

## FIRST PACIFIC COMPANY LIMITED 第一太平有限公司

# **Press Release**

Saturday, 26 July 2014

### Indofood reported double-digit top line growth on the first semester of 2014 financial results

The attached press release was released today in Jakarta by PT Indofood Sukses Makmur Tbk ("Indofood"), in which the First Pacific Group holds an economic interest of 50.1%.

PT Indofood Sukses Makmur Tbk (IDX:INDF) is a leading Total Food Solutions company with operations in all stages of food manufacturing from the production of raw materials and their processing through to consumer products and distribution to wholesalers and retailers. It is based and listed in Jakarta; its Consumer Branded Products subsidiary PT Indofood CBP Sukses Makmur Tbk ("ICBP") and agribusiness subsidiaries PT Salim Ivomas Pratama Tbk ("SIMP") and PT PP London Sumatra Indonesia Tbk ("Lonsum") are also listed in Jakarta. Two agribusiness subsidiaries, Indofood Agri Resources Ltd. ("IndoAgri") and China Minzhong Food Corporation Limited ("CMFC"), are listed in Singapore, and an agribusiness associate Roxas Holdings Inc. is listed in the Philippines. Through its five complementary strategic business groups, Indofood manufactures and distributes a wide range of food products: Consumer Branded Products ("CBP") (noodles, dairy, snack foods, food seasonings, nutrition and special foods and beverages), Bogasari (flour and pasta), Agribusiness (oil palm, rubber, sugar cane, cocoa and tea plantations, cooking oils, margarine and shortening), Distribution and Cultivation & Processed Vegetables (fresh and processed vegetables).

Indofood is one of the world's largest wheat flour instant noodle manufacturers by volume, one of the largest plantation companies by area and the largest flour miller in Indonesia. Indofood also has an extensive distribution network.

Further information on Indofood can be found at www.indofood.com

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For Immediate Release



#### PRESS RELEASE

### INDOFOOD REPORTED DOUBLE-DIGIT TOP LINE GROWTH ON THE FIRST SEMESTER OF 2014 FINANCIAL RESULTS

- Consolidated net sales grew 26.5% to Rp34.07 trillion
- Income from operations increased 50.0% to Rp4.39 trillion
- Income for the period attributable to equity holders of the parent entity grew 34.4% to Rp2.29 trillion
- Earnings per share ("EPS") was Rp261

Jakarta, 25 July 2014 – PT Indofood Sukses Makmur Tbk ("Indofood" or the "Company") today announced its financial results for the first semester ended June 30, 2014, reporting 26.5% growth in sales to Rp34.07 trillion from Rp26.93 trillion in the same period last year. The Company's 5 (five) Strategic Business Groups ("Group"), namely Consumer Branded Products ("CBP"), Bogasari, Agribusiness, Distribution and Cultivation & Processed Vegetables Group contributed around 44%, 24%, 17%, 7% and 8% respectively to the consolidated net sales.

The CBP Group, which consists of Noodles, Dairy, Snack Foods, Food Seasonings, Nutrition & Special Foods, and Beverages posted a 23.8% increase in total sales value, mainly attributable to the increase in average selling prices and sales from the Beverages Division. The total sales value of the Bogasari Group increased 13.0%, attributable to the higher volume, as well as average selling prices. The Agribusiness Group registered 8.3% growth in total sales value primarily on higher palm products prices. The Distribution Group recorded 15.0% increase in total sales value, due to higher CBP sales. The Cultivation & Processed Vegetables Group delivered Rp2.58 trillion of total sales value in the first half of 2014.

Gross profit for the period grew 44.8% to Rp9.36 trillion from Rp6.46 trillion; and gross profit margin increased to 27.5% from 24.0% partly driven by the higher gross profit achieved by the Agribusiness Group and contribution from the Cultivation & Processed Vegetables Group. Despite higher operating expenses, income from operations increased 50.0% to Rp4.39 trillion from Rp2.93 trillion, while operating margin expanded to 12.9% from 10.9% in the same period last year. The income for the period attributable to equity holders of the parent entity increased 34.4% to Rp2.29 trillion from Rp1.70 trillion on higher portion of income allocated to non-controlling interest in conjunction with improved Agribusiness performance. Net profit margin slightly increased to 6.7% from 6.3%. Without taking into account non-recurring items and differences in foreign exchange, core profit grew 26.7% to Rp2.25 trillion from Rp1.77 trillion.

Anthoni Salim, the President Director and Chief Executive Officer of Indofood, said: "We are pleased with our performance in the first semester of 2014, delivering strong top line and bottom line growth. Our organic growth was very healthy as well, driven by significant improvement in the Agribusiness

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Group's performance. The increase in CPO production, combined with rising CPO price has resulted in tripling the Agribusiness Group profitability. Our resilient business model with five complementing Strategic Business Groups continues to demonstrate our ability to sustain our performance."

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### About PT Indofood Sukses Makmur Tbk

PT Indofood Sukses Makmur Tbk ("Indofood") (IDX: INDF) is a leading Total Food Solutions Company with operation spanning from the production of raw materials and their processing, to consumer products in the market.

Indofood capitalizes on a resilient business model with five complementary Strategic Business Groups ("Group"), namely:

- Consumer Branded Products, its business activities are conducted by PT Indofood CBP Sukses Makmur Tbk ("ICBP"), which was listed on the Indonesia Stock Exchange ("IDX") from October 7, 2010. ICBP is one of the leading consumer branded product producers in Indonesia, with a wide range of consumer products. In 2013, ICBP started its non-alcoholic beverage business, and has current product portfolio of ready-to-drink tea, packaged water, carbonated soft drinks and fruit juice drinks.
- Bogasari. The Group is primarily a producer of wheat flour and pasta, with business operations supported by its own shipping and packaging units.
- Agribusiness. The Group is led by Indofood Agri Resources Ltd. ("IndoAgri"), listed on the Singapore Stock Exchange ("SGX"). Both of IndoAgri's two operating subsidiaries PT Salim Ivomas Pratama Tbk and PT PP London Sumatra Indonesia Tbk, are listed on the IDX. The Group's principal activities range from research and development, seed breeding, oil palm cultivation and milling to the production and marketing of branded cooking oils, margarine and shortening. In addition, the Group is also involved in the cultivation and processing of rubber and sugar cane, as well as other crops. In 2013, IndoAgri initiated expansion of its global business through equity investment in the sugar business in Brazil and the Philippines.
- Distribution. With the most extensive distribution network in Indonesia, this Group distributes the majority of Indofood's and its subsidiaries' consumer products, as well as other third-party products.
- Cultivation & Processed Vegetables. Cultivation and processed vegetables group activities are conducted by China Minzhong Food Corporation Limited ("CMFC"), which is listed on the SGX and is an integrated vegetable processing company in the People's Republic of China. Through its decades of experience, CMFC has developed an integrated demand-driven operation with wide-ranging cultivation and processing capabilities. In addition, CMFC also has a branded products operation.

For further information, please contact:

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CONSOLIDATED STATEMENT OF FINANCIAL POSITION June 30, 2014 ( Expressed in Millions of Rupiah, Unless Otherwise Stated )				CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME For the Six Months Ended June 30, 2014 (Expressed in Millions of Ruplah, Unless Otherwise Stated)			CONSOLIDATED STATEMENT OF CASH FLOWS For the Six Months Ended June 30, 2014 ( Expressed in Millions of Ruplah, Unless Otherwise Stated )				
							2013			2013	
ASSETS	June 30, 2014 (Unaudited)	December 31, 2013 (Audited)	LIABILITIES AND EQUITY	June 30, 2014 (Unaudited)	December 31, 2013 (Audited)		2014 (Six Months) (Unaudited)	(Six Months) (As Restated) (Unaudited)	CASH FLOWS FROM OPERATING ACTIVITIES	2014 (Six Months) (Unaudited)	(Six Months) (As Restated) (Unaudited)
CURRENT ASSETS			LIABILITIES						Cash received from customers Cash paid to suppliers	33,653,077 (18,112,479)	26,198,785 (15,070,135)
Cash and cash equivalents	14,346,508	13,666,194	CURRENT LIABILITIES	6 004 050	4.625.586	NET SALES	34,066,065	26,932,942	Payments for production and operating expenses	(7,072,979)	(5,656,435)
Time deposits	6,049,852	3,398,300	Short-term bank loans and overdraft Trust receipts payable	6,284,250 4,674,830	4,025,586	COST OF GOODS SOLD	24,704,688	20,468,666	Payments to employees	(2,967,382)	(2,267,862)
Short-term investments	669,128	692,832	Trade payables						Cash generated from operations Receipts of interest income	5,500,237 407,656	3,204,353 249,507
Accounts receivable			Third parties Related parties	4,210,389 545,214	3,400,715 277,135	GROSS PROFIT	9,361,377	6,464,276	Payments of interest expense	(760,715)	(471,478)
Trade			Other payables - Third parties	1,403,846	1,172,720	Selling and distribution expenses	(3.063.181)	(2.233.930)	Payments of taxes - net	(1,088,316)	(766,681)
Third parties - net	4,335,192	4,053,300	Dividend payables Accrued expenses	1,628,525 1,564,975	1,513,147	General and administrative expenses	(2,043,422)	(1,468,169)	Other payments - net Net Cash Provided by Operating Activities	(105,125) 3,953,737	(38,727) 2,176,974
Related parties	546,581	375,733	Short-term employee benefits liability	931,155	770,224	Other operating income	316,025	349,927	State Sec.		
Non-trade			Taxes payable Current maturities of long-term debts	603,568	305,536	Other operating expenses	(179,713)	(184,274)	CASH FLOWS FROM INVESTING ACTIVITIES Proceeds from sale of fixed assets and		
Third parties	408,126	322,114	Bank loans	1,013,170	954,935	INCOME FROM OPERATIONS	4,391,086	2,927,830	other non-current assets	18,825	62,673
Related parties	268,953	208,269	Bonds payable	729,108	2,336,642			005 000	Investment in time deposits	(2,651,552)	
Inventories - net	10,121,783	8,160,539	Liability for purchases of fixed assets	10,437	11,111	Finance income Finance expenses	507,789 (825,131)	265,093 (598,328)	Additions to fixed assets and plantations Addition to intangible assets	(2,435,529) (367,756)	(2,409,393)
Advances and deposits	751,908	884,410	Total Current Liabilities	23,599,467	19,471,309	Share in net income (loss) of associates	(73,888)	99,235	Advances for purchases of fixed Assets	(274,232)	(302,224)
Prepaid taxes	417,994	203,619	NON-CURRENT LIABILITIES				0.000.000	0 000 000	Capitalized future cane crop expenditures	(108,262)	
Future crop expenditures	172,562	143,896	Long-term debts - net of current maturities			INCOME BEFORE INCOME TAX EXPENSE	3,999,856	2,693,830	Investment in associates Acquisition of Subsidiaries, net of cash acquired	(94,200) (34,952)	(2,267,932) (329,989)
Prepaid expenses and other			Bank loans Bonds payable and Sukuk Ijarah payables	14,003,478 3,983,586	13,294,577 1,993,227	Income Tax Expense-Net	(1,014,457)	(624,995)	Net Cash Used in Investing Activities	(5,947,658)	(5,246,865)
current assets	500,253	355,291	Liability for purchases of fixed assets	34,124	36,511	INCOME FOR THE PERIOD BEFORE			CASH FLOWS FROM FINANCING ACTIVITIES		
			Total long-term debts	18,021,188	15,324,315	PRO FORMA ADJUSTMENT	2,985,399	2,068,835	Proceeds from short-term bank loans	3,681,619	2,653,130
Total Current Assets	38,588,840	32,464,497	Deferred tax liabilities - net	1,305,850	1,278,384	Pro Forma Adjustment		(1,108)	Proceeds from issuance of Rupiah bonds VII - net	1,989,470	
20 00 trayers 10			Advances for stock subscription from non-controlling interests	19,600	213,150	FIO FORMA Aujustinient	( <u> </u>	-	Proceeds from long-term bank loans Capital contribution from non-controlling interests	1,370,806 147,548	1,459,340 51,057
NON-CURRENT ASSETS			Due to related parties Liabilities for employee benefits	511,777 3,055,716	515,443 2,729,970	INCOME FOR THE PERIOD	2,985,399	2,067,727	Proceeds from advances for stock subscription from	147,340	51,057
Claims for tax refund	471,143	565,241	Estimated liabilities for assets dismantling costs	29,603	50,923	Other comprehensive income			non-controlling interest	19,600	-
Plasma receivables - net	612,188	632,661	Other long-term payables Total Non-current Liabilities	92,749 23,036,483	136,166 20,248,351	Unrealized gains (losses) on available-for-sale			Payments of short-term bank loans Payment of Rupiah bonds V	(1,877,453) (1,610,000)	(872,395)
Deferred tax assets - net	1,399,983	1,249,370	of the second			financial assets	(23,704)	29,202	Payments of long-term bank loans	(585,838)	(360,206)
Long-term investments	1,882,860	1,573,095	TOTAL LIABILITIES	46,635,950	39,719,660	Exchange differences on translation of financial statements.	(247,763)	183,882	Purchase of treasury stock by a Subsidiary Investment in convertible notes	(166,257)	
Plantations						Fair value gain arising from cash flow hedges	1,710	10 Mar	Payments of cash dividends by Subsidiaries to	(57,020)	2
Mature plantations - net	5,000,080	4,742,845	EQUITY			Other comprehensive income (loss)	(269,757)	213,084	non-controlling interests	(4,378)	(9,503)
Immature plantations	2,919,574	2,847,525	Equity Attributable to Equity Holders of the Parent Entity Capital stock - Rp100 (full amount) par value per share			TOTAL COMPREHENSIVE INCOME FOR THE PERIOD	2,715,642	2,280,811	Payments of liability for purchases of fixed assets Net Cash Provided by Financing Activities	2,908,097	(1,422)
Industrial timber plantations - net	272,950	269,020	Authorized - 30,000,000,000 shares				2,710,042	2,200,011	Net cash Florided by Financing Activities	2,900,097	2,920,001
Fixed assets - net	24,244,877	23,027,913 529,943	Issued and fully paid - 8,780,426,500 shares Additional paid-in capital	878,043 522,249	878,043 522,249	Income for the period attributable to :	0.000.004	4 700 070	NET EFFECTS OF CHANGES IN EXCHANGE		
Deferred charges - net Goodwill - net	608,507	3,970,420	Unrealized gains on available-for-sale financial assets	538,987	554,051	Equity holders of the parent entity Non-controlling interests	2,289,204 696,195	1,703,372 364,355	RATES ON CASH AND CASH EQUIVALENTS	(113,634)	100,831
Intangible assets - net	3,970,420 2,783,093	1,931,957	Difference from changes in equity of Subsidiarles and effects of transactions with non-controlling interests	6,582,358	6,579,227	Total	2,985,399	2,067,727	NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS	800,542	(49,059)
and the second	2,783,093	1,280,156	Exchange differences on translation of financial statements	1,230,764	1,505,767				OACH AND OACH FOUNDALENTS AT DECIMINED		
Long-term prepayments Advances for stock subscription in	1,401,000	1,200,130	Retained earnings Appropriated for general reserve	90.000	85,000	Total comprehensive income for the period attributable to :			CASH AND CASH EQUIVALENTS AT BEGINNING OF PERIOD	13,518,709	13,217,633
associate	12	259,700	Unappropriated	14,552,544	13,524,258	Equity holders of the parent entity	1,995,792	1,901,732			
Other non-current assets	2,096,766	2.748.446	Sub-total	24,394,945	23,648,595	Non-controlling interests	719,850	379,079	CASH AND CASH EQUIVALENTS AT END OF PERIOD	14,319,251	13,168,574
Total Non-Current Assets	47.663.507	45,628,292	Non-controlling Interests	15,221,452	14,724,534	Total	2,715,642	2,280,811	Cash and cash equivalents consist of:		5.0 100
Total Ton Garrier Hoode	47,000,007		TOTAL EQUITY	39,616,397	38,373,129	BASIC EARNINGS PER SHARE ATTRIBUTABLE TO			Cash and cash equivalents	14,346,508	13,326,118
TOTAL ASSETS	86,252,347	78,092,789	TOTAL LIABILITIES AND EQUITY	86,252,347	78,092,789	EQUITY HOLDERS OF THE PARENT ENTITY (full amount)	261	194	Overdraft Net	(27,257) 14,319,251	(157,544) 13,168,574
						(					10,100,014

Notes : 1. The financial information as of and for the six months ended June 30, 2014 and 2013 is unaudited.

2. The financial information as of December 31, 2013 is derived from the consolidated financial statements that have been audited by Public Accounting Firm Purwantono, Suherman & Surja, which expressed unqualified opinion in their report dated March 17, 2014.

3. The consolidated statement of comprehensive income and consolidated of cashflow for the six months ended June 30, 2013, were restated due to business combination involving entities under common control. Certain information such as the consolidated

statements of changes in equity and notes to the consolidated financial statements are not included in the information presented above.

Basic earnings per share is computed based on the weighted average of the number of issued and fully paid shares during the respective periods.
The foreign exchange rates used at June 30, 2014 and December 31, 2013 were Rp11,969 and Rp12,189 respectively, to US\$1.

The Board of Directors PT IND@FOOD SUKSES MAKMUR Tbk

Jakarta, July 26, 2014

Indofood