastructure development will help propel our nation to higher growth in the near term and further ahead.”

Forward-Looking Statements

This press release may contain “forward-looking statements,” which are subject to risks and uncertainties that could affect MPIC’s business and results of operations. Although MPIC believes that expectations reflected in any forward-looking statements are reasonable, it cannot guarantee future performance, action, or events.

For further information, please contact:

Chaye A. Cabal-Revilla
EVP, Chief Finance, Risk and Sustainability Officer
Tel: +632 8888 0888

Maricris D. Aldover-Ysmael
VP, Investor Relations
Tel: +632 8888 0888

Melody M. Del Rosario
VP, Public Relations & Corporate Communications
Tel: +632 8888 0888

METRO PACIFIC INVESTMENTS CORPORATION AND SUBSIDIARIES
CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (AUDITED)
(Amounts in Peso Millions, except Per Share Amounts)

	For the Year Ended December 31	
	2023	2022
OPERATING REVENUES	₱61,328	₱50,882
COST OF SALES AND SERVICES	(22,761)	(19,818)
GROSS PROFIT	38,567	31,064
General and administrative expenses	(13,035)	(11,732)
Interest expense	(13,003)	(10,306)
Share in net earnings of equity method investees	16,189	14,210
Interest income	1,905	1,134
Construction revenue	36,991	35,441
Construction costs	(36,991)	(35,441)
Provision for decline in value of assets	(290)	(9,485)
Others	2,100	2,056
INCOME BEFORE INCOME TAX	32,433	16,941
PROVISION FOR INCOME TAX		
Current	5,497	4,296
Deferred	579	(492)
	6,076	3,804
NET INCOME	₱26,357	₱13,137
OTHER COMPREHENSIVE INCOME (LOSS) – NET		
To be reclassified to profit or loss in subsequent periods	(777)	1,423
Not to be reclassified to profit or loss in subsequent periods	(2,245)	3,227
	(3,022)	4,650
TOTAL COMPREHENSIVE INCOME	₱23,335	₱17,787
Net income attributable to:		
Owners of the Parent Company	₱19,916	₱10,495
Non-controlling interest	6,441	2,642
	₱26,357	₱13,137
Total Comprehensive Income Attributable to:		
Owners of the Parent Company	₱16,962	₱15,085
Non-controlling interest	6,373	2,702
	₱23,335	₱17,787
BASIC AND DILUTED EARNINGS PER COMMON SHARE	₱0.6838	₱0.3563

METRO PACIFIC INVESTMENTS CORPORATION AND SUBSIDIARIES
CONSOLIDATED STATEMENTS OF FINANCIAL POSITION (AUDITED)
(Amounts in Peso Millions)

	December 31, 2023	December 31, 2022
ASSETS		
Current Assets		
Cash and cash equivalents	P39,372	P33,595
Short-term placements	1,742	8,827
Restricted cash	17,093	4,767
Receivables	8,870	9,195
Other current assets	16,085	12,540
Total Current Assets	83,162	68,924
Noncurrent Assets		
Investments and advances	205,325	196,323
Service concession assets	374,694	331,693
Property, plant and equipment	7,809	6,904
Goodwill	15,240	15,241
Intangible assets	1,027	377
Deferred tax assets	923	769
Other noncurrent assets	28,945	23,565
Total Noncurrent Assets	633,963	574,872
TOTAL ASSETS	P717,125	P643,796
LIABILITIES AND EQUITY		
Current Liabilities		
Accounts payable and other current liabilities	P46,354	P44,784
Income tax payable	1,271	1,283
Due to related parties	93	83
Short-term and current portion of long-term debt	39,199	20,842
Current portion of:		
Provisions	8,550	8,337
Service concession fees payable	1,223	1,289
Total Current Liabilities	96,690	76,618
Noncurrent Liabilities		
Noncurrent portion of:		
Provisions	4,073	3,030
Service concession fees payable	28,541	28,453
Long-term debt	277,506	271,625
Deferred tax liabilities	10,904	9,898
Other long-term liabilities	10,399	9,131
Total Noncurrent Liabilities	331,423	322,137
Total Liabilities	428,113	398,755
Equity		
Owners of the Parent Company:		
Capital stock	34,534	31,661
Additional paid-in capital	80,678	68,638
Treasury shares	(10,789)	(10,703)
Equity reserves	3,472	(1,377)
Retained earnings	122,041	105,692
Other comprehensive income reserve	3,165	6,177
Total equity attributable to owners of the Parent Company	233,101	200,088
Non-controlling interest	55,911	44,953
Total Equity	289,012	245,041
TOTAL LIABILITIES AND EQUITY	P717,125	P643,796