

**8th May 2000**

## **PT INDOFOOD'S FIRST QUARTER 2000 RESULTS**

### **A Hefty Growth of Net Profit Over 1999**

Eva Riyanti Hutapea, CEO & President Director of Indofood Sukses Makmur Tbk announced today the Company's consolidated operating results for the first quarter ended March 31, 2000, with a net profit of Rp217.6 billion (US\$28.7 million), a growth of 41% compared to the same quarter last year.

During the first quarter 2000 Indofood registered consolidated net sales of Rp2,823.2 billion (US\$372.0 million). The Company achieved EBIT of Rp649.1 billion (US\$85.5 million), which represents an increase of 22% compared to same period of last year. The Company has also achieved hefty gross and EBIT margin of 33% and 23%, respectively, as compared to 30% and 19%, respectively, in the first quarter 1999.

The noodles, flour milling, an edible oils and fats are still the principal divisions, contributing 38%, 29% and 20%, respectively or a total of 87% of the Group's consolidated sales. In terms of EBIT, the same principal division, i.e. noodles, flour milling, and edible oils & fats contributing a total of 88% of the total consolidated EBIT, or respectively, 44%, 24% and 20%.

The outstanding foreign debt as of March 31, 2000 - which represents approximately 84% of the total bank borrowings - was amounted to US\$696 million, which has been reduced from the amount of US\$773 million in March 31, 2000. Approximately 50% of Indofood's outstanding debts will mature in June and July 2000. The Company's cash position of Rp2.8 trillion (US\$368.9 million) as of March 31, 2000 and its internal funds generation will be used to pay this obligation.

Hutapea stated that Indofood's operations continue to be strong, supported by the strong demand of its quality products, its brand equity and extensive distribution network. Beside its strong fundamentals, the Company has been consistent in timely meeting its obligation related to debt principal and interest payments. With Pefindo "idAA+" issued last week, the highest ever issued to a Company or bond in Indonesia, it is expected that Indofood's bonds issue of maximum Rp1 trillion (US\$131.8 million) will support the future growth of Indofood.

*Note: US\$ equivalents are for illustrative purposes only, and are translated at the March 31, 2000 rupiah closing rate of Rupiah 7,590 = US\$1.*

*Financial data*

# PT INDOFOOD SUKSES MAKMUR Tbk

## AND SUBSIDIARIES

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**CONSOLIDATED BALANCE SHEETS**  
**MARCH 31, 2000 AND 1999**  
**( Amounts in Thousands Rupiah , except per Share data )**  
**( UNAUDITED )**

**CONSOLIDATED STATEMENTS OF INCOME**  
**FOR THE THREE MONTHS ENDED MARCH 31, 2000 AND 1999**  
**( Amounts in Thousands Rupiah , except income per Share )**  
**( UNAUDITED )**

**A S S E T S**

	2000	1999
	Rp	(As restated) Rp
<b>CURRENT ASSETS</b>		
Cash and cash equivalents	2,823,906,357	1,706,843,140
Accounts receivable		
Trade - net		
Related parties	41,701,015	38,265,590
Third parties	604,670,143	686,650,832
Non - trade		
Related parties	165,882,917	152,713,067
Others - net	28,931,876	172,076,733
Inventories - net	1,373,072,623	1,115,777,787
Advances and deposits	192,031,343	216,880,234
Prepaid taxes	94,341,058	161,421,119
Prepaid expenses and other current assets	58,299,737	38,610,273
<b>Total Current Assets</b>	<b>5,382,837,069</b>	<b>4,289,238,775</b>
<b>DEFERRED TAX ASSETS</b>	<b>29,169,920</b>	<b>411,652,033</b>
<b>INVESTMENTS IN SHARES OF STOCKS</b>	<b>29,710,931</b>	<b>15,509,593</b>
<b>PROPERTY, PLANT AND EQUIPMENT</b>		
Carrying value	6,241,602,657	6,082,242,800
Accumulated depreciation and amortization	(1,280,965,409)	(1,000,674,197)
Net Book Value	4,960,637,248	5,081,568,603
<b>OTHER ASSETS</b>		
Currency swap assets - net	516,003,308	887,980,517
Receivables from related parties	19,067,891	71,410,507
Long-term prepayments	20,176,556	19,957,837
Deferred charges - net	38,103,165	44,683,600
Others	86,491,864	80,409,796
<b>Total Other Assets</b>	<b>679,842,784</b>	<b>1,104,442,257</b>
<b>TOTAL ASSETS</b>	<b>11,082,197,952</b>	<b>10,902,411,261</b>

**LIABILITIES AND STOCKHOLDERS' EQUITY**

	2000	1999
	Rp	(As restated) Rp
<b>CURRENT LIABILITIES</b>		
Short-term bank loans and overdraft	521,615,851	868,492,401
Accounts payable		
Trade		
Related parties	171,656,910	148,674,159
Third parties	659,738,588	411,901,617
Non - trade		
Related parties	1,998,929	1,228,824
Others	413,608,294	664,166,947
Accrued expenses	400,783,801	339,759,352
Taxes payable	137,499,081	250,456,370
Current maturities of long-term debts :		
Loans	2,757,817,435	392,224,807
Obligations under capital leases	6,733,503	19,542,329
<b>Total Current Liabilities</b>	<b>5,071,452,392</b>	<b>3,096,446,806</b>
<b>DEFERRED TAX LIABILITIES</b>	<b>112,182,014</b>	<b>49,757,814</b>
<b>LONG-TERM DEBTS - Net of Current Maturities</b>		
Loans	2,711,408,165	6,146,601,202
Obligations under capital leases	5,041,980	11,775,483
<b>Total Long-Term Debts</b>	<b>2,716,450,145</b>	<b>6,158,376,685</b>
<b>MINORITY INTERESTS IN NET ASSETS OF SUBSIDIARIES</b>	<b>556,144,753</b>	<b>441,818,878</b>
<b>STOCKHOLDERS' EQUITY</b>		
Capital stock - Rp 500 par value		
Authorized - 6,000,000,000 shares		
Issued and fully paid - 1,831,200,000 shares	915,600,000	915,600,000
Additional paid-in capital	963,760,000	963,760,000
Differences arising from restructuring transactions among entities under common control	(917,740,765)	(917,740,765)
Unrealized gains (losses) on investments in mutual funds	1,093,539	(9,184,594)
Retained earnings		
Appropriated	15,000,000	10,000,000
Unappropriated	1,648,255,874	193,576,436
<b>Total Stockholders' Equity</b>	<b>2,625,968,648</b>	<b>1,156,011,078</b>
<b>TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY</b>	<b>11,082,197,952</b>	<b>10,902,411,261</b>

	2000	1999
		(As restated)
<b>NET SALES</b>	<b>2,823,170,138</b>	<b>2,789,109,906</b>
<b>COST OF GOODS SOLD</b>	<b>1,888,773,864</b>	<b>1,938,925,859</b>
<b>GROSS PROFIT</b>	<b>934,396,274</b>	<b>850,184,047</b>
<b>OPERATING EXPENSES</b>		
Selling	158,431,621	181,598,953
General and administrative	126,904,302	136,116,543
<b>Total Operating Expenses</b>	<b>285,335,923</b>	<b>317,715,496</b>
<b>INCOME FROM OPERATIONS</b>	<b>649,060,351</b>	<b>532,468,551</b>
<b>OTHER INCOME ( CHARGES )</b>		
Equity in net earnings ( losses ) of investees - net	3,907,310	(1,513,778)
Interest income	51,567,218	108,069,759
Interest and other financing charges	(144,167,551)	(224,039,899)
Gains ( losses ) on foreign exchange - net	(231,554,460)	(181,174,487)
Others - net	19,950,399	17,275,856
<b>Other Charges - Net</b>	<b>(300,297,084)</b>	<b>(281,382,549)</b>
<b>INCOME BEFORE PROVISION FOR INCOME TAX</b>	<b>348,763,267</b>	<b>251,086,002</b>
<b>PROVISION FOR INCOME TAX</b>		
Current	52,375,642	57,923,146
Deferred	48,875,231	(3,847,041)
<b>Total Provision for Income Tax</b>	<b>101,250,873</b>	<b>54,076,105</b>
<b>INCOME BEFORE MINORITY INTERESTS IN NET EARNINGS OF SUBSIDIARIES</b>	<b>247,512,394</b>	<b>197,009,897</b>
<b>MINORITY INTERESTS IN NET EARNINGS OF SUBSIDIARIES - Net</b>	<b>(29,923,615)</b>	<b>(42,764,082)</b>
<b>NET INCOME</b>	<b>217,588,779</b>	<b>154,245,815</b>
<b>INCOME FROM OPERATIONS PER SHARE</b>	<b>354</b>	<b>291</b>
<b>NET INCOME PER SHARE</b>	<b>119</b>	<b>84</b>

- Notes :
- Effective January 1, 1999 the Company and its subsidiaries adopted Statements of Financial Accounting Standards (SFAS) No. 46 and No.50 regarding accounting for income taxes and accounting for certain marketable securities, respectively.
  - The 1999 financial statements have been restated to conform with the new SFAS mentioned above and certain accounts have been reclassified to conform with the 2000 presentation.
  - Income per share is computed based on the weighted average number of outstanding shares during the period

The Board of Directors  
**PT INDOFOOD SUKSES MAKMUR Tbk**