

Hong Kong Exchanges and Clearing Limited and The Stock Exchange of Hong Kong Limited take no responsibility for the contents of this announcement, make no representation as to its accuracy or completeness and expressly disclaim any liability whatsoever for any loss howsoever arising from or in reliance upon the whole or any part of the contents of this announcement.



FIRST PACIFIC COMPANY LIMITED

第一太平有限公司

(Incorporated with limited liability under the laws of Bermuda)

Website: <http://www.firstpacific.com>

(Stock Code: 00142)

ANNOUNCEMENT MADE BY PLDT INC.

IN RELATION TO ITS UNAUDITED CONSOLIDATED FINANCIAL RESULTS FOR THE NINE MONTHS ENDED 30 SEPTEMBER 2017

This Announcement is made by First Pacific Company Limited (“First Pacific” or the “Company”) pursuant to the requirements of Rule 13.09(2)(a) of the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited (“HKEX”) and the Inside Information Provisions under Part XIVA of the Securities and Futures Ordinance (Chapter 571 of the Laws of Hong Kong) to provide shareholders of First Pacific and the public with the unaudited consolidated financial results of PLDT Inc. (“PLDT”), a major operating associate of the Company, for the nine months ended 30 September 2017.

Summary

On 9 November 2017, the board of directors of PLDT approved the release of its unaudited consolidated financial results for the nine months ended 30 September 2017. PLDT’s unaudited consolidated financial results have been submitted to the PSE and the NYSE by way of disclosure on 9 November 2017, and have also been disclosed as the Company’s Overseas Regulatory Announcement on the websites of the HKEX and the Company.

PLDT, a major operating associate of First Pacific, is a company incorporated in the Philippines, whose shares are listed on the Philippine Stock Exchange, Inc. (“PSE”). In addition, PLDT’s American Depositary Receipts are listed on the New York Stock Exchange, Inc. (“NYSE”). First Pacific and its Philippine affiliates have a 25.6% attributable economic interest in PLDT. On 9 November 2017, the board of directors of PLDT approved the release of its unaudited consolidated financial results for the nine months ended 30 September 2017. PLDT’s unaudited consolidated financial results have been submitted to the PSE and the NYSE by way of disclosure on 9 November 2017, and have also been disclosed as the Company’s Overseas Regulatory Announcement on the websites of the HKEX and the Company. The unaudited consolidated financial statements have been prepared in conformity with the Philippine Financial Reporting Standards and are presented in Philippine Peso. PLDT’s unaudited Consolidated Income Statements for the nine months ended 30 September 2017 and 2016, as well as the unaudited Consolidated Statement of Financial Position as at 30 September 2017 and the audited Consolidated Statement of Financial Position as at 31 December 2016 are provided below:

PLDT INC. AND SUBSIDIARIES
CONSOLIDATED INCOME STATEMENTS
FOR THE NINE MONTHS ENDED 30 SEPTEMBER 2017 AND 2016
(in million pesos, except earnings per common share amounts which are in pesos)

	2017 (Unaudited)	2016
REVENUES		
Service revenues	113,029	118,932
Non-service revenues	6,037	6,454
	<u>119,066</u>	<u>125,386</u>
EXPENSES		
Depreciation and amortization	25,547	22,603
Compensation and employee benefits	17,870	15,078
Repairs and maintenance	9,555	10,905
Professional and other contracted services	8,550	6,603
Cost of sales	7,829	13,982
Interconnection costs	5,712	7,102
Rent	5,067	4,795
Selling and promotions	4,682	6,441
Asset impairment	3,805	7,533
Taxes and licenses	2,836	3,008
Cost of services	1,871	1,238
Insurance and security services	1,212	1,289
Communication, training and travel	836	984
Amortization of intangible assets	622	821
Other expenses	501	711
	<u>96,495</u>	<u>103,093</u>
	<u>22,571</u>	<u>22,293</u>
OTHER INCOME (EXPENSES)		
Equity share in net earnings of associates and joint ventures	2,734	1,477
Interest income	1,023	743
Gains on derivative financial instruments – net	650	511
Foreign exchange losses – net	(787)	(1,434)
Financing costs – net	(5,628)	(5,430)
Other income – net	7,315	4,000
	<u>5,307</u>	<u>(133)</u>
INCOME BEFORE INCOME TAX	<u>27,878</u>	<u>22,160</u>
PROVISION FOR INCOME TAX	<u>5,936</u>	<u>6,260</u>
NET INCOME	<u>21,942</u>	<u>15,900</u>
ATTRIBUTABLE TO:		
Equity holders of PLDT	21,878	15,865
Noncontrolling interests	64	35
	<u>21,942</u>	<u>15,900</u>
Earnings Per Share Attributable to Common Equity		
Holders of PLDT		
Basic	101.06	73.22
Diluted	101.06	73.22

Certain expenses in 2016 were reclassified to conform with the current presentation.

PLDT INC. AND SUBSIDIARIES
CONSOLIDATED STATEMENTS OF FINANCIAL POSITION
AS AT 30 SEPTEMBER 2017 AND 31 DECEMBER 2016
(in million pesos)

	30 September	31 December
	2017	2016
	(Unaudited)	(Audited)
ASSETS		
Noncurrent Assets		
Property and equipment	187,521	203,188
Investments in associates and joint ventures	50,532	56,858
Available-for-sale financial investments	14,395	12,189
Investment in debt securities and other long-term investments – net of current portion	150	374
Investment properties	1,592	1,890
Goodwill and intangible assets	69,763	70,280
Deferred income tax assets – net	25,398	27,348
Derivative financial assets – net of current portion	236	499
Prepayments – net of current portion	6,167	7,056
Advances and other noncurrent assets – net of current portion	14,337	9,473
	<hr/>	<hr/>
Total Noncurrent Assets	370,091	389,155
	<hr/>	<hr/>
Current Assets		
Cash and cash equivalents	25,368	38,722
Short-term investments	8,669	2,738
Trade and other receivables	29,541	24,436
Inventories and supplies	3,720	3,744
Current portion of derivative financial assets	211	242
Current portion of investment in debt securities and other long-term investments	356	326
Current portion of prepayments	7,244	7,505
Current portion of advances and other noncurrent assets	7,192	8,251
	<hr/>	<hr/>
Total Current Assets	82,301	85,964
	<hr/>	<hr/>
TOTAL ASSETS	452,392	475,119
	<hr/> <hr/>	<hr/> <hr/>

PLDT INC. AND SUBSIDIARIES
CONSOLIDATED STATEMENTS OF FINANCIAL POSITION (CONTINUED)
AS AT 30 SEPTEMBER 2017 AND 31 DECEMBER 2016
(in million pesos)

	30 September	31 December
	2017	2016
	(Unaudited)	(Audited)
EQUITY AND LIABILITIES		
Equity		
Non-voting serial preferred stock	360	360
Voting preferred stock	150	150
Common stock	1,093	1,093
Perpetual notes	4,200	–
Treasury stock	(6,505)	(6,505)
Capital in excess of par value	130,361	130,488
Retained earnings	9,214	3,483
Other comprehensive loss	(20,288)	(20,894)
	<hr/>	<hr/>
Total Equity Attributable to Equity Holders of PLDT	118,585	108,175
Noncontrolling interests	299	362
	<hr/>	<hr/>
TOTAL EQUITY	118,884	108,537
	<hr/>	<hr/>
Noncurrent Liabilities		
Interest-bearing financial liabilities		
– net of current portion	159,257	151,759
Deferred income tax liabilities – net	3,324	3,567
Derivative financial liabilities – net of current portion	7	2
Customers’ deposits	2,438	2,431
Pension and other employee benefits	10,852	11,206
Deferred credits and other noncurrent liabilities	9,027	15,604
	<hr/>	<hr/>
Total Noncurrent Liabilities	184,905	184,569
	<hr/>	<hr/>
Current Liabilities		
Accounts payable	41,577	52,950
Accrued expenses and other current liabilities	88,346	92,219
Current portion of interest-bearing financial liabilities	15,625	33,273
Provision for claims and assessments	897	897
Dividends payable	1,680	1,544
Current portion of derivative financial liabilities	78	225
Income tax payable	400	905
	<hr/>	<hr/>
Total Current Liabilities	148,603	182,013
	<hr/>	<hr/>
TOTAL LIABILITIES	333,508	366,582
	<hr/>	<hr/>
TOTAL EQUITY AND LIABILITIES	452,392	475,119
	<hr/> <hr/>	<hr/> <hr/>

GENERAL

Shareholders should note that the above unaudited and audited financial results pertain only to PLDT and not to First Pacific itself.

The above information only refers to certain sections of PLDT's disclosure and shareholders should refer to PLDT's original filing submitted to the PSE (<http://www.pse.com.ph>) and the NYSE (<http://www.nyse.com>), as well as disclosed as the Company's Overseas Regulatory Announcement on the websites of the HKEX and the Company on 9 November 2017.

By Order of the Board
First Pacific Company Limited
Manuel V. Pangilinan
Managing Director and CEO

Hong Kong, 9 November 2017

As at the date of this announcement, the Board comprises the following Directors:

Executive Directors:

Manuel V. Pangilinan, *Managing Director and CEO*

Robert C. Nicholson

Christopher H. Young

Non-executive Directors:

Anthoni Salim, *Chairman*

Benny S. Santoso

Tedy Djuhar

Ambassador Albert F. del Rosario

Independent Non-executive Directors:

Prof. Edward K.Y. Chen, *GBS, CBE, JP*

Margaret Leung Ko May Yee, *SBS, JP*

Philip Fan Yan Hok

Madeleine Lee Suh Shin