

INDOFOOD ACHIEVED SALES OF Rp37.26 TRILLION IN THE NINE MONTHS PERIOD OF 2012

- Consolidated net sales grew 10.3% to Rp37.26 trillion
- Income from operations grew 3.4% to Rp5.36 trillion
- Income for the period attributable to equity holders of the parent entity rose 9.7% to Rp2.55 trillion
- Earnings per share ("EPS") increased to Rp290

Jakarta, 31 October 2012 – PT Indofood Sukses Makmur Tbk ("Indofood" or the "Company") today announced its financial results for the nine months ended September 30, 2012. The Company reported consolidated net sales of Rp37.26 trillion, an increase of 10.3% from Rp33.77 trillion in the same period last year. Indofood's Strategic Business Group ("Group"), namely Consumer Branded Products ("CBP"), Bogasari, Agribusiness and Distribution contributed 43%, 24%, 25% and 8% respectively to the consolidated net sales.

The CBP Group, which consists of Noodles, Dairy, Food Seasonings, Snack Foods and Nutrition & Special Foods Division, posted 12.9% growth in total sales value, mainly driven by volume growth in almost all divisions within the Group. Bogasari Group recorded 4.6% increase in total sales value due to higher flour volume growth on lower average selling price in conjunction with decline in average global wheat price. Despite lower commodity prices, Agribusiness Group registered 12.5% growth in total sales value, mainly attributable to positive volume growth from both Plantations and Edible Oils & Fats Divisions. Distribution Group also recorded total sales value growth of 13.0%, primarily due to higher sales of CBP Group.

Gross profit for the period increased 7.5% to Rp10.30 trillion from Rp9.58 trillion last year. However, gross margin decreased to 27.7% from 28.4%, mainly due to lower Agribusiness results impacted by the lower average selling price of plantations crops and higher cost of production. Income from operations grew 3.4% to Rp5.36 trillion from Rp5.19 trillion; while operating margin decreased to 14.4% from 15.4% on higher operating expenses. Income for the period attributable to equity holders of the parent entity rose 9.7% to Rp2.55 trillion from Rp2.32 trillion on lower non-controlling interests due to lower Agribusiness Group performance; net margin slightly decreased to 6.8% from 6.9%. Core profit increased 7.4% to Rp2.54 trillion from Rp2.37 trillion in the same period last year. *MS*

Anthoni Salim, the President Director and Chief Executive Officer of Indofood, said: "The weakness in CPO and rubber prices have undermined our Agribusiness Group's performance; nonetheless Indofood continue to register growth in its performance. Our resilient business model has provided us with a solid foundation to sustain growth amidst volatility in global commodity prices. We remain positive on the future prospect of our Agribusiness Group and will continue with our expansion plan, while ensuring our competitiveness in the market." 

---The End---

About PT Indofood Sukses Makmur Tbk

PT Indofood Sukses Makmur Tbk ("Indofood") (IDX : INDF) is a leading Total Food Solutions company with operations in all stages of food manufacturing from the production of raw materials and their processing through to consumer products on the market.

Indofood operates four complementary Strategic Business Groups, namely:

- Consumer Branded Products, its business activities are conducted by PT Indofood CBP Sukses Makmur Tbk ("ICBP"), which was listed on IDX since 7 October 2010. ICBP is one of the leading packaged food producers in Indonesia, with a wide range of packaged food products. ICBP brands are among the strongest brands with the most significant mindshare in Indonesia for consumer food brands.
- Bogasari, primarily a producer of wheat flour as well as pasta.
- Agribusiness. Its business activities are run by PT Salim Ivomas Pratama Tbk (SIMP), and PT Perusahaan Perkebunan London Sumatra Indonesia Tbk (Lonsum), listed on the Indonesia Stock Exchange, which are subsidiaries of Indofood Agri Resources Ltd. (IndoAgri), which is listed on the Singapore Stock Exchange. The Group's business principal activities range from research and development, oil seed breeding and cultivation as well as refining, branding and marketing of cooking oil, margarine and shortening. In addition, the Group is also involved in the cultivation and processing of rubber, sugar cane, cocoa and tea.
- Distribution, boasts the most extensive distribution network in Indonesia. It distributes the majority of Indofood's and its subsidiaries' consumer products as well as third party products.

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