

**Monday, 25 February 2002**

**INDOFOOD 2001 FINANCIAL RESULTS**

**Net sales and net profit both increased by 15%**

**Debts of US\$165 million and Rp347 billion or equivalent to a total of approximately US\$200 million repaid; Significant improvement of debt equity ratio**

**Share buy back in progress; 25% repurchased up to 21 February 2002**

The attached press release has today been published by Indofood.

Indofood is based in Jakarta and is listed on the Jakarta and Surabaya stock exchanges. The principal businesses of Indofood are Instant Noodles, Flour and Edible Oils & Fats, and it also has interests in Snack Foods, Baby Foods, Food Seasonings and Distribution. Further information on Indofood can be found at [www.indofood.co.id](http://www.indofood.co.id).

As at 31 December 2001, First Pacific had a 48.7 per cent economic interest in Indofood. As a consequence of Indofood's share buy back program, First Pacific's economic interest in Indofood is currently 49.2 per cent.

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## PRESS RELEASE

### INDOFOOD 2001 FINANCIAL RESULTS

- **NET SALES AND NET PROFIT BOTH INCREASED BY 15% ;**
- **DEBTS OF US\$. 165 MILLION AND RP. 347 BILLION OR EQUIVALENT TO A TOTAL OF APPROXIMATELY US\$. 200 MILLION REPAID ; SIGNIFICANT IMPROVEMENT OF DEBT EQUITY RATIO ;**
- **SHARE BUY BACK IN PROGRESS ; 25% REPURCHASED UP TO FEB. 21 '02.**

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Eva Riyanti Hutapea, CEO and President Director of Indofood announced today the Company's consolidated operating results for the year ended December 31, 2001, which recorded net sales of Rp.14.6 trillion (2000 : Rp. 12.7 trillion), an increase of 15% over 2000, whereas net income also increased by 15% to Rp. 746.3 billion (2000: Rp. 646.2 billion). After taking into account the new accounting principle on "Derivative Instruments and Hedging Activities" SFAS No. 55 which took effect on January 1, 2001, Indofood's net profit was reduced by Rp. 80 billion without which, Indofood's net profit would have been Rp. 826 billion, reflecting a growth of 28% over 2000.

Following are Hutapea's comments on Indofood's 2001 financial results :

1. The sales revenues of the three principal divisions, i.e. Noodles, Edible Oil & Fats (Branded & Commodity) and Flour divisions all recorded improvements in sales revenues. Noodles recorded sales of Rp. 4,892 billion (2000 : Rp. 4,424 billion), a 11% year-on-year improvement, Edible Oils & Fats (Branded & Commodity) reached Rp. 2,699 billion (2000 : Rp. 2,601 billion), up 4% and Flour sales recorded 29% growth in sales to Rp. 4,322 billion (2000 : Rp. 3,361 billion). All other operating divisions posted increases in their sales revenues in 2001, with year-on-year growth ranging between 10% and 62% over 2000, with the exception of baby foods division, which did not record comparable aid-related sales revenues in 2001.
2. During 2001 Indofood made substantial loan repayments of US\$. 165 million and Rp. 347 billion, or equivalent to a total of approximately US\$. 200 million. The outstanding debts as of December 31, 2001 amounted to US\$. 346 million and Rp. 2.2 trillion, or equivalent to a total of Rp. 5,8 trillion. These loan repayments have significantly improved Indofood's Debt-Equity ratio as of December 31, 2001 to 1.6 times (2000 : 2.1 times), while its Net-Gearing ratio improved to 1.3 times (2000 : 1.5 times). As at December 31, 2001, hedging contracts totaled US\$. 310 million thereby covering approximately 90% of Indofood's outstanding US dollar debts.

3. Gross profit recorded improvement to Rp. 3,869 billion (2000 : Rp. 3,741 billion). As of December 31, 2001, gross and operating margins were 26.4% and 13.9%, respectively.
4. The total assets and shareholders' equity as of December 31, 2001 amounted to Rp. 13.0 trillion and Rp. 3.6 trillion, respectively compared to Rp.12.6 trillion and Rp. 3.1 trillion, respectively in 2000.

The Board of Directors intend to propose dividend payments of 30% of its 2001 earnings at the coming AGM. In the near future, the Company has no intention to undertake any acquisition.

Hutapea also reported that in connection with the share buy-back program, Indofood has bought back 225.3 million shares up to February 21, 2002 at a total cost of Rp. 153.1 billion, which represents 25% of the maximum number of shares approved by its shareholders under this program, which will be implemented in stages up to November 30, 2002.

Barring unforeseen circumstances, Hutapea indicated that Indofood is geared to improve operations in 2002 and achieve a favorable turnaround from the less-than-spectacular performance in 2001.

Jakarta, February 25, 2002

**PT INDOFOOD SUKSES MAKMUR TBK  
THE BOARD OF DIRECTORS**

**PT INDOFOOD SUKSES MAKMUR Tbk  
AND SUBSIDIARIES**  
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**CONSOLIDATED BALANCE SHEETS  
DECEMBER 31, 2001 AND 2000**  
( Amounts in Thousands Rupiah, except per Share data )

	2001	2000
	Rp	Rp
<b>CURRENT ASSETS</b>		
Cash and cash equivalents	834,385,979	1,428,037,591
Time deposits	380,616,600	-
Short-term investments	119,324,551	157,982,013
Accounts receivable		
Trade - net		
Third parties	845,832,625	766,390,936
Related parties	83,561,659	63,975,753
Non - trade		
Related parties	108,294,987	337,488,664
Others - net	92,213,438	91,429,868
Inventories - net	2,137,103,435	1,970,598,258
Advances and deposits	466,217,009	308,911,605
Prepaid taxes	157,206,260	79,138,589
Prepaid expenses and other current assets	22,239,958	67,039,458
	<b>5,246,996,501</b>	<b>5,270,992,735</b>
<b>NON - CURRENT ASSETS</b>		
Time and certificates of deposits	-	489,083,578
Currency swap assets - net	1,527,741,717	1,353,037,947
Receivables from related parties	296,197,305	14,309,200
Deferred tax assets - net	25,670,710	23,932,823
Investments in shares of stocks	24,543,033	26,268,844
Property, plant and equipment - net	5,595,589,744	5,203,971,199
Deferred charges - net	93,524,621	71,835,853
Others	168,837,953	101,197,732
	<b>7,732,105,083</b>	<b>7,283,637,176</b>
<b>TOTAL ASSETS</b>	<b>12,979,101,584</b>	<b>12,554,629,911</b>

**PT INDOFOOD SUKSES MAKMUR Tbk  
AND SUBSIDIARIES  
CONSOLIDATED BALANCE SHEETS  
DECEMBER 31, 2001 AND 2000**  
( Amounts in Thousands Rupiah, except per Share data )

<b><u>LIABILITIES AND STOCKHOLDERS' EQUITY</u></b>		
	<b><u>2001</u></b>	<b><u>2000</u></b>
	Rp	Rp
<b>CURRENT LIABILITIES</b>		
Short-term bank loans and overdraft	623,474,149	468,961,277
Trust receipts payable	254,249,673	313,577,035
Accounts payable		
Trade		
Third parties	1,232,864,208	891,873,028
Related parties	159,332,532	220,804,673
Non - trade		
Related parties	1,424,812	1,326,653
Others	264,283,577	276,346,163
Accrued expenses	415,646,835	327,004,304
Taxes payable	194,237,343	227,892,364
Current maturities of long-term debts :		
Loans	2,894,667,729	1,224,201,752
Obligations under capital leases	15,165,033	9,048,694
Total Current Liabilities	<u>6,055,345,891</u>	<u>3,961,035,943</u>
<b>NON - CURRENT LIABILITIES</b>		
Long - term debts (net of current maturities)		
Loans	1,242,767,330	3,690,201,806
Bonds payable	981,100,000	975,700,000
Obligations under capital leases	41,404,584	7,067,179
	<u>2,265,271,914</u>	<u>4,672,968,985</u>
Deferred tax liabilities - net	277,391,305	147,215,889
Other non - current liabilities	60,695,718	80,928,391
	<u>60,695,718</u>	<u>80,928,391</u>
Total Non - Current Liabilities	<u>2,603,358,937</u>	<u>4,901,113,265</u>
<b>MINORITY INTERESTS IN NET ASSETS OF SUBSIDIARIES</b>	<u>758,816,200</u>	<u>633,767,899</u>
<b>STOCKHOLDERS' EQUITY</b>		
Capital stock - Rp 100 par value		
Authorized - 30,000,000,000 shares		
Issued and fully paid - 9,156,000,000 shares	915,600,000	915,600,000
Additional paid-in capital	963,760,000	963,760,000
Treasury stock – 125,368,500 shares	(77,612,911)	-
Differences arising from restructuring transactions among entities under common control	(917,740,765)	(917,740,765)
Unrealized gains on investments in marketable securities - net	5,150,092	6,191,153
Retained earnings		
Appropriated	25,000,000	20,000,000
Unappropriated	2,647,424,140	2,070,902,416
Total Stockholders' Equity	<u>3,561,580,556</u>	<u>3,058,712,804</u>
<b>TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY</b>	<u>12,979,101,584</u>	<u>12,554,629,911</u>

**PT INDOFOOD SUKSES MAKMUR Tbk  
AND SUBSIDIARIES  
CONSOLIDATED STATEMENTS OF INCOME  
FOR THE YEAR ENDED DECEMBER 31, 2001 AND 2000  
( Amounts in Thousands Rupiah, except Income per Share )**

	<u>2001</u> Rp	<u>2000</u> Rp
<b>NET SALES</b>	14,644,598,015	12,702,238,659
<b>COST OF GOODS SOLD</b>	10,776,075,123	8,961,595,892
<b>GROSS PROFIT</b>	<u>3,868,522,892</u>	<u>3,740,642,767</u>
<b>OPERATING EXPENSES</b>		
Selling	1,158,024,174	867,833,370
General and administrative	676,039,055	476,478,327
Total Operating Expenses	<u>1,834,063,229</u>	<u>1,344,311,697</u>
<b>INCOME FROM OPERATIONS</b>	<u>2,034,459,663</u>	<u>2,396,331,070</u>
<b>OTHER INCOME ( CHARGES )</b>		
Interest income	170,351,972	206,171,228
Interest and other financing charges	(637,160,003)	(629,663,871)
Losses on foreign exchange – net of gain on the changes in fair values of currency swap assets	(369,563,886)	(889,497,141)
Others - net	78,252,107	35,606,153
Other Charges - Net	<u>(758,119,810)</u>	<u>(1,277,383,631)</u>
<b>INCOME BEFORE PROVISION FOR INCOME TAX</b>	<u>1,276,339,853</u>	<u>1,118,947,439</u>
<b>PROVISION FOR INCOME TAX</b>		
Current	(214,855,648)	(252,683,240)
Deferred	(146,274,255)	(89,146,203)
	<u>(361,129,903)</u>	<u>(341,829,443)</u>
<b>INCOME BEFORE MINORITY INTERESTS IN NET EARNINGS OF SUBSIDIARIES</b>	915,209,950	777,117,996
<b>MINORITY INTERESTS IN NET EARNINGS OF SUBSIDIARIES - Net</b>	<u>(126,181,255)</u>	<u>(130,945,662)</u>
<b>INCOME BEFORE TRANSITION ADJUSTMENT ON ADPTION OF NEW ACCOUNTING PRINCIPLE</b>	<u>789,028,695</u>	<u>646,172,334</u>
<b>TRANSITION ADJUSTMENT ON ADOPTION OF NEW ACCOUNTING PRINCIPLE – Net of Tax Effect</b>	<u>(42,698,973)</u>	<u>-</u>
<b>NET INCOME</b>	<u>746,329,722</u>	<u>646,172,334</u>
<b>INCOME PER SHARE</b>		
Income from operations	<u>223</u>	<u>262</u>
Net income	<u>82</u>	<u>71</u>

Jakarta, February 25, 2002  
The Board of Directors  
PT INDOFOOD SUKSES MAKMUR Tbk

- Notes:
1. The above consolidated financial statements were audited by Prasetio Utomo & Co. whose report thereon dated February 11, 2002 expressed an unqualified opinion.
  2. Transition adjustment on adoption of new accounting principle arises from the initial adoption of Statement of Financial Accounting Standards No. 55, " Accounting for Derivative Instruments and Hedging Activities ", which took effect on January 1, 2001.
  3. Income per share is computed based on the weighted average number of outstanding shares during the year. For purposes of the income per share computation, the stock split made in the year 2000 was retroactively effected as if it occurred at the beginning of the year.
  4. The foreign exchange rates used as at December 31, 2001 and 2000, were Rp 10,400 and Rp 9,595 to US\$ 1 , respectively.