FIRST PACIFIC

Press Release

2011 FULL-YEAR FINANCIAL RESULTS

- **RECORD HIGH: RECURRING PROFIT UP 5%, US$423 MLN**
- **RECORD HIGH: CONTRIBUTION UP 8% TO US$511.8 MLN**
- **RECORD HIGH: NET PROFIT UP 49% TO US$600.9 MLN**
- **RECORD HIGH: DIVIDEND INCOME US$322 MLN, UP 16%**
- **RECORD HIGH: DIVIDEND PAYOUT TO SHAREHOLDERS**
- **UP TO 10% RECURRING PROFIT FOR SHARE BUYBACKS**
- **IN ALL UP TO 35% OF CORE PROFIT TO SHAREHOLDERS**

- Recurring profit up 5.2% to record high US$423.0 mln vs. US$402.1 mln
- Contribution from operations up 8.0% to record high US$511.8 mln vs. US$474.0 mln
- Reported net profit up 48.8% to US$600.9 mln vs. US$403.7 mln
- Recurring EPS up 5.4% to 10.92 US cents per share vs. 10.36 US cents per share
- Dividend income from operating companies highest ever at US$322.0 mln
- Final dividend of 13.0 HK cents per share proposed vs. 12.0 HK cents per share
- Dividend payout highest ever in cash terms at US$109.8 mln, up 10.5%
- Dividend payout of 26% of recurring profit reiterates commitment to 25% minimum
- Commitment to spend up to 10% of recurring profit on renewed share repurchases
- Capital Allocation Program to return up to 35% of recurring profit to shareholders

Hong Kong, 20th March, 2012 – First Pacific Company Limited (SEHK: 00142) ("First Pacific" or the "Company") today reported its audited financial results for the year ended 31st December 2011 with recurring profit rising 5.2% to a record high US$423.0 million from US$402.1 million a year earlier as most operating companies delivered record high earnings.

First Pacific, a leading investment management and holding company focused on the economies of emerging Asia, is a major or controlling shareholder in the Philippines' biggest telecommunications, infrastructure and mining companies and in Indonesia's biggest vertically-integrated food company.

Reported net profit rose 48.8% to US$600.9 million from US$403.7 million in 2010. The largest component of the increase was a gain on dilution of First Pacific's interest in PLDT to

23.1% from 26.5% upon PLDT's acquisition of Digital Telecommunications Philippines, Inc. (Digitel) in October 2011.

In consideration of the Company's record performance, First Pacific's Board of Directors recommended a final dividend of 13.0 HK cents (1.67 U.S. cents) per share, up from 12.0 HK cents (1.54 U.S. cents) per share a year earlier and bringing the regular dividend to 21.0 HK cents (2.70 U.S. cents), up 17% from the 2010 total of 18.0 HK cents (2.31 U.S. cents). The regular dividend represents a payout of 25% of recurring profit to shareholders, a commitment made two years ago when First Pacific announced its full-year 2009 results.

The Company earlier paid a special dividend of 1.2 HK cents (0.15 U.S. cents) per share in a distribution of specie following the listing of PT Salim Ivomas Pratama Tbk, a plantation company controlled by Indofood. Taken together, the special and full-year dividends amount to approximately 26% of 2011 recurring earnings per share of 10.92 U.S. cents (85.2 HK cents).

"The continuing strength of the First Pacific Group of Companies has enabled us to continue increasing shareholder returns to new record levels," said Manuel V. Pangilinan, Managing Director and Chief Executive Officer of the Company.

As part of the focus on shareholder returns, the Board agreed to build on a share repurchase program which is due to expire at the end of May 2012. Going forward, First Pacific will spend up to 10% of recurring profit on share repurchases. The new policy replaces a two-year program that began on 1st June 2010 with a budget of up to US$130 million. Since then, First Pacific's share price has risen more than 70% and its discount to net asset value, a common valuation measure for investment management and holding companies such as First Pacific, has fallen.

"Our share price has heavily outperformed the market in the first 22 months of the buy-back program while the NAV discount has fallen to below the average for Hong Kong-listed investment management companies," Pangilinan said. "While we are aware that it is difficult or impossible to demonstrate a causal link between repurchases and share price performance, we remain determined to maximize shareholder value."

Like the two-year program it replaces, the renewed share buyback is conditional on the state of financial markets, economic conditions affecting Group companies, and on potential opportunities for mergers and acquisitions.

Together, First Pacific's dividend policy of a payout ratio not less than 25% of recurring profit and its new commitment to spend up to 10% of recurring profit on share repurchases will deliver up to 35% of recurring profit to shareholders. Over the first 22 months of the two-year repurchase program (set to expire on 31st May 2012), First Pacific bought and canceled 116.9 million shares at an average price of HK$7.12 each. The repurchases amount to about 3.0% of the Company's current share capital.

First Pacific's dividend and share repurchase commitments are two key components in a Capital Allocation Program designed to maximize shareholder returns. The final, vital element is investment of available funds to continue delivering strong shareholder returns.

"As an investment management and holding company, First Pacific is attractive to investors only insofar as it maintains a strong investment track record. Over the past nine years, our asset value has seen a compound annual growth rate of nearly 30%," Pangilinan said. "As we seek to maintain such ambitious momentum, we are renewing our focus on natural resources and infrastructure in emerging Asia as areas of primary focus for new investment by the Group."

Three of First Pacific's four major subsidiaries and associated companies reported record high core net income in 2011. All four of them delivered their highest-ever dividends to shareholders last year, adhering to First Pacific's philosophy of unlocking value and returning it to shareholders in the form of dividends and growth in share price. First Pacific's dividend income in turn enabled the Company to pay out its own highest-ever dividend for the second year in a row.

"We were able to make this record payout to shareholders thanks to the strong performance led by our less mature investments even as our larger and more mature investments faced more difficult market conditions," Pangilinan said.

First Pacific collected US$322.0 million in dividend income from its operating companies in 2011, up from US$277.5 million in 2010, the previous record high.

Contributions from operations rose 8.0% to a record high US$511.8 million from US$474.0 million as three of the Company's four major operating businesses reported their strongest-ever results. Contributions were led by Metro Pacific Investments Corporation ("MPIC"), Philex Mining Corporation ("Philex"), the Company's most recent investments, and by Indofood Sukses Makmur Tbk ("Indofood"). Philippine Long Distance Telephone Company ("PLDT") saw its contribution decline as intensifying competition reduced revenues while operating costs rose.

MPIC is the biggest infrastructure investment firm in the Philippines with stakes in the country's biggest toll road firm, largest healthcare group and its largest electricity and water distributor. It benefitted from higher contributions from all of its businesses. MPIC's contribution to First Pacific rose 45.4% in 2011 to US$68.2 million from US$46.9 million a year earlier.

Philex, the biggest and oldest metal mining company in the Philippines, saw its contribution to First Pacific rise 62.1% to US$50.1 million from US$30.9 million owing to higher prices for the gold and copper it produces, higher production and improved grades of copper and gold at its Padcal Mine. Philex reported record high earnings for 2011 and paid 50% of recurring profit in regular and special dividends to shareholders.

Indofood's contribution rose 3.7% to US$178.5 million from US$172.1 million as higher input prices for much of 2011 raised costs while increased competition, particularly in the markets for instant noodles and flour, ate into profit margins.

PLDT, the biggest telecommunications company in the country as well as the biggest company listed on the Philippine Stock Exchange, saw its contribution fall 4.1% to US$215.0 million from US$224.1 million as intensifying competition reduced margins while consumer take-up of broadband services ate into revenues from traditional businesses.

Non-recurring items in First Pacific's full-year earnings swung to a net gain of US$179.8 million from a net loss of US$8.8 million in 2010, principally reflecting the Group's gain on dilution of its interest in PLDT upon the Digitel transaction.

At 31 December 2011, gross debt at the Head Office stood at US$1.3 billion. Fixed-rate or hedged debt made up 70% of the total with floating-rate debt making up the remaining 30%.

The Company's blended interest cost amounted to about 5% and the average maturity of its debt was 5.3 years.

Further details of earnings by First Pacific's subsidiary and associated companies follow.

REVIEW OF OPERATIONS

Philippine Long Distance Telephone Company ("PLDT") reported a 7% decline in core net income last year to ₱39.0 billion from ₱42.0 billion in 2010 due to lower service revenues and higher operating costs, partially offset by a higher equity share in the earnings of the Manila Electric Company ("Meralco") which themselves rose on the strength of higher tariffs and slightly higher sales than a year earlier.

More details are available at www.pldt.com.

Metro Pacific Investments Corporation ("MPIC") reported a 32% increase in core net income to ₱5.1 billion from ₱3.9 billion in 2010, led by contribution increases by Maynilad Water Services, Inc. ("Maynilad") on higher tariffs and sales and by Meralco on higher tariffs as well as a strong performance across its healthcare operations. Metro Pacific Tollways Corporation ("MPTC") managed to deliver 2011 earnings little changed from a year earlier despite the expiry of its income tax holiday at the end of 2010.

More details are available at www.mpic.com.ph.

PT Indofood Sukses Makmur Tbk ("Indofood") saw a strong performance by its plantations business offset to an extent by margin compression in its Consumer Branded Products and flour businesses. It nevertheless reported an 18% increase in sales to Rp45.3 trillion in 2011 from Rp38.4 trillion a year earlier led by a 33% increase in Agribusiness sales to Rp12.6 trillion from Rp9.5 trillion in 2010. The Consumer Branded Products business saw sales growth of 9% to Rp19.2 trillion from Rp17.7 trillion.

More details are available at www.indofood.com.

Philex Mining Corporation ("Philex") reported a 34% increase in its core net income to a record high ₱5.6 billion from ₱4.2 billion in 2010, the previous record. Earnings were boosted largely by higher prices for the gold, copper and silver it produces and by increased ore volumes.

More details are available at www.philexmining.com.ph.

OUTLOOK

Uncertainties in global financial markets and weakness in advanced economies threaten to impact the countries where the First Pacific Group conducts its business. Nevertheless, the defensive nature of First Pacific's portfolio offers a degree of earnings resilience with a potential for growth led by the Group's strength in natural resources and infrastructure.

PLDT will focus in 2012 on integrating Digitel, acquired last year, and closing out the last year of a two-year ₱67.0 billion capital expenditure program. PLDT regards 2012 as a "year of alignment" in which lower core profit at a forecast ₱37.0 billion will lay the groundwork for a return to growth as early as 2013 as the telecommunications industry transforms itself into a data-intensive multi-platform business.

2012 is likely to be a significant year for MPIC as its toll roads business returns to earnings growth and it continues to seek new investments and build new access roads to increase traffic on its highways. Meralco continues to pursue power generation projects as it prepares for the introduction of open access to retail electricity supply later this year. Maynilad continues to invest in expanding its pipeline network to bring safe, clean water to the 1 million consumers within its concession area who have no access to piped water. The healthcare business also continues to expand, reaching towards a medium-term goal of ₱10 billion in revenues and ₱1 billion in core profit. MPIC will also seek to expand its business into related infrastructure, such as in light rail, as the country continues to make steady economic progress.

Indofood expects sales to continue growing even as increasing competition raises pressure on margins and raw material price volatility complicates the business environment. It will continue expanding production capacities, particularly in dairy and palm oil products, as its Agribusiness unit continues to seek new acquisition opportunities both at home and abroad. The Consumer Branded Products business will continue to introduce new packaged foods to meet the needs of Indonesia's increasingly prosperous consumers.

Philex is likely to follow its most profitable year ever with lower production volumes in 2012 while continuing to develop the Silangan Project, a major new mine with resources of 9 million ounces of gold and 5 billion pounds of copper. Further, Philex has seen the mine life of its Padcal Mine extended to 2020 and is also seeking acquisitions to deliver an immediate increase in metal production to offset expected slow declines in copper and gold production at Padcal over the medium term.

First Pacific Chief Executive Pangilinan concluded:

> The economies of emerging Asia are expected to continue to prosper with middle to high economic growth rates and our businesses are positioned to benefit. However, there are risks: contagion from the Eurozone's economic and financial difficulties, uncertainty over the pace of recovery in the U.S. and slower growth in China. Nevertheless, our operating companies are placed to deliver defensive returns even in the event that market conditions turn down.
>
> Our two largest operating companies, PLDT and Indofood, face intense competition in their core businesses. PLDT has warned of a second year of declining core profit in 2012 while Indofood faces a difficult competitive environment with the added uncertainty in commodity prices potentially affecting its margins. We expect MPIC to continue expanding its businesses while Philex is likely to have a strong year thanks to high prices, notwithstanding slightly lower gold and copper output from 2011.
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> As an investment management and holding company, First Pacific will seek appropriately-priced investments in the four areas we regard as particular strengths – telecommunications, infrastructure, consumer foods and natural resources – and we

are particularly keen in the areas of infrastructure and natural resources, which are our fastest-growing businesses.

Near-term pressures will demand that we play to our strengths: securing value from our investments, managing for growth, and investing wisely. The First Pacific Group looks to the future with cautious optimism.

Further information and analysis
Attached to this news release are:

- First Pacific's consolidated income statement
- Consolidated statement of financial position
- Summary of contributions by operating companies

More details about the earnings of First Pacific and of its operating companies can be found on www.firstpacific.com under the Investor Relations tab. The 2011 Annual Report will be posted to the website and to shareholders before the end of April 2012.

Corporate Profile
First Pacific is a Hong Kong-based investment and management company with operations located in Asia. Its principal businesses are in telecommunications, infrastructure, consumer food products and natural resources. Listed in Hong Kong (HKSE: 00142), First Pacific's shares are also available in the United States through American Depositary Receipts (ADR code: FPAFY). For further information, see www.firstpacific.com.

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FIRST PACIFIC COMPANY LIMITED
CONSOLIDATED INCOME STATEMENT

For the year ended 31 December US$ millions	**2011**	2010
Turnover	**5,684.1**	4,640.2
Cost of sales	**(3,910.3)**	(2,992.8)
Gross Profit	**1,773.8**	1,647.4
Gain on dilutions and disposals, net	**209.9**	22.6
Distribution costs	**(405.2)**	(371.4)
Administrative expenses	**(396.1)**	(357.3)
Other operating income/(expenses), net	**46.8**	(4.5)
Net borrowing costs	**(186.6)**	(243.0)
Share of profits less losses of associated companies and joint ventures	**310.4**	284.9
Profit Before Taxation	**1,353.0**	978.7
Taxation	**(217.4)**	(203.2)
Profit for the Year	**1,135.6**	775.5
Attributable to:		
Owners of the parent	**600.9**	403.7
Non-controlling interests	**534.7**	371.8
	1,135.6	775.5
Earnings Per Share Attributable to Owners of the Parent (U.S. cents)		
Basic	**15.51**	10.40
Diluted	**15.29**	10.08

FIRST PACIFIC COMPANY LIMITED
CONSOLIDATED STATEMENT OF FINANCIAL POSITION

At 31 December US$ millions	2011	2010
Non-current Assets		
Property, plant and equipment	**1,651.7**	1,419.3
Plantations	**1,280.9**	1,162.6
Associated companies and joint ventures	**3,035.1**	2,439.4
Goodwill	**819.6**	817.1
Other intangible assets	**2,105.9**	1,960.1
Accounts receivable, other receivables and prepayments	**32.5**	23.8
Available-for-sale assets	**33.1**	13.8
Deferred tax assets	**109.9**	82.8
Pledged deposits	**11.1**	-
Other non-current assets	**236.0**	212.0
	9,315.8	8,130.9
Current Assets		
Cash and cash equivalents	**1,875.4**	1,538.8
Pledged deposits and restricted cash	**43.7**	53.4
Available-for-sale assets	**63.4**	62.8
Accounts receivable, other receivables and prepayments	**581.8**	492.7
Inventories	**731.7**	635.5
	3,296.0	2,783.2
Current Liabilities		
Accounts payable, other payables and accruals	**796.5**	707.5
Short-term borrowings	**1,119.3**	645.4
Provision for taxation	**49.6**	54.4
Current portion of deferred liabilities and provisions	**137.6**	97.5
	2,103.0	1,504.8
Net Current Assets	**1,193.0**	1,278.4
Total Assets Less Current Liabilities	**10,508.8**	9,409.3
Equity		
Issued share capital	**38.5**	39.0
Retained earnings	**1,284.6**	858.7
Other components of equity	**1,699.6**	1,677.5
Equity attributable to owners of the parent	**3,022.7**	2,575.2
Non-controlling interests	**3,856.5**	3,036.9
Total Equity	**6,879.2**	5,612.1
Non-current Liabilities		
Long-term borrowings	**2,575.7**	2,793.8
Deferred liabilities and provisions	**607.2**	573.1
Deferred tax liabilities	**446.7**	430.3
	3,629.6	3,797.2
	10,508.8	9,409.3

FIRST PACIFIC COMPANY LIMITED
CONTRIBUTION SUMMARY

	Turnover		Contribution to Group profit(i)	
For the year ended 31 December US$ millions	**2011**	2010	**2011**	2010
PLDT(ii)	**-**	-	**215.0**	224.1
MPIC	**510.4**	412.2	**68.2**	46.9
Indofood	**5,173.7**	4,228.0	**178.5**	172.1
Philex(ii)	**-**	-	**50.1**	30.9
Contribution from Operations(iii)	**5,684.1**	4,640.2	**511.8**	474.0
Head Office items:				
- Corporate overhead			**(22.1)**	(20.9)
- Net interest expense			**(64.2)**	(45.0)
- Other expenses			**(2.5)**	(6.0)
Recurring Profit(iv)			**423.0**	402.1
Foreign exchange and derivative (losses)/gains(v)			**(7.1)**	2.8
Gain on changes in fair value of plantations			**5.2**	7.6
Non-recurring items(vi)			**179.8**	(8.8)
Profit Attributable to Owners of the Parent			**600.9**	403.7

(i) After taxation and non-controlling interests, where appropriate

(ii) Associated companies

(iii) Contribution from operations represents the recurring profit contributed to the Group by its operating companies.

(iv) Recurring profit represents the profit attributable to owners of the parent excluding the effects of foreign exchange and derivative losses/gains, gain on changes in fair value of plantations and non-recurring items.

(v) Foreign exchange and derivative losses/gains represent the losses/gains on foreign exchange translation differences on the Group's unhedged foreign currency denominated borrowings and payables and the changes in the fair values of derivatives.

(vi) Non-recurring items represent certain items, through occurrence or size, which are not considered as usual operating items. 2011's non-recurring gains of US$179.8 million mainly represent the Group's gain on dilution of a 3.4% interest in PLDT as a result of PLDT's issuance of new shares to acquire Digitel in October 2011 (US$210.0 million), partly offset by PLDT's impairment provisions mainly as a result of Smart's network modernization (US$42.2 million). 2010's non-recurring losses of US$8.8 million mainly represent the Group's share of Meralco's non-recurring losses, and provision and write-off of certain assets, partly offset by the Group's gain on disposal of its interest in an associated company.