

## FIRST PACIFIC COMPANY LIMITED 第一太平有限公司

(Incorporated with limited liability under the laws of Bermuda)

# **Press Release**

Friday, 28 April 2017

## Indofood financial results for the period ended 31 March 2017

The attached press release was released today in Jakarta by PT Indofood Sukses Makmur Tbk ("Indofood", IDX: INDF), in which the First Pacific Group holds an economic interest of 50.1%.

Indofood is a leading Total Food Solutions company with operations in all stages of food manufacturing from the production of raw materials and their processing through to the manufacture of consumer food products and their distribution to the market. It is based and listed in Indonesia while its Consumer Branded Products subsidiary PT Indofood CBP Sukses Makmur Tbk and agribusiness subsidiaries PT Salim Ivomas Pratama Tbk and PT Perusahaan Perkebunan London Sumatra Indonesia Tbk are also listed in Indonesia. Another subsidiary, Indofood Agri Resources Ltd. is listed in Singapore, and an agribusiness associate, Roxas Holdings, Inc. is listed in the Philippines.

Through its four complementary Strategic Business groups, Indofood manufactures and distributes a wide range of food products: Consumer Branded Products (noodles, dairy, snack foods, food seasonings, nutrition and special foods, and beverages), Bogasari (wheat flour and pasta), Agribusiness (oil palm, rubber, sugar cane, cocoa and tea plantations, cooking oils, margarine and shortenings) and Distribution.

Indofood is one of the world's largest manufacturers by volume of wheat-based instant noodles, one of the largest plantation companies by area and the largest flour miller in Indonesia. Indofood also has an extensive distribution network across Indonesia.

Further information on Indofood can be found at www.indofood.com

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For further information, please contact:	
John Ryan	Tel: +852 2842 4355
Head of Investor Relations	Mobile: +852 6336 1411
Executive Vice President	
Group Corporate Communications	
Sara Cheung	Tel: +852 2842 4336
Vice President	

Group Corporate Communications

#### For Immediate Release



## PRESS RELEASE

## INDOFOOD FINANCIAL RESULTS FOR THE PERIOD ENDED 31 MARCH 2017

- Consolidated net sales grew 8.0% to Rp17.83 trillion
- Income from operations increased 37.7% to Rp2.59 trillion
- Income for the period attributable to the equity holders of the parent entity increased 11.0% to Rp1.20 trillion

Jakarta, 28 April 2017 – PT Indofood Sukses Makmur Tbk ("Indofood" or the "Company") today announced its financial results for the period ended 31 March 2017. Consolidated net sales grew 8.0% to Rp17.83 trillion from Rp16.52 trillion in the same period last year. The Company's Strategic Business Groups ("Group") namely Consumer Branded Products ("CBP"), Bogasari, Agribusiness, and Distribution Group contributed around 50%, 21%, 22% and 7% respectively.

Income from operations increased 37.7% to Rp2.59 trillion from Rp1.88 trillion, while operating margin expanded to 14.5%. Income for the period attributable to the equity holders of the parent entity increased 11.0% to Rp1.20 trillion from Rp1.09 trillion and net margin slightly improved to 6.8% from 6.6%. Core profit, which reflects the underlying performance, increased 17.1% to Rp1.19 trillion from Rp1.01 trillion in the same period last year.

Anthoni Salim, the President Director and Chief Executive Officer of Indofood, said: "We are pleased that we have accelerated our sales and core profit growth in the first quarter of 2017. Amidst increasing competition and weaker market demand, CBP Groups performance outpaced the growth in key food and beverage categories. Our Agribusiness Group benefited from the increasing palm products' prices and the recovery in CPO production."

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#### PT IND FOOD SUKSES MAKMUR Tbk

Sudirman Plaza Indofood Tower, 25<sup>th</sup> Floor Jl. Jend. Sudirman Kav. 76 - 78 Jakarta 12910, Indonesia T. +6221 5795 8822 F. +6221 5793 7373 www.indofood.com



### About PT Indofood Sukses Makmur Tbk

Over the last two decades, Indofood has progressively transformed into a Total Food Solutions company with operations in all stages of food manufacturing, from the production of raw materials and their processing, to consumer products in the market. Today, it is renowned as a well-established company and a leading player in each business category in which it operates. In its business operations, Indofood capitalizes on economies of scale and a resilient business model with four complementary Strategic Business Groups ("Group"), namely:

• Consumer Branded Products ("CBP")

Supported by the strength of its product brands, the Group produces a diverse range of consumer branded products including noodles, dairy, snack foods, food seasonings, nutrition and special foods, and beverages.

Bogasari

The Group is primarily a producer of wheat flour as well as pasta, with business operations supported by its own shipping and packaging units.

Agribusiness

The Group's principal activities range from research and development, seed breeding, oil palm cultivation and milling, to the production and marketing of branded cooking oils, margarine and shortening. The Group also cultivates and processes rubber, sugar cane and other crops.

Distribution

With the most extensive distribution network in Indonesia, the Group distributes the majority of the consumer products manufactured by Indofood and its subsidiaries, as well as by third parties, to the market.

#### For further information, please contact:

Elly Putranti Corporate Secretary **PT Indofood Sukses Makmur Tbk** Tel : +6221 5795 8822 Fax: +6221 5793 7373 Email: elly.putranti@indofood.co.id

PT IND©FOOD SUKSES MAKMUR Tbk AND ITS SUBSIDIARIES SUDIRMAN PLAZA, INDOFOOD TOWER, 27/0 Floor, Jalan Jenderal Sudirman Kav. 76-78, Jakaria 12910, INDONESIA Phone : (62 - 21) 57935980 Www.Indofood.com									
INTERIM CONSOLIDATED STATEMENT OF FINANCIAL POSITION As of March 31, 2017 (Expressed in Millions of Rupiah, Unless Otherwise Stated) (UNAUDITED)			INTERIM CONSOLIDATED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME For the Three Months Period Ended March 31, 2017 (Expressed in Millions of Rupiah, Unless Otherwise Stated) (UNAUDITED)		INTERIM CONSOLIDATED STATEMENT OF CASH FLOWS For the Three Months Period Ended March 31, 2017 (Expressed in Millions of Rupiah, Unless Otherwise Stated) (UNAUDITED)				
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ASSETS	March 31, 2017 December 31, 2016	LIABILITIES AND EQUITY	March 31, 2017 December 31, 2016		2017 2016 (Three Months) (Three Months)	CASH FLOWS FROM OPERATING ACTIVITIES	2017 2016 (Three Months) (Three Months)		
CURRENT ASSETS		LIABILITIES		CONTINUING OPERATIONS		Cash received from customers Cash paid to suppliers	17,212,310 16,183,390 (10,617,589) (9,965,145)		
Cash and cash equivalents	13,302,450 13,362,236	CURRENT LIABILITIES Short-term bank loans and overdraft Trust receipts payable	7,341,833 5,697,745 424,760 1,218,864	NET SALES COST OF GOODS SOLD GROSS PROFIT	17,834,867 16,515,754 12,464,326 11,901,597 5,370,541 4,614,157	Payments for production and operating expenses Payments to employees	(4,611,768) (4,227,023) (1,186,325) (1,131,155)		
Short-term investments	682,603 534,138	Trade payables Third parties	2,683,650 2,964,533	Selling and distribution expenses	(1,919,200) (1,859,309)	Cash generated from operations Receipts of interest income	796,628 860,067 155,747 148,781		
Accounts receivable		Related parties Other payables and deposit received - Third parties	657,997 573,340 899,514 1,222,334	General and administrative expenses Other operating income	(890,096) (863,009) 170,862 136,567	Payments of taxes - net	(386,603) (152,906)		
Trade Third parties - net	4,392,111 3,729,640	Accrued expenses	2,112,971 2,260,066	Other operating expenses	(144,485) (149,518)	Payments of interest expenses	(298,296) (403,936)		
Related parties	4,392,111 3,729,840 885.326 887,206	Short-term employee benefits liability Taxes payable	1,280,721 824,778 1,246,756 840,162	INCOME FROM OPERATIONS	2,587,622 1,878,888	Others receipts (payment) - net Net Cash Provided by Operating Activities	1,137 (21,120) 268,613 430,886		
Non-trade	000,020 007,200	Current maturities of long-term debts	<ul> <li>Transfer and the second se</li></ul>	Finance income	193,600 373,532				
Third parties	236.291 216.638	Bank loans Bonds payable	1,200,110 1,608,077 1,999,666 1,999,082	Finance expenses Final tax on interest income	(324,127) (408,135) (30,302) (35,165)				
Related parties	361,120 371,033	Liability for purchases of fixed assets	10,370 10,460	Share in net losses of associates	(69,980) (78,442)	CASH FLOWS FROM INVESTING ACTIVITIES			
Inventories - net	9,045,356 8,469,821	Total Current Liabilities	19,858,348 19,219,441	INCOME BEFORE INCOME TAX EXPENSE	2,356,813 1,730,678	Proceeds from sale of fixed assets	6,808 9,142		
Advances and deposits	843,801 699,403			Income Tax Expense	(594,731) (468,232)	Additions to fixed assets and plantations Payments of advances for projects and acquisition of fixed asset	(725,912) (1,319,112) ts (582,856) (95,989)		
Prepaid taxes	380,190 320,384	NON-CURRENT LIABILITIES		INCOME FOR THE PERIOD FROM		Additions to investment	ts (582,856) (95,989) (148,400) -		
Future crop expenditures	233,395 180,900	Long-term debts - net of current maturities Bank loans	9.697.803 9.889.092	CONTINUING OPERATIONS	1,762,082 1,262,446	Capitalized future cane crops expenditures	(33,988) (27,914)		
Prepaid expenses and other current assets	340,913 214,044	Bonds payable	1,994,710 1,994,160	A DISCONTINUED OPERATION		Acquisition of Subsidiaries, net of cash acquired Net Cash Used in Investing Activities	- (54,992)		
Total Current Assets	30,703,556 28,985,443	Liability for purchases of fixed assets Total Long-term Debts	4,564 4,603 11,697,077 11,887,855	INCOME FOR THE PERIOD FROM A DISCONTINUED OPERATION	- 100,784	Net cash used in investing Activities	(1,484,348) (1,488,865)		
		Deferred tax liabilities - net Due to related parities Advance for stock subscription from non-controlling interest	977,595 1,050,282 548,099 542,099 142,100 83,300	A DISCONTINUED OPERATION INCOME FOR THE PERIOD Other comprehensive income (losses)	1,762,082 1,363,230	CASH FLOWS FROM FINANCING ACTIVITIES Proceeds from short-term bank loans Proceeds from long-term bank loans	3,350,066 3,155,783 304,422 1,755,804		
NON-CURRENT ASSETS		Liabilities for employee benefits Estimated liabilities for assets dismantling costs	5,508,167 5,360,277 91,157 89,838	Items that will not be reclassified to profit or loss;	(3.116) 12.874	Capital contribution and advance for stock subscription	304,422 1,755,804		
Claims for tax refund	166,272 271,485			Re-measurement gains (losses) of employees' benefit liabilities Share of other comprehensive losses of associates, net of tax	(3,115) 12,874 (1,809) (3,080)	from non-controlling interests	102,835 1,038		
Plasma receivables - net	1,066,211 1,064,600	Total Non-current Liabilities TOTAL LIABILITIES	18,964,195 19,013,651 38,822,543 38,233,092	Items that may be reclassified to profit or loss: Unrealized gains (losses) on available-for-sale financial assets	226,171 (144,992)	Proceeds of long-term borrowings from related parties Payments of short-term bank loans	6,000 121,640 (1,683,083) (3,281,658)		
Deferred tax assets - net	2,131,912 2,044,321 5,634,901 3,276,017	TOTAL EXPERIMENT	30,022,043 30,233,052	Exchange differences on translation of financial statements	(45,906) (106,449)	Payments of long-term bank loans	(888,747) (620,749)		
Long-term investments Plantations	5,634,901 3,276,017			Share of other comprehensive income (losses) of associates, net Fair value gains arising from cash flow hedges	t of tax (44,137) 8,965 230,273	Payments of cash dividends by subsidiaries to	and an all should be a state of the second sec		
Mature plantations - net	6,341,787 6,014,014	EQUITY		Other comprehensive income (losses) for the period, net of tax	131,203 (2,409)	non-controlling interests Net Cash Provided by Financing Activities	(1,318)		
Immature plantations	2.858.020 3.095.395	Capital stock - Rp 100 (full amount) par value per share Authorized - 30,000,000,000 shares		TOTAL COMPREHENSIVE INCOME FOR THE PERIOD	1,893,285 1,360,821	Net cash Fronded by Financing Activities	1,130,175		
Industrial timber plantations, net	284.181 284.162	Issued and fully paid - 8,780,426,500 shares	878,043 878,043	Income for the period attributable to :		NET EFFECTS OF CHANGES IN EXCHANGE			
Fixed assets - net	25,697,839 25,701,913	Additional paid-in capital Unrealized gains on available -for- sale financial assets	283,732 283,732 851,221 707,446	Equity holders of the parent entity Non-controlling interests	1,204,891 1,085,540 557,191 277,690	RATES ON CASH AND CASH EQUIVALENTS	(34,226) (171,557)		
Investment property	42,188 42,188	Difference from changes in equity of Subsidiaries	www.controls	Total	1,762,082 1,363,230	NET DECREASE IN CASH AND CASH EQUIVALENTS	(59,786) (97,678)		
Deferred charges - net	666,674 627,998	and effects of transactions with non-controlling interests Exchange differences on translation of financial statements	6,755,035 6,727,795 863,333 871,186	Total comprehensive income					
Goodwill	3,976,524 3,976,524	Retained earnings Appropriated for general reserve	100.000 100.000	for the period attributable to : Equity holders of the parent entity	1.367.175 963.196	CASH AND CASH EQUIVALENTS AT THE BEGINNING OF PERIOD	13,362,236 12,962,041		
Intangible assets - net	2,296,688 2,329,997	Unappropriated	20,610,097 19,406,084	Non-controlling interests	526,110 397,625	of PEniob	10,002,200 12,002,041		
Long-term prepayments	1,033,510 981,204	Equity Attributable to Equity Holders of the Parent Entity	30,341,461 28,974,286	Total	1,893,285 1,360 821	CASH AND CASH EQUIVALENTS AT THE END OF PERIOD	13,302,450 12,864,363		
Other non-current assets	1,797,229 3,479,254	Non-controlling interests	15,533,488 14,967,137	BASIC EARNINGS PER SHARE FROM CONTINUING OPERATION	NS	Cash and cash equivalents consist of :			
Total Non-current Assets	53,993,936 53,189,072	TOTAL EQUITY	45,874,949 43,941,423	ATTRIBUTABLE TO EQUITY HOLDERS OF THE PARENT ENTITY BASIC EARNINGS PER SHARE FROM A DISCONTINUED OPERA	. ,	Cash and cash equivalents from countinuing operation Overdraft	13,302,450 12,968,748		
TOTAL ASSETS	84,697,492 82,174,515	TOTAL LIABILITIES AND EQUITY	84,697,492 82,174,515	ATTRIBUTABLE TO EQUITY HOLDERS OF THE PARENT ENTITY		Net	13,302,450 12,864,363		
Notes : 1. The financial information as of and for the three-month period ended March 31, 2017 and 2016 is unaudited.									

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 Certain information such as consolidated statement of changes in equity and notes to the consolidated financial statements are not included in the information presented above.
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The Board of Directors PT IND@FOOD SUKSES MAKMUR TEK