## 24th February 2000

## INDOFOOD'S 1999 RESULTS AND BOGASARI DIVESTMENT

Eva Riyanti Hutapea, CEO and President Director, today announced that Indofood reported a net profit of Rp1.395 trillion for 1999, a significant increase over the net profit reported in 1998. Due to the adoption in 1999 of the statements of financial Accounting Standard (SFAS) no. 46 and 50 regarding accounting for income taxes and accounting for certain marketable securities, respectively, the Company's net profit in 1998 was adjusted from Rp150 billion to Rp458 billion.

In 1999, the Company benefited from the strengthening of the Rupiah, with foreign exchange gains of Rp209 billion compared to foreign exchange losses of Rp1.2 trillion in 1998.

Sales increased by 31 per cent to more than Rp11.5 trillion with the three principal divisions, i.e., instant noodles, flour, edible oils and fats contributing 37 per cent, 24 per cent and 24 per cent respectively, or a total of 85 per cent of the group's consolidated sales. The remaining 15 per cent was contributed by the other divisions including snack foods and baby foods which hold strong market positions in their respective product category.

Instant noodles led the group with sales of Rp4.3 trillion, a 45 per cent increase over 1998 and volume reached 8 billion packs in 1999. Flour and edible oils and fats followed with almost identical sales of Rp2.8 trillion. Of the flour sales in 1999, 85 per cent represents flour directly sold by the division. For Edible Oils and Fats, 71 per cent represents sales of manufactured products with the remaining 29 per cent being trading revenues. The division's total sales declined by 16 per cent, largely due to the effect of the declining foreign exchange rates on the export sales revenues.

Earnings before Interest and Taxes (EBIT) for 1999 reached Rp2.29 trillion, a 10 per cent growth as compared to Rp2.08 trillion in 1998. The gross and operating margins for 1999 were 32 per cent and 20 per cent, respectively.

At the end of 1999, the Company's cash position reached close to Rp2.3 trillion out of total assets of Rp10.6 trillion. The outstanding debts in foreign currency, which represents approximately 83 per cent of the bank borrowings at the end of 1999, has been reduced to US\$705 million from US\$910 million at the end of 1998, or a

reduction of approximately 22 per cent. With the debt repayments in 1999, the Company's Debt to Equity and Net Gearing Ratios improved significantly to 3.2 times and 2.2 times, respectively, as compared to 10 times and 8 times of 1998. At the end of 1999, hedging contracts with a total value of US\$368 million represented 52 per cent of the outstanding debts in foreign currency.

On a related note, Hutapea also disclosed that Indofood has decided to discontinue the sale to strategic investors of Indofood's equity stake in the Bogasari flour milling operations. However, the spin-off of the flour milling division into four separate legal entities, as decided in the Extraordinary Meeting of Shareholders held on 6th October 1999, is currently in progress, awaiting approvals from the relevant Government Agencies and the Company's Lenders.

Hutapea emphasized that given this very positive operating results and the strong cash position at the end of 1999, the Board of Directors believe that Indofood can sustain its profitable operations in 2000 and that the Company will be able to meet its loan repayments, a major portion of which will be due in July 2000 of approximately US\$ 400 million. Management has confirmed that Indofood can comfortably service the scheduled loan repayments and interest payments without the necessity of disposing any assets.

Hutapea added: "After the completion of the spin-off of the Bogasari operation, Indofood will look into alternatives to realize the inherent values of Bogasari including a possible Initial Public Offering (IPO). The future prospects of the new subsidiaries remain positive and promising".

Financial data

## PT INDOFOOD SUKSES MAKMUR Tbk

#### **AND SUBSIDIARIES**

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# CONSOLIDATED BALANCE SHEETS DECEMBER 31, 1999 AND 1998 nounts in Thousands Ruplah , except per Share Data )

CONSOLIDATED STATEMENTS OF INCOME
FOR THE YEAR ENDED DECEMBER 31, 1999 AND 1998
(Amounts in Thousands Ruplah, except income per Share)

<u>ASSETS</u>			LIABILITIES AND STOCKHOLDERS' EQUITY					
		1998			1998			1998
	1999	(As restated)		1999	(As restated)		1999	(As restated)
	Rp	Rp		Rp	Rp			
CURRENT ASSETS			CURRENT LIABILITIES					
Cash and cash equivalents	2,291,671,384	2,074,531,912	Short-term bank loans and overdraft	538,125,352	813,805,164	NET SALES	11,548,598,563	8,834,356,126
			Accounts payable					
Accounts receivable			Trade	040 747 705	400 700 405	COST OF GOODS SOLD	7,866,871,793	5,780,358,121
Trade - net Related parties	55.567.192	38.226.480	Related parties Third parties	219,747,785 617.193.365	129,760,465 291,734,826	GROSS PROFIT	3.681.726.770	3.053.998.005
Third parties	730,572,885	501,944,634	Non - trade	017,130,300	231,734,020	GROSS FROM	3,001,720,770	3,033,330,003
Non - trade	. 00,0. 2,000		Related parties	4,048,256	4,951,509	OPERATING EXPENSES		
Related parties	172,195,616	47,480,544	Others	495,223,241	125,429,352	Selling	812,640,442	527,338,752
Forward exchange contracts - net	0	315,613,342	Accrued expenses	430,032,089	276,315,492	General and administrative	584,049,691	447,205,069
Others - net	130,912,950	189,302,845	Taxes payable	185,158,820	300,550,481			
Inventories - net	1,348,653,262	1,193,846,203	Current maturities of long-term debts	0.047.000.407	4 004 040 504	Total Operating Expenses	1,396,690,133	974,543,821
Advances and deposits Prepaid taxes	175,460,402 91,515,010	105,460,536 137,757,352	Loans Obligations under capital leases	2,617,992,435 6,746,004	1,934,010,531 22,985,747	INCOME FROM OPERATIONS	2,285,036,637	2,079,454,184
Prepaid expenses and other current assets	56.134.684	32,470,019	Obligations under capital leases	6,746,004	22,905,747	INCOME FROM OPERATIONS	2,205,036,637	2,079,454,164
repaid expenses and other current assets	00,104,004	02,410,010	Total Current Liabilities	5,114,267,347	3,899,543,567			
Total Current Assets	5,052,683,385	4,636,633,867						
			DEFERRED TAX LIABILITIES - Net	61,821,057	45,622,679	OTHER INCOME ( CHARGES )		
DEFERRED TAX ASSETS - Net	27,684,194	403,669,857			.0,022,0.0	Equity in net earnings (losses) of investees - net	9,027,751	(567,445)
			LONG-TERM DEBTS - Net of Current Maturities			Interest income	309,347,357	540,047,501
			Loans	2,522,373,755	5,730,678,032	Interest and other financing charges	(739,643,502)	(941,058,889)
INVESTMENTS IN SHARES OF STOCKS	25,803,621	16,557,664	Obligations under capital leases	6,715,980	13,461,984	Gains ( losses ) on foreign exchange - net	208,813,277	(1,176,413,012)
			Total Long-Term Debts	2,529,089,735	5,744,140,016	Others - net	28,055,796	76,467,081
PROPERTY, PLANT AND EQUIPMENT						Other Charges - Net	(184,399,321)	(1,501,524,764
Carrying value	6,196,483,824	6,056,579,329	MINORITY INTERESTS IN NET ASSETS OF					
Accumulated depreciation and amortization	(1,209,141,022)	(932,354,583)	SUBSIDIARIES	525,786,905	398,240,772	INCOME BEFORE PROVISION FOR INCOME TAX	2,100,637,316	577,929,420
Net Book Value	4,987,342,802	5,124,224,746	STOCKHOLDERS' EQUITY			PROVISION FOR INCOME TAX		
			Capital stock - Rp 500 par value			Current	(188,531,757)	(258,532,424)
			Authorized - 6,000,000,000 shares			Deffered	(392,184,040)	295,287,436
OTHER ASSETS	004 700 470		Issued and fully paid - 1,831,200,000 shares	915,600,000	915,600,000		(580,715,797)	36,755,012
Currency swap assets - net Receivables from related parties	391,789,152 17,957,000	550,872,768 112.108.142	Additional paid-in capital Differences arising from restructuring transactions among	963,760,000	963,760,000	INCOME BEFORE MINORITY INTERESTS		
Long-term prepayments	16,219,916	18,787,316	entities under common control	(917,740,765)	(917,740,765)	IN NET EARNINGS OF SUBSIDIARIES	1,519,921,519	614,684,432
Deferred charges - net	32.436.879	8,638,108	Unrealized gains (losses) on investments in mutual funds	365,584	(12,306,297)	IN NET EARNINGS OF GODGIDIANIES	1,515,521,515	014,004,432
Others	85.762.996	214.698.125	Retained earnings	000,001	(,000,_0.,			
		77	Appropriated	15,000,000	10,000,000	MINORITY INTERESTS IN NET EARNINGS		
Total Other Assets	544,165,943	905,104,459	Unappropriated	1,429,730,082	39,330,621	OF SUBSIDIARIES - Net	(124,522,058)	(157,018,519)
			Total Stockholders' Equity	2,406,714,901	998,643,559	NET INCOME	1,395,399,461	457,665,913
						INCOME FROM OPERATIONS PER SHARE	1,248	1,136
								,,,,,
TOTAL ASSETS	10,637,679,945	11,086,190,593	TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY	10,637,679,945	11,086,190,593	NET INCOME PER SHARE	762	250

Notes: 1. The above consolidated financial statements were audited by Prasetio Utomo & Co whose report thereon dated February 10, 2000 expressed an unqualified opinion.

Jakarta, February 25, 2000

The Board of Directors

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<sup>2.</sup> Income per share is computed based on the weighted average number of outstanding shares during the year.

Effective January 1, 1999 the Company and its subsidiaries adopted Statements of Financial Accounting Standards (SFAS) No. 46 and No.50
regarding accounting for income taxes and accounting for certain marketable securities, respectively.

<sup>4.</sup> The 1998 financial statements have been restated to conform with the new SFAS mentioned above an certain accounts have been reclassified to conform with the 1999 presentation.