

# FIRST PACIFIC COMPANY LIMITED

(Incorporated in Bermuda with limited liability)
(Stock Code: 0142)

# 2004 Interim Results - Unaudited

# FINANCIAL HIGHLIGHTS

- Turnover of US\$1,002.0 million (HK\$7,815.6 million) broadly unchanged, reflecting the effect of rupiah depreciation offset by an improvement in Indofood's sales performance.
- Profit attributable to ordinary shareholders increased by 53.7 per cent to US\$54.7 million (HK\$426.7 million) from US\$35.6 million (HK\$277.7 million).
- Excluding the effects of foreign exchange losses/gains and non-recurring gains, recurring profit increased by 57.0 per cent to US\$52.9 million (HK\$412.6 million) from US\$33.7 million (HK\$262.9 million).
- Basic earnings per share increased by 53.6 per cent to US1.72 cents (HK13.42 cents) from US1.12 cents (HK8.74 cents).
- Shareholders' equity increased by more than three times to US\$206.6 million (HK\$1,611.5 million) at 30 June 2004 from US\$51.1 million (HK\$398.6 million) at 31 December 2003.
- Consolidated gearing ratio improved to 1.47 times at 30 June 2004, compared with 2.12 times at 31 December 2003.
- The Directors do not recommend the payment of an interim dividend for 2004 (2003: Nil).

# **CONDENSED INTERIM FINANCIAL STATEMENTS**

# CONDENSED CONSOLIDATED PROFIT AND LOSS STATEMENT – UNAUDITED

For the six months ended 30 June	2004	2003	2004*	2003*
		(Restated)(i)		(Restated)(i)
	US\$m	US\$m	HK\$m	HK\$m
Turnover – Note 2	1,002.0	1,008.7	7,815.6	7,867.9
Cost of sales	(756.7)	(772.1)	(5,902.3)	(6,022.4)
Gross profit	245.3	236.6	1,913.3	1,845.5
Gain on disposal of a discontinued business	17.1	_	133.4	_
Distribution costs	(90.2)	(74.0)	(703.4)	(577.2)
Administrative expenses	(64.1)	(68.0)	(500.0)	(530.4)
Other operating (expenses)/income, net	(34.7)	20.8	(270.8)	162.2
Operating profit – Note 3	73.4	115.4	572.5	900.1
Share of profits less losses of associated companies	70.6	38.9	550.7	303.5
Net borrowing costs – <i>Note 4</i>	(55.4)	(60.1)	(432.1)	(468.8)
Profit before taxation	88.6	94.2	691.1	734.8
Taxation – <i>Note 5</i>	(27.3)	(19.7)	(212.9)	(153.7)
Profit after taxation	61.3	74.5	478.2	581.1
Outside interests	(6.6)	(38.9)	(51.5)	(303.4)
<b>Profit attributable to ordinary shareholders</b> – <i>Note</i> 6	54.7	35.6	426.7	277.7
	2004	2003	2004*	2003*
		(Restated)		(Restated)
Per share data	<b>US</b> ¢	US¢	<b>HK</b> ¢	HK¢
Basic earnings per share – Note 7	1.72	1.12	13.42	8.74

<sup>(</sup>i) Refer to Note 10.

# CONDENSED CONSOLIDATED BALANCE SHEET – UNAUDITED

	At 30	At 31	At 30	At 31
	June	December	June	December
	2004	2003	2004*	2003*
		(Restated)(i)		(Restated)(i)
	US\$m	US\$m	HK\$m	HK\$m
Non-current assets				
Property and equipment	627.0	699.3	4,890.6	5,454.5
Plantations	131.2	160.0	1,023.4	1,248.0
Associated companies	193.2	8.0	1,506.9	62.4
Long-term receivables and prepayments	304.6	248.0	2,375.9	1,934.4
Goodwill	17.8	18.3	138.8	142.7
Deferred tax assets	5.3	7.5	41.3	58.5
Restricted cash	4.7	4.7	36.7	36.7
	1,283.8	1,145.8	10,013.6	8,937.2
Current assets				
Cash and cash equivalents	247.8	233.3	1,932.8	1,819.7
Restricted cash and pledged deposits	9.2	17.6	71.8	137.3
Short-term investments	23.0	77.0	179.4	600.6
Accounts receivable, other receivables and				
prepayments – <i>Note 8</i>	353.2	430.2	2,755.0	3,355.6
Inventories	295.1	309.6	2,301.8	2,414.9
	928.3	1,067.7	7,240.8	8,328.1
Current liabilities				
Accounts payable, other payables and				
accruals - Note 9	438.7	379.9	3,421.9	2,963.2
Short-term borrowings	145.3	207.4	1,133.3	1,617.7
Provision for taxation	21.6	36.8	168.5	287.1
	605.6	624.1	4,723.7	4,868.0
Net current assets	322.7	443.6	2,517.1	3,460.1
Total assets less current liabilities	1,606.5	1,589.4	12,530.7	12,397.3
Equity capital and reserves				
Issued capital	31.9	31.9	248.8	248.8
Reserves	174.7	19.2	1,362.7	149.8
Shareholders' equity	206.6	51.1	1,611.5	398.6
Outside interests	322.6	376.7	2,516.3	2,938.3
Non-current liabilities				
Loan capital and long-term borrowings	896.1	955.9	6,989.6	7,456.0
Deferred liabilities and provisions	81.5	88.7	635.7	691.8
Deferred tax liabilities	99.7	117.0	777.6	912.6
	1,077.3	1,161.6	8,402.9	9,060.4
	1,606.5	1,589.4	12,530.7	12,397.3

<sup>(</sup>i) Refer to Note 10.

CONDENSED CONSOLIDATED STATEMENT OF CHANGES IN SHAREHOLDERS' EQUITY – UNAUDITED

	Issued	Share	Exchange	Revenue	
	capital	premium	reserve	reserve	Total
	US\$m	US\$m	US\$m	US\$m	US\$m
Balance at 1 January 2003, as					
previously reported	31.9	958.2	0.3	(1,061.6)	(71.2)
Prior year adjustments		_	(2.2)	47.7	45.5
As restated	31.9	958.2	(1.9)	(1,013.9)	(25.7)
Net gains not recognized in the profit and					
loss statement – Exchange translation	_	_	12.3	_	12.3
Dilution of interests in a subsidiary and					
an associated company	_	_	0.5	4.2	4.7
Net profit for the period	_	_	_	35.6	35.6
Balance at 30 June 2003 (Restated)(i)	31.9	958.2	10.9	(974.1)	26.9
Balance at 1 January 2004, as		, -		<u> </u>	· ·
previously reported	31.9	958.2	(3.5)	(975.9)	10.7
Prior year adjustments	- J1.7	, , , o. <u>-</u>	0.1	40.3	40.4
As restated	31.9	958.2	(3.4)	(935.6)	51.1
Net losses not recognized in the profit and	31.7	7,50.2	(3.1)	(737.0)	71.1
loss statement – Exchange translation	_	_	(29.0)	_	(29.0)
Disposal of an associated company	_	_	(33.7)	163.4	129.7
Dilution of interest in a subsidiary company	_	_	(33.7)	0.1	0.1
Net profit for the period	_	_	_	54.7	54.7
Balance at 30 June 2004	31.9	958.2	(66.1)	(717.4)	206.6
balance at 30 June 2004	31.9	730.2	(00.1)	(/1/.1)	200.0
	Issued	Share	Exchange	Revenue	
	capital	premium	reserve	reserve	Total
	HK\$m*	HK\$m*	HK\$m*	HK\$m*	HK\$m*
Balance at 1 January 2003, as	11114111	1111ψ111	1111ψ111	11114111	11114111
previously reported	248.8	7,474.0	2.3	(8,280.5)	(555.4)
Prior year adjustments	2 10.0	, 1, 1.0	(17.1)	372.0	354.9
As restated	248.8	7,474.0	(14.8)	(7,908.5)	(200.5)
Net gains not recognized in the profit and	240.0	7,474.0	(14.0)	(7,900.3)	(200.3)
loss statement – Exchange translation			95.9		95.9
Dilution of interests in a subsidiary and	_	_	93.9	_	93.9
an associated company					
			2.0	22.0	26.7
Not profit for the period	-	-	3.9	32.8	36.7 277.7
Net profit for the period	- -	- -	_	277.7	277.7
Balance at 30 June 2003 (Restated) <sup>(i)</sup>	- - 248.8	7,474.0	3.9 - 85.0		
Balance at 30 June 2003 (Restated) <sup>(i)</sup> Balance at 1 January 2004, as		,	- 85.0	277.7 (7,598.0)	277.7 209.8
Balance at 30 June 2003 (Restated) <sup>(i)</sup> Balance at 1 January 2004, as previously reported	248.8 248.8	7,474.0 7,474.0	- 85.0 (27.3)	277.7 (7,598.0) (7,612.0)	277.7 209.8 <b>83.5</b>
Balance at 30 June 2003 (Restated) <sup>(i)</sup> Balance at 1 January 2004, as previously reported Prior year adjustments	248.8	7,474.0	- 85.0 (27.3) 0.8	277.7 (7,598.0) (7,612.0) 314.3	277.7 209.8 <b>83.5</b> 315.1
Balance at 30 June 2003 (Restated) <sup>(i)</sup> Balance at 1 January 2004, as previously reported Prior year adjustments As restated		,	- 85.0 (27.3)	277.7 (7,598.0) (7,612.0)	277.7 209.8 <b>83.5</b>
Balance at 30 June 2003 (Restated) <sup>(i)</sup> Balance at 1 January 2004, as previously reported Prior year adjustments As restated Net losses not recognized in the profit and	248.8	7,474.0	27.3) 0.8 (26.5)	277.7 (7,598.0) (7,612.0) 314.3	277.7 209.8 <b>83.5</b> 315.1 398.6
Balance at 30 June 2003 (Restated) <sup>(i)</sup> Balance at 1 January 2004, as previously reported Prior year adjustments As restated Net losses not recognized in the profit and loss statement – Exchange translation	248.8	7,474.0	- 85.0 (27.3) 0.8 (26.5) (226.2)	277.7 (7,598.0) (7,612.0) 314.3 (7,297.7)	277.7 209.8 83.5 315.1 398.6 (226.2)
Balance at 30 June 2003 (Restated) <sup>(i)</sup> Balance at 1 January 2004, as previously reported Prior year adjustments As restated Net losses not recognized in the profit and loss statement – Exchange translation Disposal of an associated company	248.8	7,474.0	27.3) 0.8 (26.5)	277.7 (7,598.0) (7,612.0) 314.3 (7,297.7) - 1,274.5	277.7 209.8 <b>83.5</b> 315.1 398.6 (226.2) 1,011.6
Balance at 30 June 2003 (Restated) <sup>(i)</sup> Balance at 1 January 2004, as previously reported Prior year adjustments As restated Net losses not recognized in the profit and loss statement – Exchange translation Disposal of an associated company Dilution of interest in a subsidiary company	248.8	7,474.0	- 85.0 (27.3) 0.8 (26.5) (226.2)	277.7 (7,598.0) (7,612.0) 314.3 (7,297.7) - 1,274.5 0.8	277.7 209.8 83.5 315.1 398.6 (226.2) 1,011.6 0.8
Balance at 30 June 2003 (Restated) <sup>(i)</sup> Balance at 1 January 2004, as previously reported Prior year adjustments As restated Net losses not recognized in the profit and loss statement – Exchange translation Disposal of an associated company	248.8	7,474.0	- 85.0 (27.3) 0.8 (26.5) (226.2)	277.7 (7,598.0) (7,612.0) 314.3 (7,297.7) - 1,274.5	277.7 209.8 83.5 315.1 398.6 (226.2) 1,011.6

<sup>(</sup>i) Refer to Note 10.

# CONDENSED CONSOLIDATED CASH FLOW STATEMENT – UNAUDITED

For the six months ended 30 June	2004	2003	2004*	2003*
•		(Restated)(i)		(Restated)(i)
	US\$m	US\$m	HK\$m	HK\$m
Operating profit	73.4	115.4	572.5	900.1
Foreign exchange losses/(gains), net	31.6	(9.8)	246.5	(76.4)
Depreciation	<b>27.1</b>	26.8	211.4	209.0
Loss on changes in fair value of plantations	14.0	3.9	109.2	30.4
Decrease/(increase) in long-term receivables and				
prepayment	11.8	(1.9)	92.0	(14.8)
Amortization of goodwill	0.5	0.5	3.9	3.9
Losses on dilution of interests in a subsidiary				
and an associated company	_	3.2	_	25.0
Gain on disposal of a discontinued business	(17.1)	_	(133.4)	_
Payments in respect of deferred liabilities and				
provisions	(14.0)	(5.8)	(109.2)	(45.2)
(Gains)/losses on sale of property and equipment	(1.0)	0.9	(7.8)	7.0
Others	9.8	(24.7)	76.5	(192.7)
Operating profit before working capital changes	136.1	108.5	1,061.6	846.3
Decrease in working capital <sup>+</sup>	62.4	59.9	486.7	467.2
Net cash inflow generated from operations	198.5	168.4	1,548.3	1,313.5
Interest received	9.7	9.9	75.7	77.2
Interest paid	(60.1)	(66.0)	(468.8)	(514.8)
Tax paid	(23.1)	(16.4)	(180.2)	(127.9)
Net cash inflow from operating activities	125.0	95.9	975.0	748.0
Purchase of property and equipment and others	(82.9)	(40.7)	(646.6)	(317.5)
Sale of businesses, property and equipment and others	67.5	75.7	526.5	590.5
Loans repaid by/(to) associated companies	0.5	(11.0)	3.9	(85.8)
Net cash (outflow)/inflow from investing activities	(14.9)	24.0	(116.2)	187.2
Net borrowings repaid	(66.0)	(102.0)	(514.8)	(795.6)
Shares issued to outside interests by a				
subsidiary company	0.1	5.6	0.8	43.7
Dividends paid to outside interests by a				
subsidiary company	(11.4)	_	(89.0)	_
Net cash outflow from financing activities	(77.3)	(96.4)	(603.0)	(751.9)
Net increase in cash and cash equivalents	32.8	23.5	255.8	183.3
Cash and cash equivalents at 1 January	233.3	203.3	1,819.7	1,585.7
Exchange translation	(18.3)	12.0	(142.7)	93.6
Cash and cash equivalents at 30 June	247.8	238.8	1,932.8	1,862.6
Representing			•	•
Cash and cash equivalents	247.8	238.8	1,932.8	1,862.6

<sup>(</sup>i) Refer to Note 10.

<sup>+</sup> Changes in working capital are stated excluding movements due to disposals of subsidiary companies.

<sup>\*</sup> The Company maintains its accounts and reports to its shareholders in United States dollars. The figures shown in Hong Kong dollars are for illustration only and are based on a fixed exchange rate of 7.8 Hong Kong dollars to one United States dollar.

#### Notes:-

## 1. Change in accounting policy

Certain changes to Hong Kong Generally Accepted Accounting Principles (HK GAAP) have been implemented during 2004 as a consequence of the following new accounting standards issued by the Hong Kong Society of Accountants, which are effective for accounting periods commencing on, or after, 1 January 2004. The principal changes to HK GAAP are summarized as follows:

- Hong Kong Financial Reporting Standard (HKFRS) 1 "First-time Adoption of Hong Kong Financial Reporting Standards"
  prescribes the accounting treatment that an entity should apply when it adopts HKFRSs for the first time as the basis for
  preparing its annual and interim financial statements. The issuing of HKFRS 1 had no impact on the Group's Financial
  Statements.
- Statement of Standard Accounting Practice (SSAP) 36 "Agriculture" prescribes the accounting treatment, financial statement presentation and disclosures related to agricultural activity. SSAP 36 requires the measurement of biological assets on initial recognition and at each balance sheet date at its fair value less estimated point-of-sale costs. The adoption of the new SSAP 36 has resulted in changing the Group's accounting policies on measuring Indofood's plantations (biological assets) from historical cost to fair value less estimated point-of-sale costs. As a result, prior year adjustments have been made to restate the comparative figures for the six months ended 30 June 2003 and at 31 December 2003 from those included in the published 2003 Interim and Annual Financial Statements, respectively. Details of the restatement are set out below in Note 10.

# 2. Turnover and segmental information

For the six months ended 30 June	2004 US\$m	2003 US\$m	2004* HK\$m	2003* HK\$m
Turnover	22/2	00/0	- (01 /	- (-( )
Sale of goods and services	984.8	984.2	7,681.4	7,676.8
Rendering of services	17.2	24.5	134.2	191.1
Total	1,002.0	1,008.7	7,815.6	7,867.9

Segmental information, relating to the Group's principal business activities and geographical markets, follows. Analysis by business activities is the Group's primary reporting format as this is more relevant to the Group when making operational and financial decisions.

# By principal business activities - 2004

For the six months ended 30 June	Telecom- munications US\$m	Consumer Food Products US\$m	Property and Transportation US\$m	A discontinued business <sup>(i)</sup> US\$m	Head Office US\$m	2004 Total US\$m	2004* Total HK\$m
Profit and loss Segment revenue – turnover	_	973.4	28.6	_	_	1,002.0	7,815.6
Segment results/operating profit		61.8	(1.9)	-	13.5	73.4	572.5
Share of profits less losses of associated companies Net borrowing costs	69.2	(0.2)	(0.1)	1.7	-	70.6 (55.4)	550.7 (432.1)
Profit before taxation Taxation						88.6 (27.3)	691.1 (212.9)
Profit after taxation Outside interests						61.3 (6.6)	478.2 (51.5)
Profit attributable to ordinary shareholders						54.7	426.7
Other information Capital expenditure Depreciation and amortization	- -	75.4 25.4 16.8	2.6 2.2	- -	- -	78.0 27.6 26.0	608.4 215.3
Other non-cash expenses  By principal geographical For the six months ended			9.2 Th			2004	202.8
			Philippin US\$			Total US\$m	Total HK\$m
Segment revenue – turnover Capital expenditure			28 2	.6 973. .6 75.		1,002.0 78.0	7,815.6 608.4

$\mathbf{B}\mathbf{v}$	principal	business	activities	-2003
- y	principal	Dustiness	activities	=000

		Consumer				2003	2003*
For the six months ended 30 June	Telecom-	Food	Property and	A discontinued	Head	(Restated)	(Restated)
	munications	Products	Transportation	business(i)	Office	Total	Total
	US\$m	US\$m	US\$m	US\$m	US\$m	US\$m	HK\$m
Profit and loss							
Segment revenue – turnover	-	970.7	38.0	-	-	1,008.7	7,867.9
Segment results/operating profit	-	101.3	34.0	-	(19.9)	115.4	900.1
Share of profits less losses of							
associated companies	19.2	(0.2)	21.0	(1.1)	_	38.9	303.5
Net borrowing costs						(60.1)	(468.8)
Profit before taxation						94.2	734.8
Taxation						(19.7)	(153.7)
Profit after taxation						74.5	581.1
Outside interests						(38.9)	(303.4)
Profit attributable to ordinary							
shareholders						35.6	277.7
Other information							
Capital expenditure	_	35.8	2.5	-	_	38.3	298.7
Depreciation and amortization	-	25.9	1.4	-	_	27.3	212.9
Other non-cash expenses	_	6.1	-	_	_	6.1	47.6
By principal geographical	mankate 20	0.2					
For the six months ended		03	Th	e		2003	2003*
	J - J		Philippine	es Indonesi	а	Total	Total
			US\$1		n	US\$m	HK\$m
Segment revenue – turnover			38.	.0 970.	7	1,008.7	7,867.9
Capital expenditure			2.	.5 35.	8	38.3	298.7

# (i) Represents Escotel, a company operating in India.

# 3. Operating profit

For the six months ended 30 June	2004	2003	2004*	2003*	
	US\$m	US\$m	HK\$m	HK\$m	
Operating profit is stated after (charging)/crediting					
Cost of inventories sold	(595.4)	(614.6)	(4,644.1)	(4,793.9)	
Net exchange (losses)/gains on monetary items	(31.6)	9.8	(246.5)	76.4	
Depreciation	(27.1)	(26.8)	(211.4)	(209.0)	
Cost of services rendered	(16.3)	(19.7)	(127.1)	(153.7)	
Loss on changes in fair value of plantations	(14.0)	(3.9)	(109.2)	(30.4)	
Unrealized (losses)/gains on short-term investments	(2.9)	3.3	(22.6)	25.7	
Doubtful debt provisions	(2.8)	(2.2)	(21.8)	(17.2)	
Amortization of goodwill (included in other					
operating (expenses)/income, net)	(0.5)	(0.5)	(3.9)	(3.9)	
Losses on dilution of interests in a subsidiary					
and an associated company	_	(3.2)	_	(25.0)	
Gains/(losses) on sale of property and equipment	1.0	(0.9)	7.8	(7.0)	

# 4. Net borrowing costs

For the six months ended 30 June	2004 US\$m	2003 US\$m	2004* HK\$m	2003* HK\$m
Loan capital	0.3	0.8	2.3	6.2
Bank loans and other loans	62.1	69.2	484.4	539.8
Total borrowing costs	62.4	70.0	486.7	546.0
Less interest income	(7.0)	(9.9)	(54.6)	(77.2)
Net borrowing costs	55.4	60.1	432.1	468.8

#### 5. Taxation

No Hong Kong profits tax (2003: Nil) has been provided as the Group had no estimated assessable profits (2003: Nil) in Hong Kong for the period. Taxation on assessable profits generated outside Hong Kong has been provided at the rates of taxation prevailing in the countries in which the Company's subsidiary and associated companies operate.

For the six months ended 30 June	2004	2003	2004*	2003*	
		(Restated)		(Restated)	
	US\$m	US\$m	HK\$m	HK\$m	
Subsidiary companies – overseas					
Current taxation	21.1	15.8	164.5	123.3	
Deferred taxation	(10.4)	(5.3)	(81.1)	(41.3)	
Subtotal	10.7	10.5	83.4	82.0	
Associated companies – overseas					
Current taxation	18.3	5.3	142.7	41.3	
Deferred taxation	(1.7)	3.9	(13.2)	30.4	
Subtotal	16.6	9.2	129.5	71.7	
Total	27.3	19.7	212.9	153.7	

#### 6. Profit attributable to ordinary shareholders

Profit attributable to ordinary shareholders includes US\$13.6 million (HK\$106.1 million) net exchange losses (2003: net exchange gains of US\$1.9 million or HK\$14.8 million) that arose primarily on the translation of the unhedged U.S. dollar denominated borrowings of Indofood and PLDT.

Analysis of exchange (losses)/gains For the six months ended 30 June	2004 US\$m	2003 US\$m	2004* HK\$m	2003* HK\$m
Exchange (losses)/gains				
<ul> <li>Subsidiary companies</li> </ul>	(31.6)	9.8	(246.5)	76.4
- Associated companies	(3.1)	(2.4)	(24.2)	(18.7)
Subtotal	(34.7)	7.4	(270.7)	57.7
Attributable to taxation and outside interests	21.1	(5.5)	164.6	(42.9)
Total	(13.6)	1.9	(106.1)	14.8
10141	(13.0)	1.9	(100.1)	

#### 7. Basic earnings per share For the six months ended 30 June 2004 2003 2004\* 2003\* (Restated) (Restated) HK U.S. U.S. HK Basic earnings per share is based on - profit attributable to ordinary shareholders of (\$millions) 54.7 426.7 277.7 35.6 - and an average number of shares in issue of (millions) 3,186.0 3,186.0 3,186.0 3,186.0 resulting in basic earnings per share of (cents) 1.72 13.42 1.12 8.74

No diluted earnings per share for the six months period ended 30 June 2004 and 2003 have been presented as conversion of any convertible instruments and options issued by the Company, a subsidiary and an associated company during these periods do not have dilutive impact on the earnings per share calculation.

# 8. Accounts receivable, other receivables and prepayments

Included in accounts receivable, other receivables and prepayments are trade receivables of US\$168.6 million (HK\$1,315.1 million) (31 December 2003: US\$227.1 million or HK\$1,771.4 million), with an ageing profile as below.

	At 30	At 31	At 30	At 31
	June	December	June	December
	2004	2003	2004*	2003*
	US\$m	US\$m	HK\$m	HK\$m
0 to 30 days	146.0	192.2	1,138.8	1,499.2
31 to 60 days	5.1	13.7	39.8	106.9
61 to 90 days	2.7	6.5	21.1	50.7
Over 90 days	14.8	14.7	115.4	114.6
Total	168.6	227.1	1,315.1	1,771.4

Indofood allows sub-distributors/wholesalers 60 days of credit, and other customers between 15-60 days of credit. Metro Pacific collects contract receivables related to property sales by installments over periods ranging between two to five years. The current portion of which is included above.

# 9. Accounts payable, other payables and accruals

Included in accounts payable, other payables and accruals are trade payables of US\$220.3 million (HK\$1,718.3 million) (31 December 2003: US\$213.7 million or HK\$1,666.9 million), with an ageing profile as below.

	At 30	At 31	At 30	At 31
	June	December	June	December
	2004	2003	2004*	2003*
	US\$m	US\$m	HK\$m	HK\$m
0 to 30 days	204.8	188.7	1,597.4	1,471.9
31 to 60 days	5.0	8.2	39.0	64.0
61 to 90 days	1.6	3.5	12.5	27.3
Over 90 days	8.9	13.3	69.4	103.7
Total	220.3	213.7	1,718.3	1,666.9

#### 10. Prior year adjustments

In 2004, the Group changed its accounting policy in respect of the accounting for plantations. The change was required as a result of the introduction of SSAP 36, which became effective from 1 January 2004. Details of the requirements of this new accounting standard are summarized in Note 1.

In order to reflect the requirements of the new accounting standard, these changes have been applied retrospectively and their impact on figures reported for prior years is summarized as follows.

	As previously reported For the six months ended 30 June 2003 US\$m	Restatement US\$m	As restated For the six months ended 30 June 2003 US\$m	As previously reported For the six months ended 30 June 2003* HK\$m	Restatement* HKS\$m	As restated For the six months ended 30 June 2003* HK\$m
Profit and loss statement						
Operating profit	119.3	(3.9)	115.4	930.5	(30.4)	900.1
Profit after taxation	77.2	(2.7)	74.5	602.2	(21.1)	581.1
Profit attributable to						
ordinary shareholders	36.7	(1.1)	35.6	286.3	(8.6)	277.7
	As previously			As previously		
	reported		As restated	reported		As restated
	At 31		At 31	At 31		At 31 December
	December 2003	Restatement	December 2003	December 2003*	Restatement*	2003*
	US\$m	US\$m	US\$m	HK\$m	HK\$m	HK\$m
Balance sheet						
Total assets	2,073.8	139.7	2,213.5	16,175.7	1,089.6	17,265.3
Total liabilities	1,743.8	41.9	1,785.7	13,601.7	326.7	13,928.4
Shareholders' equity	10.7	40.4	51.1	83.5	315.1	398.6
Outside interests	319.3	57.4	376.7	2,490.5	447.8	2,938.3

The adoption of SSAP 36 have no significant impact on figures reported in prior years' cash flow statements.

## 11. Contingent liabilities

The Company's US\$82.4 million (HK\$642.7 million) guarantee in respect of credit facilities extended to Escotel was released upon the disposal of Escotel in June 2004. At 30 June 2004, the Company did not have any significant contingent liabilities.

# 12. Employee information

For the six months ended 30 June	2004 US\$m	2003 US\$m	2004* HK\$m	2003* HK\$m
Employee remuneration (including Directors'				
remuneration)	87.3	82.0	680.9	639.6
Number of employees			2004	2003
At 30 June			49,575	44,490
Average for the period			48,307	44,515

# 13. Share options

On 1 June 2004, the Company granted options to directors and senior executives to subscribe for shares of the Company at HK\$1.76 per share. The total number of shares covered by such options is 134.6 million and these options vest over a period from 1 to 4.5 years from the date of granting.

# 14. Comparative figures

Amounts have been reclassified and comparatives have been restated, as appropriate, in accounting for plantations (Note 10) and to conform with current year presentation. Such reclassifications and restatements have the effects of increasing the shareholders' equity at 31 December 2003 from US\$10.7 million (HK\$83.5 million) to US\$51.1 million (HK\$398.6 million) and reducing the profit attributable to ordinary shareholders for the six months ended 30 June 2003 from US\$36.7 million (HK\$286.3 million) to US\$35.6 million (HK\$277.7 million).

\* The Company maintains its accounts and reports to its shareholders in United States dollars. The figures shown in Hong Kong dollars are for illustration only and are based on a fixed exchange rate of 7.8 Hong Kong dollars to one United States dollar.

#### **REVIEW OF OPERATIONS**

Below is an analysis of results by individual company.

# **Contribution Summary**

			Contribu	tion to
	Tur	nover	Group profit <sup>(i)</sup>	
For the six months ended 30 June	2004	2003	2004	2003
US\$ millions			(R	estated)(ii)
PLDT <sup>(iii)</sup>	_	_	53.3	33.7
Indofood	973.4	970.7	12.9	13.8
Metro Pacific	28.6	38.0	(6.3)	(2.2)
From continuing businesses	1,002.0	1,008.7	59.9	45.3
From a discontinued business(iv)	_	_	1.9	(1.1)
From operations	1,002.0	1,008.7	61.8	44.2
Head Office items:				
– Corporate overhead			(4.2)	(3.4)
<ul> <li>Net interest expense</li> </ul>			(6.5)	(4.1)
<ul><li>Other income/(expenses)</li></ul>			1.8	(3.0)
Recurring profit			52.9	33.7
Foreign exchange (losses)/gains			(13.6)	1.9
Non-recurring items <sup>(v)</sup>			15.4	_
Profit attributable to ordinary shareholders			54.7	35.6

- (i) After taxation and outside interests, where appropriate.
- (ii) The Group has restated its contribution from Indofood for 1H03 from US\$14.9 million to US\$13.8 million as a result of its adoption of SSAP 36 "Agriculture". Accordingly, the Group's 1H03 profit attributable to ordinary shareholders has been restated from US\$36.7 million to US\$35.6 million.
- (iii) Associated company.
- (iv) Represents Escotel.
- (v) Includes US\$17.1 million gain on disposal of Escotel.

During the period, the Group's turnover, at US\$1,002.0 million (1H03: US\$1,008.7 million), broadly unchanged, reflecting the effect of rupiah depreciation, offset by improved underlying performance. First Pacific's continuing business interests improved their performance in 1H04, recording profit contributions totaling US\$61.8 million (1H03: US\$44.2 million), an increase of 39.8 per cent. Recurring profit improved to US\$52.9 million, from US\$33.7 million in 1H03, and the Group recorded foreign exchange losses of US\$13.6 million on its unhedged U.S. dollar denominated borrowings, largely due to a weaker rupiah and peso, and US\$15.4 million of net non-recurring gains, which mainly represent gain on disposal of Escotel. First Pacific recorded an attributable profit for 1H04 of US\$54.7 million, a 53.7 per cent improvement over 1H03's attributable profit of US\$35.6 million.

The Group's operating results are denominated in local currencies, principally the peso and rupiah, which are translated and consolidated to provide the Group's results in U.S. dollar. The changes of these currencies against the U.S. dollar is summarized below.

								12 months			
	At 30	At 31	Six	At 30			Six months	ended 31	Six	Six months	
	June	December	months	June	One year		ended 30	December	months	ended 30	One year
Closing:	2004	2003	change	2003	change	Average:	June 2004	2003	change	June 2003	change
Peso	56.19	55.49	-1.2%	53.71	-4.4%	Peso	56.07	54.38	-3.0%	53.58	-4.4%
Rupiah	9,415	8,465	-10.1%	8,285	-12.0%	Rupiah	8,794	8,572	-2.5%	8,674	-1.4%

In 1H04, the Group recorded net exchange losses of US\$13.6 million on unhedged U.S. dollar loans principally as a result of depreciation of the rupiah and peso. The exchange losses may be further analyzed as follows:

For the six months ended 30 June	2004	2003
US\$ millions		
Indofood	(11.4)	3.6
PLDT	(2.0)	(2.0)
Others	(0.2)	0.3
Total	(13.6)	1.9

#### **PLDT**

Philippine Long Distance Telephone Company (PLDT) is a telecommunications provider in the Philippines. Through its three principal business groups – Wireless (principally through wholly-owned subsidiary Smart Communications, Inc. (Smart)); Fixed Line (principally through PLDT); and Information and Communications Technology (principally through wholly-owned subsidiary ePLDT) – PLDT offers a wide range of telecommunications services across the Philippine's most extensive fiber optic backbone, cellular, fixed line, Internet and satellite networks.

PLDT's operations are principally denominated in pesos, which averaged Pesos 56.07 (1H03: Pesos 53.58) to the U.S. dollar. Its financial results are prepared under Philippine GAAP and reported in pesos. First Pacific's financial results are prepared under Hong Kong GAAP and reported in U.S. dollars. Accordingly, certain adjustments need to be made to PLDT's reported peso results to ensure compliance with Hong Kong GAAP. An analysis of these adjustments follows.

For the six months ended 30 June	2004	2003	
Pesos millions			
Net income under Philippine GAAP	12,008	1,785	
Preference dividends <sup>(i)</sup>	(825)	(785)	
Net income attributable to common shareholders	11,183	1,000	
Differing accounting treatments <sup>(ii)</sup>			
<ul> <li>Reclassification/reversal of non-recurring items</li> </ul>	127	5,174	
- Foreign exchange accounting	796	835	
– Others	(408)	(159)	
Intragroup items(iii)	150	140	
Adjusted net income under Hong Kong GAAP	11,848	6,990	
Foreign exchange <sup>(iv)</sup>	458	434	
PLDT's contribution under Hong Kong GAAP	12,306	7,424	
US\$ millions			
Net income at prevailing average rates for 1H04: Pesos 56.07 and			
1H03: Pesos 53.58	219.5	138.6	
Contribution to First Pacific Group profit, at an average shareholding of			
1H04: 24.3% and 1H03: 24.3%	53.3	33.7	

<sup>(</sup>i) First Pacific presents net income after deduction of preference dividends.

- (ii) Differences in accounting treatment under Philippine GAAP, compared with Hong Kong GAAP. The principal adjustments include:
  - Reclassification/reversal of non-recurring items: Certain items, through occurrence or size, are not considered usual, operating items which are reallocated and presented separately. In 1H04, manpower reduction costs of Pesos 0.1 billion (1H03: Pesos 1.4 billion) were excluded and presented separately as non-recurring items. In 1H03, impairment provisions for satellite and other assets (Pesos 3.8 billion), which were fully provided by First Pacific in prior years, were also reversed.
  - Foreign exchange accounting: Under Philippine GAAP, PLDT is permitted to capitalize and amortize exchange differences. Hong Kong GAAP requires the recognition of such differences, even though unrealized, in the profit and loss statement. The adjustment also includes the reversal of the amortization of PLDT's capitalized foreign exchange differences, as the originating exchange difference has already been written off by First Pacific.
- (iii) These are standard consolidation adjustments to ensure that transactions between Group companies are eliminated to present the Group as a single economic entity.
- (iv) To illustrate the underlying operational results and profit contributions, exchange differences (net of related tax) are excluded and presented separately.

PLDT contributed a profit of US\$53.3 million (1H03: US\$33.7 million) to the Group, reflecting:

- Continued strong growth in Wireless, principally Smart's revenues which grew to Pesos 30.9 billion (US\$551.1 million) (1H03: Pesos 22.1 billion; US\$412.5 million) as its GSM subscribers reached 12.5 million (1H03: 8.1 million). EBITDA improved by 69 per cent to Pesos 21.2 billion (US\$378.1 million) (1H03: Pesos 12.5 billion; US\$233.3 million) mainly due to higher revenues and lower selling and promotion expenses. Net income nearly doubled to Pesos 11.6 billion (US\$206.9 million) (1H03: Pesos 6.1 billion; US\$113.8 million) and free cash flow reached Pesos 9.8 billion (US\$174.8 million). Smart repaid debts of US\$36 million during the period. It paid Pesos 11.3 billion (US\$201.5 million) as dividend to PLDT in May. New innovative service "SMART Padala" which allows cash remittance service via text is expected to be another revenue contributor;
- Piltel recorded a turnaround net income of Pesos 810 million (US\$14.4 million) (1H03: Net loss of Pesos 535 million; US\$10.0 million) as subscriber base enlarged 60 per cent to 3.6 million (1H03: 2.2 million) and the average monthly churn rate reduced to 3.2 per cent (1H03: 4.6 per cent);
- Fixed Line revenues slightly increased to Pesos 23.2 billion (US\$413.8 million) (1H03: Pesos 22.5 billion; US\$419.9 million) and EBITDA improved by 7 per cent to Pesos 13.1 billion (US\$233.6 million) (1H03: Pesos 12.3 billion; US\$229.6 million). During the period, debt level reduced by US\$222 million by employing cash flows from operations and dividends from Smart. PLDT is expected to reduce total debt by approximately US\$300 million by the end of the year; and
- Information and Communications Technology continue to improve its results mainly due to the increase of its call centers' revenues. ePLDT reported net profit of Pesos 70 million (US\$1.2 million) (1H03: Net loss of Pesos 454 million; US\$8.5 million) as consolidated revenues increased by 27 per cent to Pesos 1.1 billion (US\$19.6 million) (1H03: Pesos 878 million; US\$16.4 million). ePLDT continues to expand its call center and internet cafe chain businesses.

On 2 July 2004, Smart concluded the debt exchange transaction with some of Piltel's creditors. Smart currently is the largest creditor of Piltel holding US\$289 million of Piltel's US\$417 million restructured debt. Smart and PLDT hold an aggregate common share ownership in Piltel of 63.2 per cent as of 9 July, 2004.

#### **INDOFOOD**

PT Indofood Sukses Makmur Tbk (Indofood) is the leading processed-foods group in Indonesia. Noodles, Flour and Edible Oils & Fats are the principal businesses of Indofood. It also has interests in Distribution, Food Seasonings, Baby Foods and Snack Foods businesses.

Indofood's operations are principally denominated in rupiah, which averaged Rupiah 8,794 (1H03: Rupiah 8,674) to the U.S. dollar. Its financial results are prepared under Indonesian GAAP and reported in rupiah. First Pacific's financial results are prepared under Hong Kong GAAP and reported in U.S. dollars. Accordingly, certain adjustments need to be made to Indofood's reported rupiah results to ensure compliance with Hong Kong GAAP. An analysis of these adjustments follows.

For the six months ended 30 June Rupiah billions	2004	2003
Net income under Indonesian GAAP	117	309
Differing accounting treatments <sup>(i)</sup> - Foreign exchange accounting  - Loss on revaluation of plantations  - Others	27 (69) (49)	27 (19) (35)
Adjusted net income under Hong Kong GAAP Foreign exchange losses/(gains) <sup>(ii)</sup>	26 194	282 (51)
Indofood's contribution under Hong Kong GAAP	220	231
US\$ millions		
Net income at prevailing average rates for 1H04: Rupiah 8,794 and 1H03: Rupiah 8,674	25.0	26.6
Contribution to First Pacific Group profit, at an average shareholding of 1H04: 51.5% and 1H03: 51.9%	12.9	13.8

- (i) Differences in accounting treatment under Indonesian GAAP, compared with Hong Kong GAAP. The principal adjustments include:
  - Foreign exchange accounting: The adjustment relates to the reversal of the amortization of foreign exchange losses that were previously capitalized by Indofood on certain fixed assets under construction.
  - Loss on revaluation of plantations: Under Indonesian GAAP, Indofood measures its plantations (biological assets) on historical cost basis. Hong Kong GAAP requires the measurement of plantations at fair value less estimated point-of-sale costs. The adjustment relates to the loss on revaluation of plantations during the period.
- (ii) To illustrate the underlying operational results and profit contributions, exchange differences (net of related tax) are excluded and presented separately.

Indofood contributed a profit of US\$12.9 million (1H03: US\$13.8 million) to the Group, reflecting:

- Consolidated revenues slightly improved by 1.7 per cent to Rupiah 8.6 trillion (US\$973.4 million). Rupiah sales revenues of the Flour division increased 18.8 per cent, which was substantially eroded by the decreased sales in the Edible Oil & Fats Trading division;
- Indofood's rupiah gross profit increased 12.0 per cent to Rupiah 2.2 trillion (US\$254.3 million), and the rupiah gross margin for the period was 26.1 per cent (1H03: 23.7 per cent) resulted from increased selling prices of flour, better margins of cooking oil and fats and CPO, and a decline in low margin CPO trading business;
- Indofood's rupiah operating margin for the period improved to 11.8 per cent (1H03: 10.3 per cent), reflecting higher gross margins partly offset by the increase in selling and promotion activities;
- Net interest costs were 6 per cent lower than the same period of last year;
- In July 2004, Indofood issued a Rupiah 1 trillion (US\$106.2 million) five-year Rupiah-bonds, most of the net proceeds were used to repay outstanding U.S. dollar denominated debts. The Financial Review section contains further information on Indofood's net debt; and
- Indofood paid dividend of US\$13.0 million to First Pacific in August 2004, which representing a payout ratio of 40.0 per cent.

In May 2004, Indofood issued 0.9 million new shares for the final phase of its employee stock ownership programme (ESOP). It had issued total 288.2 million new shares since May 2002 for the programme, which representing 3.1 per cent of Indofood's issued and paid-up capital as at 16 May 2001 when the ESOP was approved.

#### 2004 GOALS: HALF-YEAR REVIEW

#### First Pacific

- Continue to explore value-enhancing and expansion opportunities in the region, primarily on telecom and consumer food products

Ongoing. Continue to explore and evaluate available opportunities.

- Further strengthening corporate governance practices

Ongoing. Mr. Graham Pickles has been appointed as an independent non-executive director and Chairman of the Audit Committee.

Conclude disposal of interest in Escotel

Achieved. The disposal was completed on 10 June 2004, a net gain on disposal of US\$17.1 million bas been reflected in the interim results.

#### **PLDT**

 Sustain earnings growth momentum of PLDT Group driven by Smart, stability of PLDT Fixed Line and improved profits of ePLDT

Achieved and ongoing. Profits of Smart, Fixed Line and ePLDT improved by Pesos 5.5 billion (US\$98.1 million), Pesos 1.8 billion (US\$32.1 million), and Pesos 0.5 billion (US\$9.6 million), respectively.

Continue to maximize cash flows for debt reduction

Achieved and ongoing. Free cash flow improved by 90.3 per cent; repaid US\$279 million of debt in the first-half and plan to further repay US\$80 million by year-end, excluding the impact of the Piltel debt exchange transaction completed in July 2004.

Be in a position to restore dividends to common shareholders in 2005

Ongoing. Currently expect to distribute 10 per cent of the net income attributable to common shareholders for the year ended 31 December 2004 as a dividend to the common shareholders in 2005.

# Indofood

Maintain market leadership position

In progress.

 Continue to focus on branded products, grow revenue through domestic, regional and international business development

Ongoing. Revenue marginally improved by 1.7 per cent.

 Redevelop business strategy with reorganized management teams In progress.

# FINANCIAL REVIEW

# Liquidity and financial resources

Net debt and gearing

An analysis of net debt and gearing for consolidated and associated companies follows.

# Consolidated

		At 30 June 200	04	At 31 December 2003 (Restated)		
US\$ millions	Net debt(i)	Net assets/ (liabilities)	Gearing <sup>(ii)</sup> (times)	Net debt <sup>(i)</sup>	Net assets/ (liabilities)	Gearing <sup>(ii)</sup> (times)
Head Office Indofood Metro Pacific	103.4 591.0 85.3	801.6 525.8 (39.1)	0.13x 1.12x	96.9 713.3 97.5	813.4 569.7 (32.7)	0.12x 1.25x
Consolidated before goodwill reserve Goodwill reserve	77 <b>9.</b> 7 –	1,288.3 (759.1)	0.61x -	907.7	1,350.4 (922.6)	0.67x -
Consolidated after goodwill reserve	779.7	529.2	1.47x	907.7	427.8	2.12x
<b>Associated</b> PLDT	2,205.0	1,865.8	1.18x	2,532.9	1,710.8	1.48x

<sup>(</sup>i) Includes restricted cash and pledged deposits.

<sup>(</sup>ii) Calculated as net debt divided by net assets.

- Head Office's gearing increased as a result of payments of operating expenses, principally interest and tax, partly offset by net proceeds from disposal of Escotel.
- Indofood's gearing declined as free cash flows were used to reduce debts and profits enhanced net assets.
- Metro Pacific's net debt reduced mainly because of debt reduction efforts.
- PLDT's gearing declined as strong free cash flows were used to reduce debts and profits enhanced net assets.

#### **MATURITY PROFILE**

The maturity profile of debt of consolidated and associated companies follows.

# Consolidated

	At	At
	30 June	31 December
	2004	2003
	US\$m	US\$m
Within one year	145.3	207.4
One to two years	206.5	209.6
Two to five years	689.6	703.3
Over five years	_	43.0
Total	1,041.4	1,163.3

The Group's debt maturity profile at 30 June 2004 was broadly unchanged as compared to that at 31 December 2003.

## **Associated**

	PLDT		
	At	At	
3	0 June	31 December	
	2004	2003	
	US\$m	US\$m	
Within one year	399.1	466.3	
One to two years	683.2	543.3	
Two to five years	946.8	1,098.9	
Over five years	574.1	771.6	
Total 2	2,603.2	2,880.1	

# **CHARGES ON GROUP ASSETS**

At 30 June 2004, certain bank and other borrowings were secured by the Group's property and equipment, accounts receivables and inventories equating to a net book value of US\$73.6 million (31 December 2003: US\$75.8 million). Apart from these, the Head Office's US\$112.5 million bonds and US\$55.0 million bank loan were principally secured by the Group's 51.5 per cent and 14.0 per cent interests in Indofood and PLDT, respectively.

# FINANCIAL RISK MANAGEMENT

#### FOREIGN CURRENCY RISK

# (A) Company risk

As the Head Office debt is currently denominated in U.S. dollars, foreign currency risk relates mainly to the receipt of cash dividends and to the translation of non-U.S. dollar denominated investments in subsidiary and associated companies.

The Company actively reviews the potential benefits of hedging based on forecast dividend flows. However, the Company does not actively seek to hedge risks arising on the translation of foreign currency denominated investments due to the non-cash nature of such investments and the high costs associated with such hedging. Accordingly, First Pacific is exposed to the impact of foreign currency fluctuations on the translated U.S. dollar value of its foreign currency denominated investments.

With the exception of the Head Office, the principal components of the Company's net asset value (NAV) relate to investments denominated in the peso or rupiah. Accordingly, any change in these currencies would have an effect on the Company's NAV in U.S. dollar terms.

The following table illustrates the estimated effect on the Company's adjusted NAV for a one per cent change of the peso and rupiah against the U.S. dollar.

Company	Effect on adjusted NAV <sup>(i)</sup> US\$ millions	Effect on adjusted NAV per share HK cents
PLDT	8.4	2.06
Indofood	3.3	0.81
Total	11.7	2.87

<sup>(</sup>i) Based on quoted share prices applied to the Company's economic interest.

# (B) Group risk

The Group's operating results are denominated in local currencies, principally the peso and rupiah, which are translated and consolidated to give the Group's results in U.S. dollar.

## **NET DEBT BY CURRENCY**

It is often necessary for operating entities to borrow in U.S. dollars, which results in the risk of a translation impact on local currency results. A summary of consolidated and associated companies' net debt by currency follows.

## Consolidated

US\$ millions	US\$	Peso	Rupiah	Yen	Others	Total
Total borrowings	557.0	86.9	397.3	_	0.2	1,041.4
Cash and cash equivalents(i)	(113.3)	(4.5)	(137.9)	_	(6.0)	(261.7)
Net debt	443.7	82.4	259.4	_	(5.8)	779.7
Representing:						
Head Office	109.6	(0.2)	_	_	(6.0)	103.4
Indofood	331.4	_	259.4	_	0.2	591.0
Metro Pacific	2.7	82.6	_	_	_	85.3
Net debt	443.7	82.4	259.4	_	(5.8)	779.7
Associated						
PLDT	2,071.0	(39.5)	_	173.5	_	2,205.0

<sup>(</sup>i) Includes restricted cash and pledged deposits.

As a result of unhedged U.S. dollar net debt, the Group's results are sensitive to fluctuations in U.S. dollar exchange rates. The following table illustrates the estimated effect on the Group's reported profitability for a one per cent change in the principal operating currencies of subsidiary and associated companies. This does not reflect the indirect effect of fluctuating exchange rates on input costs at the operating company level.

US\$ millions	Total US\$	Hedged amount	Unhedged amount	Profit effect of 1% currency change	Group profit effect <sup>(i)</sup>
	exposure	amount	amount	Change	enect
PLDT	2,071.0	879.5	1,191.5	11.9	2.0
Indofood	331.4	250.0	81.4	0.8	0.3
Metro Pacific	2.7	_	2.7	_	_
Head Office <sup>(ii)</sup>	109.6	_	109.6	_	_
Total	2,514.7	1,129.5	1,385.2	12.7	2.3

<sup>(</sup>i) Net of tax effect.

# INTEREST RATE RISK

The Company and its operating entities are exposed to changes in interest rates to the extent that they impact the cost of variable interest rate borrowings. An analysis of this for consolidated and associated companies follows.

#### Consolidated

	Fixed interest rate	Variable interest rate	Cash and cash	
US\$ millions	borrowings	borrowings		Net debt
Head Office <sup>(ii)</sup>	167.5	_	(64.1)	103.4
Indofood	573.9	210.4	(193.3)	591.0
Metro Pacific	22.9	66.7	(4.3)	85.3
Consolidated	764.3	277.1	(261.7)	779.7
Associated				
PLDT	1,671.8	931.4	(398.2)	2,205.0

<sup>(</sup>i) Includes restricted cash and pledged deposits.

The following table illustrates the estimated effect on the Group's reported profitability for a one per cent change in average annual interest rates.

US\$ millions	Variable interest rate borrowings	Profit effect of 1% change in interest rates	Group profit effect <sup>(i)</sup>
Indofood	210.4	2.1	0.8
Metro Pacific	66.7	0.7	0.4
PLDT	931.4	9.3	1.5
Total	1,208.5	12.1	2.7

<sup>(</sup>i) Net of tax effect.

<sup>(</sup>ii) As the Group reports its results in U.S. dollars, unhedged U.S. dollar debt at the Head Office does not give rise to any significant exchange exposure.

<sup>(</sup>ii) In September 2003, a wholly-owned subsidiary of the Company entered into an interest rate swap agreement which effectively changed its US\$55.0 million bank loan from a LIBOR-based variable interest rate to fixed interest rate.

# ADJUSTED NAV PER SHARE

There follows a calculation of the Group's underlying worth.

		Adjusted NAV		
		At 30 June	At 31 December	
US\$ millions	Basis	2004	2003	
PLDT	(i)	843.9	720.7	
Indofood	<i>(i)</i>	326.8	415.5	
Escotel		_	15.5	
Head Office – Net debt		(103.4)	(96.9)	
Total valuation	(ii)	1,067.3	1,054.8	
Number of ordinary shares in issue (millions)		3,186.0	3,186.0	
Value per share				
– U.S. dollar		0.33	0.33	
– HK dollars		2.61	2.58	
Company's closing share price (HK\$)		1.75	1.69	
Share price discount to HK\$ value per share (%)		33.0	34.5	

<sup>(</sup>i) Based on quoted share prices applied to the Company's economic interest.

#### PURCHASE, SALE OR REDEMPTION OF LISTED SECURITIES

Neither the Company, nor any of its subsidiary companies, has made any purchase, sale or redemption of any of the Company's listed securities during the period.

In January 2004, under its Employee Stock Ownership Program, Indofood granted 228,900 options to qualified employees to purchase up to 114.5 million ordinary shares at an exercise price of Rupiah 825 per share. During the period, 1,839 of these options were exercised by the employees and Indofood issued 0.9 million new ordinary shares. The remaining 227,061 options were canceled on 15 May 2004 when they expired.

In March 2004, CAB Holdings Limited, a wholly-owned subsidiary of the Company, repurchased and canceled US\$2.0 million face value of its bonds from another wholly-owned subsidiary company of the Company.

Except as described or referred to above, there has been no issue, redemption or conversion of any convertible securities or options in issue by the Company's subsidiary companies during the period.

# COMPLIANCE WITH CODE OF BEST PRACTICE

None of the Directors of the Company are aware of any information that would reasonably indicate the Company, during this period, has not been in compliance with the Company's Code of Best Practice, which incorporates the items set out in Appendix 14 of the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited (the Listing Rules) issued by The Stock Exchange of Hong Kong Limited.

In compliance with rules 3.10(1) and (2) of the Listing Rules, Graham L. Pickles, who possesses appropriate professional qualifications and experience in financial matters, was appointed as the third independent Non-executive Director and the third member and Chairman of the Audit Committee. The Audit Committee is currently composed of three independent Non-executive Directors and is in compliance with rule 3.21 of the Listing Rules. Reporting to the Board of Directors, the Audit Committee reviews matters within the purview of audit, such as Financial Statements and internal controls, in order to protect the interests of the Company and its shareholders. The Audit Committee meets regularly with the Company's external auditors to discuss the audit process and accounting issues.

Having made specific enquiry, all of the Directors have complied with the Company's code of conduct regarding directors' securities transactions, prepared and adopted on terms no less exacting than the required standard set out in the Model Code for Securities Transactions by Directors of Listed Issuers, Appendix 10 of the Listing Rules.

<sup>(</sup>ii) No value has been attributed to the Group's investments in Metro Pacific, Mobile-8 or Infrontier.

#### REVIEW STATEMENT BY THE AUDIT COMMITTEE AND EXTERNAL AUDITORS

The Audit Committee and external auditors have reviewed the 2004 interim results, including the accounting principles and practices adopted by the Group.

# EARLY ADOPTION OF NEW DISCLOSURE REQUIREMENTS

The Company has chosen to early adopt the new disclosure requirements in respect of the interim results announcements as set out in the revised Listing Rules paragraph 46 of Appendix 16.

#### INTERIM DIVIDEND

The Directors do not recommend the payment of an interim dividend for 2004 (2003: Nil).

#### **INTERIM REPORT**

The 2004 Interim Report will be mailed to shareholders and available on www.firstpacco.com before 31 August 2004.

> On behalf of the Board of Directors First Pacific Company Limited Manuel V. Pangilinan

Managing Director and Chief Executive Officer

16 August 2004

As at the date of this announcement, the Board of Directors of First Pacific comprises the following Directors:

Anthoni Salim, Chairman Manuel V. Pangilinan, Managing Director and CEO Edward A. Tortorici Robert C. Nicholson His Excellency Albert F. del Rosario Edward K.Y. Chen\*, CBE, JP, G.B.S.

Tedy Djuhar Sutanto Djuhar Ibrahim Risjad Benny S. Santoso David W.C. Tang\*, OBE, Chevallier de L'Ordre des Arts et des Lettres Graham L. Pickles\*

<sup>\*</sup> Independent Non-executive Directors