Dated : 18 March 2019

•

.

PT INDOFOOD SUKSES MAKMUR TBK

and

PT IDMARCO PERKASA INDONESIA

FRAMEWORK AGREEMENT

THIS FRAMEWORK AGREEMENT (the "Agreement") is made on the 18th day of March 2019, by and between:

 PT INDOFOOD SUKSES MAKMUR Tbk., a company incorporated in Indonesia, having registered address at Sudirman Plaza Indofood Tower, 27<sup>th</sup> Floor, Jalan Jenderal Sudirman Kav. 76-78, Jakarta 12910, Indonesia. ("Indofood");

and

II. PT IDMARCO PERKASA INDONESIA a company incorporated in Indonesia, having its registered address at Gedung Ariobimo Sentral Lantai 3 Jalan HR Rasuna Said Blok X- 2 Kav 5 Kelurahan Kuningan Timur Kecamatan Setiabudi Jakarta Selatan 1295, Indonesia. ("Idmarco").

(Indofood and Idmarco shall individually be referred to as a "Party" and collectively as the "Parties").

Whereas:

- A. Indofood and its subsidiaries are group of companies which engages in manufacturing of consumer branded products. Through its four major business units, Indofood offers a wide range of food products: Bogasari (flour and pasta), Consumer Branded Products (Noodles, Food Seasoning, Snack Foods, Biscuit, Nutrition and Special Foods, Beverage, Dairy), Packaging (Plastic Packaging, Corrugated Box) and Agri (Crude Palm Oil, Cooking Oils, Margarine).
- B. Idmarco is a company engages in the business for operating internet service and mobile application for online sale and purchase of any products via website <u>www.idmarco.com</u> owned by Idmarco.
- C. The Parties intend to enter into agreement in respect of the provision to use mobile application for online sale and purchase via website <u>www.idmarco.com</u> of any products produced by Indofood and its subsidiaries ("**Products**"). Indofood and Idmarco agree to enter into this Agreement to provide a framework for the regulation of business between Indofood and/or its direct or indirect subsidiaries ("**Indofood Group**") and Idmarco and/or its subsidiaries ("**Idmarco Group**") in respect of the selling of the Products.

IT IS HEREBY AGREED:

#### 1. Interpretation

"Business	Means a day (other than Saturday) on which bank in Jakarta are open to the public	
Day"	for business;	
"Business	Means selling of the of Products by any member(s) of the Indofood Group via	
Transactions"	website www.idmarco.com owned by Idmarco Group, more particularly describ	
	at Clause 2.1;	
"Exchange"	The Stock Exchange of Hong Kong Limited;	
"FPCL"	Means First Pacific Company Limited, being an indirect majority shareholde	
	Indofood;	
"Group"	In relation to a company, means that company, its subsidiaries, its holding companies and subsidiaries of those holding companies and a "member" of a	
	Group means any of them;	
"Implementing	Means the agreements setting out the detailed terms and conditions for the	
Agreements"	provision of selling of the Products by members of the Indofood Group via	
	website <u>www.idmarco.com</u> owned by Idmarco Group to be entered into from time	
	to time as contemplated by Clause 3;	

1.1 In this Agreement and the recitals hereto, unless the context otherwise requires:

"Indofood Group"	Means Indofood and its direct and/or indirect subsidiaries;
"Idmarco Group"	Means Idmarco and its subsidiaries;
"Products"	Means any products produced by Indofood Group.

- 1.2 In this Agreement, words importing the singular include the plural and vice versa, words importing gender or the neuter include both genders and the neuter and references to persons include bodies corporate or un-incorporate.
- 1.3 References herein to "Clause" or "Schedule" are to a clause or schedule of this Agreement.
- 1.4 The Clause headings in this Agreement are for convenience only and shall not affect its interpretaion.

## 2. Scope of Transaction

- 2.1. From time to time during the term of this Agreement, any members of Indofood Group may conduct Business Transaction by sale and purchase of the Products via website <u>www.idmarco.com</u> owned by Idmarco and/or Idmarco Group.
- 2.2. If any member(s) of Indofood Group undertake the Business Transactions with any members of Idmarco Group, those transactions shall be provided upon and subject to the detailed terms and conditions of the applicable Implementing Agreements referred to in Clause 3.
- 2.3. Relevant member(s) of Indofood Group conducting the Business Transactions under this Agreement and any Implementing Agreement(s) shall provide those Business Transactions with due skill, diligence and care in accordance with generally accepted standards and practices applicable to the provision of the supply Products agreed to be provided.

## 3. Terms of The Implementing Agreements

- 3.1. In each case where a member of Indofood Group has agreed to conduct Business Transactions with a member of Idmarco Group, each member of the Group shall enter into one or more detailed Implementing Agreements valid for the period which in line with the provision as described in clause 5 below and setting out the detailed terms and conditions for the provision of the relevant Business Transactions, on terms to be agreed between each member of the Group and based on the principles set out in the Agreement, including the provision of pricing which shall be determined from time to time based on a written mutual agreement between the relevant Parties, with due regard to the prevailing market price and is expected to be no less favourable to Indofood Group than those offer to/available from other independent third Parties.
- 3.2. As a general principle, all Implementing Agreements shall be for a fixed period and reflect normal commercial terms and the terms and conditions are arms length and in the normal market condition, except in special circumstances, must not exceed 3 (three) years. In any case where special circumstances apply and the duration of an Implementing Agreement is agreed to be longer than 3 (three) years, that longer period shall be subject to an independent financial advisor appointed by the BOD of FPCL giving an opinion that it is normal business practice for contracts of the relevant type to be of such duration and explaining in the independent financial advisor's opinion why a longer period for the relevant Implementing Agreement is required.

## 4. Annual Caps

- 4.1. Unless Indofood Group and Idmarco Group otherwise agree, the total value of the transactions in respect of Business Transaction by members of Indofood Group to members of Idmarco Group shall not exceed the agreed business caps to be determind from time to time by mutual agreement of the Parties (the "Business Caps").
- 4.2. If the total value of the Business Caps applicable to a financial period would exceed the agreed Business Caps as mentioned above in respect of the relevant financial period, the transaction(s) which would result in the Business Caps or for the relevant financial period being exceeded and any increase in the Business Caps required as a result will be subject to prior announcement or approval by the independent shareholder of FPCL.
- 4.3. It is agreed that for each renewal of this Agreement and/or the Implementation Agreements, the Parties will discuss to determine the revised Business Caps for relevant renewal period which is subject to conditions as described in Clause 3.2. above.

## 5. Term of this Agreement

This Agreement shall continue to be in force as of the 19th day of October 2018 until 31st day of December 2019; provided that upon expiration of the initial term or subsequent renewal term, this Agreement will be automatically renewed for a successive period of 3 (three) years thereafter, subject to compliance with the relevant requirements of the rules of Exchange, or, alternatively, any waivers obtained from strict compliance with such requirements; unless terminated earlier by any of the Parties by giving not less than 1 (one) month's notice to the other Party.

### 6. Severance

- 6.1. If any provision (or part of a provision) of this Agreement is found by any court or administrative body of competent jurisdiction to be invalid, unenforceable or illegal, the other provisions will remain in force.
- 6.2 If any invalid, unenforceable or illegal provision would be valid, enforceable or legal if some part of it were deleted, that provision will apply with whatever modification is necessary to make it valid, enforceable or legal.

## 7. Confidentiality

- 7.1. Each Party undertakes that it shall not at any time disclosure to any person any confidential information discloses to it by the other Party concerning the business or affairs of the other Party or of any member of its Group, including but not limited to information relating to a Party's operations, processes, plans, product information, know-how, designs, trade secrets, software, market opportunities and customer ("Confidential Information"), except as permitted by clause 7.2.
- 7.2. A Party may disclose the other Party's Confidential Information:
  - a. Members of its respective Group and to its and their respective employees, officers, agents, consultants or sub-contractors ("Representatives") who, in each case, need to know such information for the purposes of carrying out the Party's obligations under this Agreement. Provided that the diclosing Party takes all reasonable steps to ensure that the members of its Group and its Representatives to whom any Confidential Information is disclosed comply with the confidentiality obligations contained in this clause 7.2 as though they were a Party to this Agreement. The disclosing Party shall be responsible for its compliance with the confidentiality obligations set out in this clause by the members of its Group and its Representatives to whom any Confidential Information is disclosed to the party of the party shall be responsible for its compliance with the confidentiality obligations set out in this clause by the members of its Group and its Representatives to whom any Confidential Information is disclosed;

- b. In any proceedings relating to the enforcement of rights or obligations under this Agreement;
- c. To the extent that the Confidential Information is in the public domain otherwise then by reason of a default by the disclosing Party;
- d. As may be required by law, court order, any governmental or regulatory authority or the rules or regulations of any stock exchange on which its shares are listed. In any case where disclosure of the other Party's Confidential Information is required under this sub-clause 7.2 d, the diclosing Party shall (if permitted) uses its reasonable endeavours to give the other Party notice of the relevant disclosure requirements and an opportunity to comment on the form of disclosure proposed to be made, provided that this shall not prevent the disclosing Party complying with its disclosure obligations in a timely manner.
- 7.3. Each Party reserves all rights in its Confidential Information. No rights or obligations in respect of a Party's Confidential Information other than those expressly stated in this Agreement are granted to the other Party or to be implied from this Agreement. In particular, no license is granted directly or indirectly under any patent, invention, discovery, copyright or other intellectual property right held, made, obtained or licensable by either Party now or in the future.

### 8. Further Assurances

Each Party shall, at its own expenses, promptly execute and deliver all such documents, and do all such things, or procure the execution of documents and do such things as are required to give full effect to this Agreement and the transactions contemplated hereunder.

### 9. Variation

No variation of this Agreement shall be valid unless it is in writing and signed by or on behalf of each of the Parties.

## 10. Waiver

- 10.1 A waiver of any right under this Agreement is only effective if it is in writing and it shall apply only to the Party to whom the waiver is addressed and the circumstances for which it is given.
- 10.2 Unless specifically provided otherwise, rights arising under this Agreement are cumulative and do not exclude rights provided by law.

## 11. Notices

11.1 Each notice, demand or other communication given or made under this Agreement shall be in writing and delivered or sent by post or airmail or by facsimile transmission to the other Party to this Agreement at its address or fax number set out below (or such other address or fax number as the addressee has by 5 (five) Business Days prior written notic specified to the other Party):

To Indofood Group	<ul> <li>Sudirman Plaza Indofood Tower 27<sup>th</sup> Floor</li></ul>
Fax No	Jalan Jenderal Sudirman Kav 76-78, Jakarta Selatan, Indonesia <li>+62 21 57958822</li>
To Idmarco Group Fax No	: Gedung Ariobimo Sentral Lantai 3 Jalan HR Rasuna Said Blok X- 2 Kav 5 Kelurahan Kuningan Timur Kecamatan Setiabudi Jakarta Selatan 12950 : +62 21 80668888

11.2 Any notice, demand or other communication so addressed to the other Party to this Agreement shall be deemed to have been delivered (i) if given or made by post, on the third Business Day after the date of dispatch; (ii) if given or made by hand, on delivery to the relevant address; and (iii) if given or made by facsimile, on recet of an error free confirmation of transmission.

### 12. General

- 12.1 This Agreement shall be binding on and shall ensure for the benefit of the successors and assign of the Parties hereto but shall not be capable of being assigned by any Party to this Agreement without the written consent of the other Party.
- 12.2 This Agreement may be signed in any number of counterparts, all of which taken together shall constitute one and the same instrument. Any Party to this Agreement may enter into this Agreement by signing any such counterpart.
- 12.3 Each Party to this Agreement shall bear its own legal and professional fees, costs, and expences incurred in connection with the negotiation, preparation, execution and performance of this Agreement.

### 13. Governing Law and Jurisdiction

This Agreement is governed by and shall be construed in accordance with the laws of the Republic of Indonesia. Any dispute arising out of or in connection with this Agreement, shall be resolved by amicable settlement between the Parties; and if the Parties are unable to reach agreement to settle such dispute then either Party may submit the said dispute to be settled exclusively and finally by a Board of Arbitration under the applicable rules of the Badan Arbitrase Nasional Indonesia (BANI) for the time being in force, which rules are deemed to be incorporated by reference in this clause. Any decision of the Board of Arbitration will be final, binding and inconstestable and may be used as a basis for enforcement thereon in Republic of Indonesia

IN WITNESS WHEREOF, the Parties have caused 2 (two) copies of this Agreement signed by their duly authorized officers or representatives.

**PT INDOFOOD SUKSES MAKMUR Tbk** 

<u>Tjhie Tje Fie</u> Director

Taufik Wiraatmadja Director

Hendra Widjaja Director

# PT IDMARCO PERKASA INDONESIA



/- Budhi H Wibawa Director

- -

۲