

Hong Kong Exchanges and Clearing Limited and The Stock Exchange of Hong Kong Limited take no responsibility for the contents of this announcement, make no representation as to its accuracy or completeness and expressly disclaim any liability whatsoever for any loss howsoever arising from or in reliance upon the whole or any part of the contents of this announcement.



FIRST PACIFIC COMPANY LIMITED

第一太平有限公司

(Incorporated with limited liability under the laws of Bermuda)

Website: <http://www.firstpacific.com>

(Stock Code: 00142)

ANNOUNCEMENT MADE BY PLDT INC.

IN RELATION TO ITS UNAUDITED CONSOLIDATED FINANCIAL RESULTS FOR THE THREE MONTHS ENDED 31 MARCH 2018

This Announcement is made by First Pacific Company Limited (“First Pacific” or the “Company”) pursuant to the requirements of Rule 13.09(2)(a) of the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited (“HKEX”) and the Inside Information Provisions under Part XIVA of the Securities and Futures Ordinance (Chapter 571 of the Laws of Hong Kong) to provide shareholders of First Pacific and the public with the unaudited consolidated financial results of PLDT Inc. (“PLDT”), a major operating associate of the Company, for the three months ended 31 March 2018.

Summary

On 10 May 2018, the board of directors of PLDT approved the release of its unaudited consolidated financial results for the three months ended 31 March 2018. PLDT’s unaudited consolidated financial results have been submitted to the PSE and the NYSE by way of disclosure on 10 May 2018, and have also been disclosed as the Company’s Overseas Regulatory Announcement on the websites of the HKEX and the Company.

PLDT, a major operating associate of First Pacific, is a company incorporated in the Philippines, whose shares are listed on the Philippine Stock Exchange, Inc. (“PSE”). In addition, PLDT’s American Depositary Receipts are listed on the New York Stock Exchange, Inc. (“NYSE”). First Pacific and its Philippine affiliates have a 25.6% attributable economic interest in PLDT. On 10 May 2018, the board of directors of PLDT approved the release of its unaudited consolidated financial results for the three months ended 31 March 2018. PLDT’s unaudited consolidated financial results have been submitted to the PSE and the NYSE by way of disclosure on 10 May 2018, and have also been disclosed as the Company’s Overseas Regulatory Announcement on the websites of the HKEX and the Company. The unaudited consolidated financial statements have been prepared in conformity with the Philippine Financial Reporting Standards and are presented in Philippine Peso. PLDT’s unaudited Consolidated Income Statements for the three months ended 31 March 2018 and 2017, as well as the unaudited Consolidated Statement of Financial Position as at 31 March 2018 and the audited Consolidated Statement of Financial Position as at 31 December 2017 are provided below:

PLDT INC. AND SUBSIDIARIES
CONSOLIDATED INCOME STATEMENTS
FOR THE THREE MONTHS ENDED 31 MARCH 2018 AND 2017

(in million pesos, except earnings per common share amounts which are in pesos)

	2018 (Unaudited)	2017
REVENUES		
Service revenues	37,745	37,701
Non-service revenues	2,762	1,487
	<u>40,507</u>	<u>39,188</u>
EXPENSES		
Selling, general and administrative expenses	17,309	16,552
Depreciation and amortization	9,373	7,550
Cost of sales and services	3,614	3,232
Asset impairment	1,391	1,051
Interconnection costs	1,874	2,091
	<u>33,561</u>	<u>30,476</u>
	6,946	8,712
OTHER INCOME (EXPENSES)	<u>1,889</u>	<u>(1,456)</u>
INCOME BEFORE INCOME TAX	8,835	7,256
PROVISION FOR INCOME TAX	<u>1,911</u>	<u>2,287</u>
NET INCOME	<u>6,924</u>	<u>4,969</u>
ATTRIBUTABLE TO:		
Equity holders of PLDT	6,900	4,951
Noncontrolling interests	24	18
	<u>6,924</u>	<u>4,969</u>
Earnings Per Share Attributable to Common Equity Holders of PLDT		
Basic	31.87	22.84
Diluted	31.87	22.84

PLDT INC. AND SUBSIDIARIES
CONSOLIDATED STATEMENTS OF FINANCIAL POSITION
AS AT 31 MARCH 2018 AND 31 DECEMBER 2017
(in million pesos)

	31 March 2018 (Unaudited)	31 December 2017 (Audited)
ASSETS		
Noncurrent Assets		
Property and equipment	184,455	186,907
Investments in associates and joint ventures	44,486	46,130
Available-for-sale financial investments	–	15,165
Financial assets at fair value through profit or loss	18,522	–
Investment in debt securities and other long-term investments – net of current portion	–	150
Debt instruments at amortized cost – net of current portion	150	–
Investment properties	1,943	1,635
Goodwill and intangible assets	69,369	69,583
Deferred income tax assets – net	29,512	30,466
Derivative financial assets – net of current portion	192	215
Prepayments – net of current portion	6,023	5,370
Advances and other noncurrent assets – net of current portion	–	14,154
Equity instruments at fair value through other comprehensive income – net of current portion	6,477	–
Other financial assets – net of current portion	2,422	–
Other non-financial assets – net of current portion	2,997	–
	<hr/>	<hr/>
Total Noncurrent Assets	366,548	369,775
Current Assets		
Cash and cash equivalents	29,220	32,905
Short-term investments	8,700	1,074
Trade and other receivables	34,013	33,761
Inventories and supplies	4,902	3,933
Contract assets	3,765	–
Current portion of derivative financial assets	299	171
Current portion of investment in debt securities and other long-term investments	–	100
Current portion of debt instruments at amortized cost	105	–
Current portion of prepayments	7,662	9,633
Current portion of advances and other noncurrent assets	–	8,092
Current portion of equity instruments at fair value through other comprehensive income	4,335	–
Current portion of other financial assets	6,837	–
Current portion of other non-financial assets	1,269	–
	<hr/>	<hr/>
Total Current Assets	101,107	89,669
	<hr/>	<hr/>
TOTAL ASSETS	467,655	459,444
	<hr/> <hr/>	<hr/> <hr/>

PLDT INC. AND SUBSIDIARIES
CONSOLIDATED STATEMENTS OF FINANCIAL POSITION (CONTINUED)
AS AT 31 MARCH 2018 AND 31 DECEMBER 2017
(in million pesos)

	31 March 2018 (Unaudited)	31 December 2017 (Audited)
EQUITY AND LIABILITIES		
Equity		
Non-voting serial preferred stock	360	360
Voting preferred stock	150	150
Common stock	1,093	1,093
Treasury stock	(6,505)	(6,505)
Treasury shares under employee benefit trust	(940)	(940)
Capital in excess of par value	130,374	130,374
Other equity reserves	937	827
Retained earnings	8,416	634
Other comprehensive loss	(24,815)	(19,151)
	<hr/>	<hr/>
Total Equity Attributable to Equity Holders of PLDT	109,070	106,842
Noncontrolling interests	4,352	4,341
	<hr/>	<hr/>
TOTAL EQUITY	113,422	111,183
	<hr/>	<hr/>
Noncurrent Liabilities		
Interest-bearing financial liabilities – net of current portion	160,399	157,654
Deferred income tax liabilities – net	3,649	3,366
Derivative financial liabilities – net of current portion	4	8
Customers’ deposits	2,450	2,443
Pension and other employee benefits	7,777	8,997
Deferred credits and other noncurrent liabilities	6,600	7,702
	<hr/>	<hr/>
Total Noncurrent Liabilities	180,879	180,170
	<hr/>	<hr/>
Current Liabilities		
Accounts payable	59,757	60,445
Accrued expenses and other current liabilities	93,176	90,740
Current portion of interest-bearing financial liabilities	11,840	14,957
Dividends payable	7,622	1,575
Current portion of derivative financial liabilities	15	141
Income tax payable	944	233
	<hr/>	<hr/>
Total Current Liabilities	173,354	168,091
	<hr/>	<hr/>
TOTAL LIABILITIES	354,233	348,261
	<hr/>	<hr/>
TOTAL EQUITY AND LIABILITIES	467,655	459,444
	<hr/> <hr/>	<hr/> <hr/>

GENERAL

Shareholders should note that the above unaudited and audited financial results pertain only to PLDT and not to First Pacific itself.

The above information only refers to certain sections of PLDT's disclosure and shareholders should refer to PLDT's original filing submitted to the PSE (<http://www.pse.com.ph>) and the NYSE (<http://www.nyse.com>), as well as disclosed as the Company's Overseas Regulatory Announcement on the websites of the HKEX and the Company on 10 May 2018.

By Order of the Board
First Pacific Company Limited
Manuel V. Pangilinan
Managing Director and CEO

Hong Kong, 10 May 2018

As at the date of this announcement, the Board comprises the following Directors:

Executive Directors:

Manuel V. Pangilinan, *Managing Director and CEO*

Robert C. Nicholson

Christopher H. Young

Non-executive Directors:

Anthoni Salim, *Chairman*

Benny S. Santoso

Tedy Djuhar

Ambassador Albert F. del Rosario

Independent Non-executive Directors:

Prof. Edward K.Y. Chen, *GBS, CBE, JP*

Margaret Leung Ko May Yee, *SBS, JP*

Philip Fan Yan Hok

Madeleine Lee Suh Shin