## 24th February 2000

## **INDOFOOD'S 1999 RESULTS AND BOGASARI DIVESTMENT**

Eva Riyanti Hutapea, CEO and President Director, today announced that Indofood reported a net profit of Rp1.395 trillion for 1999, a significant increase over the net profit reported in 1998. Due to the adoption in 1999 of the statements of financial Accounting Standard (SFAS) no. 46 and 50 regarding accounting for income taxes and accounting for certain marketable securities, respectively, the Company's net profit in 1998 was adjusted from Rp150 billion to Rp458 billion.

In 1999, the Company benefited from the strengthening of the Rupiah, with foreign exchange gains of Rp209 billion compared to foreign exchange losses of Rp1.2 trillion in 1998.

Sales increased by 31 per cent to more than Rp11.5 trillion with the three principal divisions, i.e., instant noodles, flour, edible oils and fats contributing 37 per cent, 24 per cent and 24 per cent respectively, or a total of 85 per cent of the group's consolidated sales. The remaining 15 per cent was contributed by the other divisions including snack foods and baby foods which hold strong market positions in their respective product category.

Instant noodles led the group with sales of Rp4.3 trillion, a 45 per cent increase over 1998 and volume reached 8 billion packs in 1999. Flour and edible oils and fats followed with almost identical sales of Rp2.8 trillion. Of the flour sales in 1999, 85 per cent represents flour directly sold by the division. For Edible Oils and Fats, 71 per cent represents sales of manufactured products with the remaining 29 per cent being trading revenues. The division's total sales declined by 16 per cent, largely due to the effect of the declining foreign exchange rates on the export sales revenues.

Earnings before Interest and Taxes (EBIT) for 1999 reached Rp2.29 trillion, a 10 per cent growth as compared to Rp2.08 trillion in 1998. The gross and operating margins for 1999 were 32 per cent and 20 per cent, respectively.

At the end of 1999, the Company's cash position reached close to Rp2.3 trillion out of total assets of Rp10.6 trillion. The outstanding debts in foreign currency, which represents approximately 83 per cent of the bank borrowings at the end of 1999, has been reduced to US\$705 million from US\$910 million at the end of 1998, or a

reduction of approximately 22 per cent. With the debt repayments in 1999, the Company's Debt to Equity and Net Gearing Ratios improved significantly to 3.2 times and 2.2 times, respectively, as compared to 10 times and 8 times of 1998. At the end of 1999, hedging contracts with a total value of US\$368 million represented 52 per cent of the outstanding debts in foreign currency.

On a related note, Hutapea also disclosed that Indofood has decided to discontinue the sale to strategic investors of Indofood's equity stake in the Bogasari flour milling operations. However, the spin-off of the flour milling division into four separate legal entities, as decided in the Extraordinary Meeting of Shareholders held on 6th October 1999, is currently in progress, awaiting approvals from the relevant Government Agencies and the Company's Lenders.

Hutapea emphasized that given this very positive operating results and the strong cash position at the end of 1999, the Board of Directors believe that Indofood can sustain its profitable operations in 2000 and that the Company will be able to meet its loan repayments, a major portion of which will be due in July 2000 of approximately US\$ 400 million. Management has confirmed that Indofood can comfortably service the scheduled loan repayments and interest payments without the necessity of disposing any assets.

Hutapea added: "After the completion of the spin-off of the Bogasari operation, Indofood will look into alternatives to realize the inherent values of Bogasari including a possible Initial Public Offering (IPO). The future prospects of the new subsidiaries remain positive and promising".

## Financial data

## **PT INDOFOOD SUKSES MAKMUR Tbk**

AND SUBSIDIARIES

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**CONSOLIDATED BALANCE SHEETS** 

DECEMBER 31, 1999 AND 1998

( Amounts in Thousands Rupiah , except per Share Data )

CONSOLIDATED STATEMENTS OF INCOME FOR THE YEAR ENDED DECEMBER 31, 1999 AND 1998 ( Amounts in Thousands Rupiah , except income per Share )

ASSETS LIABILITIES AND STOCKHOLDERS' EQUITY 1998 1998 1998 1999 (As restated) 1999 (As restated) 1999 (As restated) Rp Rn Rp Rp CURRENT ASSETS CURRENT LIABILITIES Cash and cash equivalents 2.291.671.384 2.074.531.912 Short-term bank loans and overdraft 538.125.352 813.805.164 NET SALES 11.548.598.563 8.834.356.126 Accounts payable Accounts receivable Trade COST OF GOODS SOLD 7.866.871.793 5.780.358.121 Trade - net Related parties 219.747.785 129.760.465 55.567.192 38.226.480 291,734,826 GROSS PROFIT Third parties 617,193,365 3.053.998.005 Related narties 3,681,726,770 730.572.885 501.944.634 Third parties Non - trade Related parties 4 048 256 4,951,509 OPERATING EXPENSES Non - trade 495.223.241 125.429.352 Related parties 172.195.616 47.480.544 Others Selling 812.640.442 527.338.752 Forward exchange contracts - net 315,613,342 Accrued expenses 430,032,089 276,315,492 General and administrative 584,049,691 447,205,069 130 912 950 189 302 845 Taxes payable Others - net 185.158.820 300.550.481 Inventories - net 1.348.653.262 1.193.846.203 Current maturities of long-term debts Total Operating Expenses 1.396.690.133 974.543.821 Advances and deposits 175,460,402 105.460.536 Loans 2.617.992.435 1.934.010.531 Prenaid taxes 91.515.010 137.757.352 Obligations under capital leases 6.746.004 22.985.747 INCOME FROM OPERATIONS 2.285.036.637 2.079.454.184 32,470,019 Prepaid expenses and other current assets 56,134,684 3.899.543.567 Total Current Liabilities 5.114.267.347 4,636,633,867 Total Current Assets 5,052,683,385 **DEFERRED TAX LIABILITIES - Net** 45.622.679 OTHER INCOME ( CHARGES ) 61,821,057 **DEFERRED TAX ASSETS - Net** 403.669.857 9.027.751 (567.445) 27,684,194 Equity in net earnings (losses) of investees - net LONG-TERM DEBTS - Net of Current Maturities Interest income 309.347.357 540.047.501 Loans 2.522.373.755 5.730.678.032 Interest and other financing charges (739,643,502) (941,058,889) INVESTMENTS IN SHARES OF STOCKS 25.803.621 16.557.664 13.461.984 Obligations under capital leases 6.715.980 Gains (losses) on foreign exchange - net 208.813.277 (1.176.413.012) Total Long-Term Debts 2,529,089,735 5,744,140,016 Others - net 28,055,796 76,467,081 PROPERTY, PLANT AND EQUIPMENT Other Charges - Net (1,501,524,764) (184,399,321) 6.056.579.329 MINORITY INTERESTS IN NET ASSETS OF Carrying value 6.196.483.824 (932,354,583) SUBSIDIARIES 398,240,772 INCOME BEFORE PROVISION FOR INCOME TAX Accumulated depreciation and amortization (1,209,141,022) 525,786,905 2,100,637,316 577,929,420 Net Book Value 4.987.342.802 5.124.224.746 STOCKHOLDERS' EQUITY PROVISION FOR INCOME TAX Capital stock - Rp 500 par value Current (188, 531, 757)(258, 532, 424) Authorized - 6.000.000.000 shares Deffered (392.184.040) 295.287.436 OTHER ASSETS Issued and fully paid - 1,831,200,000 shares 915,600,000 915,600,000 (580,715,797) 36,755,012 Currency swap assets - net 391,789,152 550.872.768 Additional paid-in capital 963,760,000 963,760,000 INCOME BEFORE MINORITY INTERESTS Receivables from related parties 17.957.000 112.108.142 Differences arising from restructuring transactions among 16,219,916 18,787,316 entities under common control (917,740,765) (917,740,765) IN NET EARNINGS OF SUBSIDIARIES 614,684,432 Long-term prepayments 1,519,921,519 Deferred charges - net 32,436,879 8,638,108 Unrealized gains (losses) on investments in mutual funds 365,584 (12,306,297) 214,698,125 Retained earnings Others 85,762,996 Appropriated 15.000.000 10.000.000 MINORITY INTERESTS IN NET EARNINGS Total Other Assets 544,165,943 905,104,459 Unappropriated 1,429,730,082 39,330,621 **OF SUBSIDIARIES - Net** (124,522,058) (157,018,519) Total Stockholders' Equity 2.406.714.901 998.643.559 NET INCOME 1.395.399.461 457.665.913 INCOME FROM OPERATIONS PER SHARE 1.248 1.136 TOTAL ASSETS 10.637.679.945 11.086.190.593 TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY 10.637.679.945 11.086.190.593 NET INCOME PER SHARE 762 250

Notes: 1. The above consolidated financial statements were audited by Prasetio Utomo & Co whose report thereon dated February 10, 2000 expressed an unqualified opinion.

2. Income per share is computed based on the weighted average number of outstanding shares during the year

3. Effective January 1, 1999 the Company and its subsidiaries adopted Statements of Financial Accounting Standards (SFAS) No. 46 and No.50

regarding accounting for income taxes and accounting for certain marketable securities, respectively.

4. The 1998 financial statements have been restated to conform with the new SFAS mentioned above an certain accounts have been reclassified to conform with the 1999 presentation. Jakarta, February 25, 2000

The Board of Directors PT INDOFOOD SUKSES MAKMUR Tbk