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# FIRST PACIFIC COMPANY LIMITED

(Incorporated in Bermuda with limited liability)

(Stock Code: 0142)

## FIRST HALF 2004 RESULTS OF METRO PACIFIC CORPORATION

The following is a reproduction of a press release, issued pursuant to Chapter 13.09(2) of the Listing Rules by First Pacific Company Limited for information purpose only, released in the Philippines by Metro Pacific Corporation, a subsidiary of First Pacific Company Limited, in accordance with the requirements of the Philippine Stock Exchange.

# CONSOLIDATED STATEMENTS OF INCOME AND ACCUMULATED DEFICIT

(Unaudited)

For the periods ended	(0)	ianarica)				
30 June	Six months		Three months			
(In thousand pesos)	2004	2003	2004	2003		
Revenues	1,603,694	2,037,471	843,623	1,301,599		
Cost of sales Operating expenses	(1,430,688) (311,742)	(1,523,318) (370,968)	( , ,	(942,471) (227,426)		
Operating (loss)/profit Share of net (losses)/ profits of associated		143,185	(156,579)	131,702		
companies Financing charges, net	(3,808) (313,401)	(60,287) (443,234)		18,828 (292,346)		
Loss before other						
income	(455,945)	(360,336)	(343,484)	(141,816)		
Other income, net	469,016	450,358	342,524	285,136		
Profit before taxation	13,071	90,022	(960)	143,320		
Taxation	(22,727)	30,041	(16,839)	33,342		
<b>Profit after taxation</b> Outside interests	(9,656) 3,795	120,063 (26,160)	(17,799)	176,662 (23,729)		
	5,795	(20,100)	7,973	(23,729)		
Net profit for the period	(5,861)	93,903	(9,826)	152,933		
Accumulated deficit Beginning of period	(27,045,979)	(26,208,103)	(27,042,015)	(26,267,133)		
End of period	(27,051,840)	(26,114,200)	(27,051,841)	(26,114,200)		
Earnings/(loss) per share (in centavos) Basic	(0.03)	0.50	(0.05)	0.82		
Weighted average number of shares in issue (in thousands) Basic	18,603,473	18,603,473	18,603,473	18,603,473		
METRO PACIFIC CORPORATION						
CONS	OLIDATE		E SHEETS			
As at		Unaudited 30 June 3	Audited 31 December	Unaudited 30 June		
(In thousand pesos)		2004	2003	2003		
ASSETS						
Current assets						
Cash and cash equiv	alents	215,751	213,622	308,208		
Receivables, net		2,038,617	2,189,649	2,544,882		
Due from associated Inventories, net	i companies	733,383 21,401	714,926 30,931	557,109 46,663		
Development proper	ties	2,282,066	2,381,147	2,895,958		
Investment in and advances to Bonit						
Land Corp.		3,265,057	3,436,611	5,099,033		
Deferred tax asset		1,341	32,210	89,184		
Prepayments and oth current assets	ner	395,512	447,429	617,091		
Total current assets		8,953,128	9,446,525	12,158,128		
Long-term receivable		232,972	134,116	124,342		
Investments in associ	ated	001 527	1 040 744	810.021		
companies Property and equipm	ent	901,527 2,763,642	1,049,744 3,217,405	810,031 3,108,320		
Other assets		353,878	349,310	600,391		
Total assets	-	13,205,147	14,197,100	16,801,212		
LIABILITIES AND F						

LIABILITIES AND EQUITY

Metro Pacific Corporation ("Metro Pacific") today announced an unaudited net loss of Pesos 5.9 million for the first six months of 2004, compared with Pesos 93.9 million profit reported during the same period in 2003. The loss results principally from significant losses at shipping unit Negros Navigation Company ("Nenaco") for the period, despite higher profits realized at Landco Pacific Corporation ("Landco").

#### **Consolidated Results**

Metro Pacific recorded consolidated net revenues of Pesos 1.6 billion for the first six months of 2004 compared with Pesos 2.0 billion of revenues for the same period in 2003, reflecting the decline in Nenaco revenues and deconsolidation of Bonifacio Land Corporation ("BLC"). Operating expenses were reduced by 16.0 percent, to Pesos 311.7 million versus Pesos 371.0 million in 2003. Financing charges declined by 29.0 percent to Pesos 313.4 million in 2004 compared with Pesos 443.2 million in 2003, reflecting the reduction of debt levels following the conclusion of additional debt settlement agreements, and deconsolidation of BLC. Significant provisions for the current period and for prior years were made at the Nenaco level, against which Metro Pacific reversed Pesos 658.0 million in prior year's provisions against investments in Nenaco in light of that unit's prospects under a court approved and administered rehabilitation program. Extraordinary gains of Pesos 249.0 million resulting from successful debt reduction during the period were also booked.

## **Operations Review**

Landco Pacific Corporation ("Landco") reported a net profit of Pesos 32.9 million for the first six months of 2004, a 133.3 percent improvement over the Pesos 14.1 million net profit recorded for the same period last year, reflecting increased sales at the Leisure Farms and Leisure Farms Ponderosa residential farming projects. Consolidated revenues improved to Pesos 401.3 million in 2004 compared with Pesos 305.9 million in 2003, while financing charges reduced to Pesos 8.5 million in 2004 compared with Pesos 15.3 million in 2003.

**Pacific Plaza Towers ("PPT")** reported a first-half 2004 net loss of Pesos 16.4 million compared with the net profit of Pesos 7.9 million reported in 2003. The reversal in profitability resulted from lower net values realized from the dacion (exchange or sale) of various units for the retirement of certain obligations.

**Nenaco** reported a substantial net loss (excluding prior period adjustments) of Pesos 335.0 million for the first six months of 2004, versus a profit of Pesos 62.7 million in 2003, due to a significant reduction in the number of its vessels in service and from an extended schedule of dry-docking for various vessels. Prior period adjustments to past reported profits have also been made to Nenaco's accounts due to higher provisions against certain inventories, receivables and other assets, and write-downs of certain vessel and property values.

## **Comments: "Work Continues"**

"While we were disappointed with the extent of the problems at Nenaco, in which substantial provisions have been made, we have been heartened by its prospects for recovery under a courtapproved rehabilitation program. Setting that aside, prospects for our core property business are increasingly favorable; Landco continues to expand and interest in our property portfolio is healthy. Our work continues and our efforts redoubled, as we strive to rebuild Metro Pacific," said President and CEO Jose Ma. Lim.

#### **About Metro Pacific**

Metro Pacific Corporation is a Manila, Philippines-based holding firm listed on the Philippine Stock Exchange (PSE: MPC). Metro Pacific's business portfolio includes property concerns Landco Pacific Corporation, Pacific Plaza Towers and Costa de Madera Corp., and listed shipping firm Negros Navigation Company (PSE: NN). Further information regarding Metro Pacific can be accessed at www.metropacific.com

#### **Current liabilities**

Current nuomities			
Loans and notes payable	998,977	1,395,385	2,742,458
Current portion of			
long-term debts	1,870,803	2,135,170	1,784,156
Current portion of long-term			
liabilities and provisions	403,323	445,446	316,241
Accounts payable and			
accrued expenses	6,028,557	5,678,350	6,472,915
Due to associated companies	96,022	125,268	93,319
Deferred tax liability	15,769	9,997	17,284
Income tax payable		3,359	
Total current liabilities	9,413,451	9,792,975	11,426,373
Long-term debts	2,236,334	2,215,916	3,068,634
Long-term liabilities and			
provisions	629,126	1,262,168	444,928
<b>Outside Interests</b>	712,468	706,412	709,869
Equity			
Stockholders' equity			
Capital stock	18,605,974	18,605,974	18,605,974
Additional paid-in capital	9,692,634	9,692,634	9,692,634
Treasury stock	(1,033,000)	(1,033,000)	(1,033,000)
Accumulated deficit	(27,051,840)	(27,045,979)	(26,114,200)
Total stockholders' equity	213,768	219,629	1,151,408
Total liabilities and equity	13,205,147	14,197,100	16,801,212

# By Order of the Board First Pacific Company Limited Manuel V. Pangilinan

Managing Director and Chief Executive Officer

### 23 August 2004

As at the date of this announcement, the Board of Directors of First Pacific comprises the following Directors:

Anthoni Salim, ChairmanTedManuel V. Pangilinan,SutaManaging Director and CEOIbraEdward A. TortoriciBenRobert C. NicholsonDavHis Excellency Albert F. del RosarioCEdward K.Y. Chen\*, CBE, JP, GBSA

Tedy Djuhar Sutanto Djuhar Ibrahim Risjad Benny S. Santoso David W.C. Tang\*, *OBE*, *Chevallier de L'Ordre des Arts et des Lettres* Graham L. Pickles\*

\* Independent Non-executive Directors

Please also refer to the published version of this announcement in South China Morning Post and Hong Kong Economic Times.