

**Tuesday, 6 November 2001**

**INDOFOOD THIRD QUARTER FINANCIAL RESULTS**

**14% Growth in net sales and net income**

**Reduction of US Dollars obligations to US Dollars 348 million**

The attached press release has been issued by Indofood today and is to be published in Indonesian press tomorrow. First Pacific has a 48 per cent economic interest in Indofood, a leading processed-foods group with operations throughout Indonesia. Indofood is based in Jakarta, and is listed on the Jakarta and Surabaya stock exchanges. The principal businesses of Indofood are Instant Noodles, Flour and Edible Oils & Fats, and it also has interests in Snack Foods, Baby Foods, Food Seasonings and Distribution. Further information on Indofood can be found at [www.indofood.co.id](http://www.indofood.co.id).

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For further information, please contact:

**PT Indofood Sukses Makmur Tbk**

Djoko Wibowo

Tel: (62-21) 522 8822 ext. 134 or 790

Investor Relations Department

Herlinda Zulkarnaen

Tel: (62-21) 522 8822 ext. 648 or 649

Manager, Investor Relations

## Press Release

### **INDOFOOD THIRD QUARTER FINANCIAL RESULTS**

- **14% Growth in net sales and net income**
- **Reduction of US Dollars obligations to US Dollars 348 million**

Eva Riyanti Hutapea, President Director & CEO of Indofood announced today the Company's consolidated operating results for the 9 months ended Sept.30, 2001, which registered net sales of Rp. 10.7 trillion or 14% growth over the same period last year. Further, Indofood recorded net income of Rp. 573.5 billion, also a 14% growth compared to the same period of 2000.

Nearly all operating divisions recorded increased sales revenues, of which the main drivers continue to be the noodles, flour as well as edible oils and fats divisions contributing a total of 80% of the consolidated net sales.

The growth in net income was due mainly to the lower net losses on foreign exchange as a result of the reduction of the Company's foreign currency outstanding debts from US Dollars 452 million as of Sept.30, 2000 to US Dollars 348 million as at Sept. 30, 2001. Gross and EBIT margins for the nine months of 2001 of 26.1% and 14.3%, respectively, were lower than those for the same period in 2000, as Indofood was not able to adjust accordingly its selling prices in line with the increases in production costs and operating expenses, due to the weakening of the Rupiah relative to the US Dollar for the most part of the year, i.e. from an average exchange rate of Rp. 8,210 in 2000 to an average of Rp. 10,214 in 2001.

On a positive note, Hutapea added that as of September 30, 2001 Indofood had hedging contracts amounting to US Dollars 310 million. Of the total US Dollars outstanding debts at the end of the third quarter 2001, US Dollars 215 million will not mature until mid 2002, and the remaining balance of US Dollars 133 million will mature thereafter in 2003 and 2005. The total assets was Rp. 12.5 trillion, of which cash totaled Rp. 1.1 trillion and shareholders' equity was Rp. 3.5 trillion.

With the debt reductions in mid-2001, the Company's Debt To Equity and Net Gearing Ratios improved to 1.5 and 1.2 respectively, at the end of September 2001.

Hutapea emphasized that in view of the current economic and business climate, Indofood will concentrate more to the domestic market and will also continue with programs which have been approved by the shareholders in the last Extraordinary General Meeting held on May 16, 2001 such as the "share buy back" program and ESOP.

Barring unforeseen circumstances, Hutapea expressed her confidence that Indofood can maintain its double digit growth on net sales and net income for the whole of 2001 and stated that the Board of Directors plans to continue proposing in the coming AGM for a dividend payment of around 30% of its 2001 earnings.

Jakarta, November 7, 2001

**PT INDOFOOD SUKSES MAKMUR TBK**  
**THE BOARD OF DIRECTORS**

**PT INDOFOOD SUKSES MAKMUR Tbk  
AND SUBSIDIARIES**  
GEDUNG ARIOBIMO SENTRAL, 12th Floor, Jl. HR Rasuna Said X-2 Kav. 5, Kuningan,  
Jakarta Selatan 12950, INDONESIA  
Phone : ( 62 - 21 ) 5228822 Fax : 5226014 / 5225960

**CONSOLIDATED BALANCE SHEETS  
SEPTEMBER 30, 2001 AND 2000**  
( Amounts in Thousands Rupiah, except per Share data )  
*(UNAUDITED)*

	2001	2000
	Rp	Rp
<b>CURRENT ASSETS</b>		
Cash and cash equivalents	682,082,882	1,410,951,838
Short-term investments	198,087,614	247,226,938
Time and certificates of deposits	391,966,600	-
Accounts receivable		
Trade - net		
Third parties	865,884,205	714,167,294
Related parties	76,051,692	54,566,037
Non - trade		
Related parties	351,123,244	212,750,225
Others - net	113,361,493	26,310,995
Inventories - net	2,188,801,973	1,786,849,426
Advances and deposits	298,369,248	185,824,669
Prepaid taxes	201,281,626	147,044,625
Prepaid expenses and other current assets	57,918,286	50,812,680
	<b>5,424,928,863</b>	<b>4,836,504,727</b>
<b>NON - CURRENT ASSETS</b>		
Time and certificates of deposits	-	517,199,494
Currency swap assets - net	1,336,992,407	1,052,167,187
Receivables from related parties	24,309,200	10,357,200
Deferred tax assets - net	29,108,101	32,636,621
Investments in shares of stocks	26,075,095	30,024,552
Property, plant and equipment - net	5,467,282,469	5,016,175,163
Deferred charges - net	72,000,220	65,037,431
Others	104,401,820	67,067,146
	<b>7,060,169,312</b>	<b>6,790,664,794</b>
<b>TOTAL ASSETS</b>	<b>12,485,098,175</b>	<b>11,627,169,521</b>

**PT INDOFOOD SUKSES MAKMUR Tbk  
AND SUBSIDIARIES  
CONSOLIDATED BALANCE SHEETS  
SEPTEMBER 30, 2001 AND 2000**  
( Amounts in Thousands Rupiah, except per Share data )  
(UNAUDITED)

<b><u>LIABILITIES AND STOCKHOLDERS' EQUITY</u></b>		
	<b><u>2001</u></b>	<b><u>2000</u></b>
	<b>Rp</b>	<b>Rp</b>
<b>CURRENT LIABILITIES</b>		
Short-term bank loans and overdraft	471,538,247	529,326,538
Trust receipts payable	275,047,135	-
Accounts payable		
Trade		
Third parties	1,111,556,415	991,536,750
Related parties	211,054,399	203,275,697
Non - trade		
Third parties	437,682,786	114,963,537
Related parties	-	2,243,530
Accrued expenses	450,402,003	431,032,083
Taxes payable	190,221,608	236,357,053
Current maturities of long-term debts :		
Loans	2,505,344,531	1,123,921,070
Obligations under capital leases	4,582,761	6,708,501
Total Current Liabilities	<u>5,657,429,885</u>	<u>3,639,364,759</u>
<b>NON - CURRENT LIABILITIES</b>		
Deferred tax liabilities - net	<u>224,577,856</u>	<u>91,666,826</u>
Long - term debts (net of current maturities)		
Loans	1,298,560,504	3,287,242,304
Bonds payable	979,750,000	974,350,000
Obligations under capital leases	4,835,034	1,693,980
	<u>2,283,145,538</u>	<u>4,263,286,284</u>
Other Non - Current Liabilities	<u>115,469,039</u>	<u>80,872,954</u>
Total Non - Current Liabilities	<u>2,623,192,433</u>	<u>4,435,826,064</u>
<b>MINORITY INTERESTS IN NET ASSETS OF SUBSIDIARIES</b>		
	<u>735,838,391</u>	<u>636,081,567</u>
<b>STOCKHOLDERS' EQUITY</b>		
Capital stock - Rp 100 par value		
Authorized - 30,000,000,000 shares		
Issued and fully paid - 9,156,000,000 shares	915,600,000	915,600,000
Additional paid-in capital	963,760,000	963,760,000
Differences arising from restructuring transactions among entities under common control	(917,740,765)	(917,740,765)
Unrealized gains on investments in marketable securities - net	7,469,593	5,008,902
Retained earnings		
Appropriated	25,000,000	20,000,000
Unappropriated	2,474,548,638	1,929,268,994
Total Stockholders' Equity	<u>3,468,637,466</u>	<u>2,915,897,131</u>
<b>TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY</b>	<u><u>12,485,098,175</u></u>	<u><u>11,627,169,521</u></u>

**PT INDOFOOD SUKSES MAKMUR Tbk  
AND SUBSIDIARIES**  
**CONSOLIDATED STATEMENTS OF INCOME**  
**FOR THE NINE MONTHS ENDED SEPTEMBER 30, 2001 AND 2000**  
( Amounts in Thousands Rupiah, except Income per Share )  
*(UNAUDITED)*

	<u>2001</u>	<u>2000</u>
	Rp	Rp
<b>NET SALES</b>	10,690,913,740	9,369,512,512
<b>COST OF GOODS SOLD</b>	7,904,284,117	6,498,200,131
<b>GROSS PROFIT</b>	<u>2,786,629,623</u>	<u>2,871,312,381</u>
<b>OPERATING EXPENSES</b>		
Selling	796,257,070	621,511,886
General and administrative	460,749,317	341,240,265
Total Operating Expenses	<u>1,257,006,387</u>	<u>962,752,151</u>
<b>INCOME FROM OPERATIONS</b>	<u>1,529,623,236</u>	<u>1,908,560,230</u>
<b>OTHER INCOME ( CHARGES )</b>		
Equity in net earnings (losses) of investees - net	(523,283)	4,220,931
Interest income	138,251,206	158,731,593
Interest and other financing charges	(495,797,628)	(461,176,443)
Losses on foreign exchange - net	(271,044,326)	(773,409,875)
Others - net	21,875,447	11,716,306
Other Charges - Net	<u>(607,238,584)</u>	<u>(1,059,917,488)</u>
<b>INCOME BEFORE PROVISION FOR INCOME TAX</b>	<u>922,384,652</u>	<u>848,642,742</u>
<b>PROVISION FOR INCOME TAX</b>		
Current	174,237,661	210,134,977
Deferred	72,186,688	24,893,343
	<u>246,424,349</u>	<u>235,028,320</u>
<b>INCOME BEFORE MINORITY INTERESTS IN NET EARNINGS OF SUBSIDIARIES</b>	675,960,303	613,614,422
<b>MINORITY INTERESTS IN NET EARNINGS OF SUBSIDIARIES - Net</b>	<u>(102,506,081)</u>	<u>(109,075,510)</u>
<b>NET INCOME</b>	<u>573,454,222</u>	<u>504,538,912</u>
<b>INCOME FROM OPERATIONS PER SHARE</b>	<u>167</u>	<u>208</u>
<b>NET INCOME PER SHARE</b>	<u>63</u>	<u>55</u>

Jakarta, November 7, 2001  
The Board of Directors  
**PT INDOFOOD SUKSES MAKMUR Tbk**

- Note: 1. The dollar rates used as at September 30, 2001 and 2000, were Rp 9,675 and Rp 8,780 to US\$ 1, respectively.
2. Income per share is computed based on the average number of shares outstanding during the period. For purposes of the income per share computation, the stock split made in the year 2000 was retroactively effected as if it occurred at the beginning of the year.